

Web-Based Salesforce Arch-301 Practice Exam - Compatible with all OS



During nearly ten years, our company has kept on improving ourselves, and now we have become the leader in this field. And now our Arch-301 training materials have become the most popular Arch-301 practice materials in the international market. There are so many advantages of our Arch-301 Study Materials, and as long as you free download the demos on our website, then you will know that how good quality our Arch-301 exam questions are in! You won't regret for your wise choice if you buy our Arch-301 learning guide!

The Salesforce Arch-301 exam questions are being offered in three different formats. These formats are Salesforce Certified B2B Solution Architect (Arch-301) PDF dumps files, desktop practice test software, and web-based practice test software. All these three Salesforce Certified B2B Solution Architect (Arch-301) exam dumps formats contain the real Salesforce Certified B2B Solution Architect (Arch-301) exam questions that assist you in your Salesforce Certified B2B Solution Architect (Arch-301) practice exam preparation and finally, you will be confident to pass the final Arch-301 exam easily.

>> Latest Test Arch-301 Simulations <<

Test Salesforce Arch-301 Tutorials, New Arch-301 Exam Guide

Our Salesforce Arch-301 free demo provides you with the free renewal in one year so that you can keep track of the latest points happening in the world. As the questions of our Salesforce Arch-301 Exam Dumps are involved with heated issues and customers who prepare for the Salesforce Arch-301 exams must haven't enough time to keep trace of Arch-301 exams all day long.

Salesforce Certified B2B Solution Architect Sample Questions (Q39-Q44):

NEW QUESTION # 39

Universal Containers (UC) recently completed its migration to Lightning Experience, with sales users automatically moving to Lightning. This initiative was a massive undertaking by UC, as it had a tremendous amount of legacy functionality migrated over to Lightning from Classic. The CIO would like to make sure that UC is able to track adoption of the migrated functionality over from Classic to Lightning and what specifically was migrated.

Which two proposals should a Solution Architect recommend?

Choose 2 answers

- A. Align with the CIO around the fact that while the functionality has been migrated, the data created between Classic and Lightning will remain exactly the same.
- B. Provide the CIO the ability to roll back all changes once they feel Lightning is not adequate for their needs.
- C. Provide the CIO a list of the User Stories around the new functionality and the Gap Analysis done between Classic and Lightning.
- D. Track Adoption Rates within the Lightning Usage, and monitor a change in metrics within existing reports and dashboards.

Answer: C,D

Explanation:

The two proposals a Solution Architect should recommend to track adoption of migrated functionality from Classic to Lightning are:
B. Track Adoption Rates within the Lightning Usage, and monitor a change in metrics within existing reports and dashboards. C. Provide the CIO a list of the User Stories around the new functionality and the Gap Analysis done between Classic and Lightning. Tracking adoption rates and success metrics is one of the best practices for driving Lightning Experience adoption, as it allows UC to measure how well users are using the migrated functionality and identify areas of improvement or feedback. According to 2, monitoring a change in metrics within existing reports and dashboards can also help UC evaluate the impact of Lightning Experience on their business performance and user satisfaction.

Providing a list of user stories around the new functionality can help UC communicate the benefits and value of Lightning Experience to their users and stakeholders, as well as align their expectations and goals with the migration project. According to 3, providing a gap analysis done between Classic and Lightning can also help UC understand what features or customizations are available or not available in Lightning Experience, as well as plan for any necessary changes or enhancements.

https://trailhead.salesforce.com/content/learn/modules/lex_migration_rollout/lex_migration_rollout_enabling

NEW QUESTION # 40

AC Computers is hitting governor limits when trying to create orders and activate orders in Salesforce. Upon further investigation, it's discovered that AC Computers is trying to process hundreds of order products on a single order. The Order object also has various automation processes to update fields and integrate with a third-party order management system.

What is one solution a Solution Architect should evaluate first to resolve this issue?

- A. Enable Advanced Order Management to process large orders.
- B. Install a third-party solution to process large orders.
- C. Create a custom object to hold orders in queue for processing.
- D. Review to determine if moving automation to asynchronous Apex is required.

Answer: D

Explanation:

When hitting governor limits due to the volume of operations on the Order object, moving automation to asynchronous Apex (e.g., using future methods, batch Apex, or Queueable Apex) is often necessary. This allows for more efficient handling of bulk operations and reduces the chance of exceeding governor limits.

