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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales

Sample Questions (Q38-Q43):

NEW QUESTION # 38
Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Payment terms
- B. Billing address
- C. Billing plan
- D. Invoicing list scheduling

Answer: A,D

Explanation:
Master Data

NEW QUESTION # 39
Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- B. It is possible to maintain one condition column cell with multiple result column cells for each table row.
- C. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- D. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.

Answer: A

Explanation:
Basic Functions (customizing)

NEW QUESTION # 40
Which of the following SAP S/4HANA Sales organizational unit assignments are mandatory? Note: There are 2 correct answers to this question.

- A. Sales group to sales office
- B. Division to sales organization
- C. Plant to combination of sales organization and distribution channel
- D. Sales office to sales area

Answer: B,C

Explanation:
Organizational Structures

NEW QUESTION # 41
When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.
What must you do? Note: There are 3 correct answers to this question.

- A. Ensure that the access sequence reads the sold-to party text first.
- B. In the access sequence, set the partner function language for this text to "sold-to party".
- C. Include the text type with an appropriate access sequence in the text determination procedure.
- D. Assign an appropriate text type to the sales document type.
- E. Assign the text determination procedure to the sales document type.

Answer: B,C,E

Explanation:
Basic Functions (customizing)

NEW QUESTION # 42

Which controls can you set when you configure a schedule line category? Note: There are 2 correct answers to this question.

- A. Delivery relevance
- B. Structure scope
- C. Create delivery group
- D. Goods movement type

Answer: A,D

NEW QUESTION # 43

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