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ASQ Certified Manager of Quality/Organizational Excellence Exam Sample Questions (Q315-Q320):

NEW QUESTION # 315

Which of the following methods is considered a non-routine communication between a supplier and a customer?

- A. Quarterly supplier performance report
- **B. Nonconformance report**
- C. Monthly release from blanket order
- D. Certificate of compliance with test result

Answer: B

NEW QUESTION # 316

A key benefit of advanced customer-supplier partnering is

- A. combined resources
- B. electronic data access
- C. decentralization
- D. increased focus on customer complaints

Answer: A

Explanation:

Advanced customer-supplier partnering involves collaborating closely with suppliers to achieve mutual benefits. One of the significant advantages of this approach is the pooling of resources. By working together, organizations can leverage their combined expertise, capabilities, and assets to enhance efficiency, reduce costs, and improve overall performance. This collaborative effort allows both parties to achieve better outcomes than they could individually. Therefore, combined resources play a crucial role in advanced customer-supplier partnering².

References: 1: ASQ Certified Manager of Quality/Organizational Excellence 2: ASQ Manager of Quality/Organizational Excellence Certification CMQ/OE

NEW QUESTION # 317

Quality managers use a variety of techniques to motivate their teams. One motivational theory is

- A. expectancy theory
- B. negotiation theory
- C. conflict resolution
- D. theory of change

Answer: A

Explanation:

Expectancy theory, developed by Victor Vroom, is a motivational theory that suggests an individual's motivation is influenced by their expected outcomes. In the context of quality management, a manager would use this theory to motivate their team by setting achievable goals, providing necessary resources, and ensuring that rewards are aligned with performance. This theory supports the idea that if team members expect their effort to lead to good performance and believe that good performance will result in a valued reward, they are more likely to be motivated to perform well.

: The explanation aligns with general motivational theories applicable to quality management and is consistent with the principles that would be covered in the ASQ Certified Manager Of Quality/Organizational Excellence study guide and handbook¹.

NEW QUESTION # 318

McGregor's theory of X-style management is the perception that people need to

- A. have social needs met
- B. seek responsibility
- C. be pushed to work
- D. have imagination and creativity

Answer: C

Explanation:

McGregor's Theory X-style management is based on the assumption that employees inherently dislike work and must be coerced, controlled, or threatened with punishment to achieve goals. Under this theory, management believes that employees need to be pushed to work because they have little ambition, avoid responsibility, and prefer to be directed¹².

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Theory X and Theory Y - Wikipedia¹

McGregor's X and Y Theories: Definition, Example & Limitation - Parsadi²

NEW QUESTION # 319

Process analysis is to a flowchart as brainstorming is to a:

- A. Pareto chart
- B. Checklist
- C. Scatter diagram
- **D. Mind map**

Answer: D

NEW QUESTION # 320

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