Salesforce provides guidelines on bulkifying code and using asynchronous operations to manage large data volumes effectively, which is essential for high-volume order processing.

NEW QUESTION # 41

AC Computers is launching a new subscription bundle service and plans to primarily sell through direct sales and a website storefront for existing customers. Direct Sales needs the ability to configure complex deals and manage subscription. Existing customers need the ability to initialize a request for additional products and services from the storefront and seamlessly send the request directly to Sales to finalize the quote.

Which three recommendations should a Solution Architect make to meet these business requirements?

Choose 3 answers

- A. CPQ B2B Commerce Connector
- B. Salesforce Billing
- C. Salesforce Order Management
- D. B2B Commerce
- E. Salesforce CPQ

Answer: A,D,E

Explanation:

Salesforce CPQ is essential for configuring complex deals and managing subscriptions, addressing the needs of Direct Sales. B2B Commerce facilitates self-service capabilities for existing customers, enabling them to initiate product and service requests online.

The CPQ B2B Commerce Connector bridges CPQ and B2B Commerce, ensuring seamless transition of requests from the storefront to Sales for quote finalization. This integrated solution supports AC Computers' requirement for a cohesive sales process that caters to both direct sales complexity and customer self-service convenience, aligning with Salesforce's ecosystem's capabilities to provide a comprehensive and efficient sales and service experience.

NEW QUESTION # 42

Universal Containers (UC) is undergoing a full digital transformation and has chosen Salesforce as one of the main components. UC will use Sales Cloud for online activities, CPQ for quote generation and renewals, B2B Commerce for online orders through its partnerships and vendors, an external ERP for fulfillment and invoicing, and Marketing Cloud for customer outreach. UC wants to create fluidity between the entire application landscape, and an integration between systems is required.

The application is expected to be able to generate an order based on any of the channels outlined above, and be utilized in UC's outreach to its customers.

Where should a Solution Architect recommend the system of record (SOR) be for all orders going forward?

- A. In the ERP Order Object
- B. B2B Commerce Order Object
- C. Salesforce Custom Object
- D. Salesforce Order Object

Answer: A

Explanation:

For Universal Containers (UC), maintaining the system of record (SOR) for all orders in the ERP Order Object is the most strategic approach, especially given the ERP's role in fulfillment and invoicing. This ensures that the ERP remains the authoritative source for order data, providing a single point of truth for financial transactions and order management. Integrating Salesforce clouds with the ERP allows for seamless data flow and operational efficiency, supporting UC's digital transformation goals while leveraging the ERP's robust capabilities for order processing and financial management.

NEW QUESTION # 43

Universal Containers (UC) has acquired four companies and is looking to manage revenue across all mergers' territories seamlessly. UC wants to drive major business decision and selling strategies based on an efficient, complete, real-time view of team forecasts across territories from Salesforce. A sales user can be part of multiple territories and is usually working on multiple opportunities at a time.

Which technical consideration should a Solution Architect make when designing collaborative forecasting?

- A. Archiving a territory model does not impact forecasts, quotas, and adjustments for all territories in the model.
- B. If the sales user has many territories assigned to them, it can impact the performance of the forecast.
- C. Important details should be tracked at the opportunity line level.
- D. Forecast category names can be customized by submitting a Salesforce Support case.

Answer: B

Explanation:

In designing collaborative forecasting, especially in a complex organization like UC with multiple acquisitions and territories, it's crucial to consider the system's performance. When a sales user is assigned to multiple territories, and they work on numerous opportunities, it can significantly impact the system's ability to generate accurate and timely forecasts. Salesforce's own documentation on collaborative forecasting emphasizes the need to carefully manage territory assignments and forecast calculations to maintain system performance and forecast accuracy.

References to these considerations can be found in Salesforce's Release Notes and Administrator Guide, where Salesforce discusses best practices for managing territories and forecasts in complex sales environments.

https://help.salesforce.com/s/articleView?id=000199046&language=en_US&type=1

NEW QUESTION # 44

.....

If you choose to register Salesforce Arch-301 certification exam, you must try to get the Arch-301 certification. If you are apprehensive of defeat, you can select PassTorrent Salesforce Arch-301 dumps. No matter what your qualification and your ability are, you can grasp these knowledge easily. PassTorrent Salesforce Arch-301 Test Questions and answers is the latest. We provide you with free update for one year. After using it, you will make a difference.

Test Arch-301 Tutorials: <https://www.passtorrent.com/Arch-301-latest-torrent.html>

Salesforce Latest Test Arch-301 Simulations And in this way, your effort and time spend on the practicing will be rewarded, Each of our Arch-301 guide torrent can have their real effects on helping candidates and solving their problem efficiently, making their money

cost well-worth, Salesforce Latest Test Arch-301 Simulations We offer money back guarantee for our customers, Get Attractive And Pleasing Results In Arch-301 Exam Tips.

Basic familiarity with Windows and the Internet, I learned so Arch-301 Exam much during that van ride and, even more importantly, he made me feel that my budding work in patterns could be valuable.

And in this way, your effort and time spend on the practicing will be rewarded, Each of our Arch-301 Guide Torrent can have their real effects on helping candidates Arch-301 and solving their problem efficiently, making their money cost well-worth.

Get Authoritative Latest Test Arch-301 Simulations and Pass Exam in First Attempt

We offer money back guarantee for our customers, Get Attractive And Pleasing Results In Arch-301 Exam Tips, Both theories of knowledge as well as practice of the questions in the Arch-301 practice engine will help you become more skillful when dealing with the Arch-301 exam.

- Newest Arch-301 Exam Collection - Arch-301 Practice Torrent - Arch-301 Actual Pdf Search for ➡ Arch-301 and download it for free on ➡ www.prepawayete.com website Questions Arch-301 Exam
- Quiz 2026 Authoritative Arch-301: Latest Test Salesforce Certified B2B Solution Architect Simulations Search for ➡ Arch-301 and easily obtain a free download on ➡ www.pdfvce.com New Arch-301 Practice Questions
- Arch-301 Study Material Arch-301 Certification Cost Arch-301 Examcollection Dumps Torrent Search for 【 Arch-301 】 on ⇒ www.examcollectionpass.com ⇐ immediately to obtain a free download Arch-301 Certification Cost
- Arch-301 Reliable Study Plan Arch-301 Braindump Pdf Arch-301 Valid Exam Cost Search for ☀ Arch-301 ☀ on ▷ www.pdfvce.com ◁ immediately to obtain a free download Arch-301 Latest Study Questions
- Boost Your Confidence with Desktop Practice Test for Salesforce Arch-301 Exam Search for ▷ Arch-301 ◁ and download exam materials for free through (www.prep4away.com) Dumps Arch-301 Collection
- Pass Guaranteed Quiz The Best Arch-301 - Latest Test Salesforce Certified B2B Solution Architect Simulations Open ✓ www.pdfvce.com ✓ enter ➡ Arch-301 and obtain a free download Arch-301 Study Material
- Arch-301 Valid Exam Cost Latest Arch-301 Training Arch-301 Examcollection Dumps Torrent Enter www.testkingpass.com and search for ☀ Arch-301 ☀ to download for free New Arch-301 Exam Guide
- Quiz 2026 Authoritative Arch-301: Latest Test Salesforce Certified B2B Solution Architect Simulations Copy URL ✓ www.pdfvce.com ✓ open and search for ☀ Arch-301 ☀ to download for free New Arch-301 Exam Guide
- Arch-301 Exam Braindumps Latest Arch-301 Training Arch-301 Latest Study Questions Easily obtain free download of Arch-301 by searching on 「 www.prep4sures.top 」 Exams Arch-301 Torrent
- Pass Guaranteed Quiz The Best Arch-301 - Latest Test Salesforce Certified B2B Solution Architect Simulations The page for free download of { Arch-301 } on ☀ www.pdfvce.com ☀ will open immediately Arch-301 Valid Exam Cost
- Valid Latest Test Arch-301 Simulations - Easy and Guaranteed Arch-301 Exam Success Easily obtain (Arch-301) for free download through www.examcollectionpass.com Latest Arch-301 Training
- ycs.instructure.com, thevinegracecoach.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, thephilatherapynetwork.com, portfolium.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, devfolio.co, twin.longemed.com, Disposable vapes