

Valid Sales-Admn-202 Test Pdf & Sales-Admn-202 Test Discount Voucher



DOWNLOAD the newest DumpsMaterials Sales-Admn-202 PDF dumps from Cloud Storage for free:
<https://drive.google.com/open?id=1sTgy283IDkCXI7YsRsffepi3XuxNERJ>

In addition to the free download of sample questions, we are also confident that candidates who use Sales-Admn-202 test guide will pass the exam at one go. Salesforce Certified CPQ Administrator prep torrent is revised and updated according to the latest changes in the syllabus and the latest developments in theory and practice. Regardless of your weak foundation or rich experience, Sales-Admn-202 exam torrent can bring you unexpected results. In the past, our passing rate has remained at 99%-100%. This is the most important reason why most candidates choose Sales-Admn-202 Test Guide. Failure to pass the exam will result in a full refund. But as long as you want to continue to take the Salesforce Certified CPQ Administrator exam, we will not stop helping you until you win and pass the certification.

Salesforce Sales-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Products: This section of the exam measures skills of Salesforce Administrators and covers setting up Products, Price Books, and Price Book Entries. It evaluates understanding of how the product catalog impacts CPQ data flow and the overall quoting process.
Topic 2	<ul style="list-style-type: none">• Orders, Contracts, Amendments, and Renewals: This section of the exam measures skills of Salesforce Consultants and covers understanding the data required for generating Orders and Contracts. It also involves creating renewal and amendment quotes, and deciding when to use Orders, Contracts, Subscriptions, and Assets to satisfy customer and business processes.
Topic 3	<ul style="list-style-type: none">• Pricing: This section of the exam measures skills of Salesforce Administrators and covers choosing and applying the right pricing strategies such as Discount Schedules, Block Prices, Contracted Prices, subscription models, and percent-of-total. It also includes determining the expected outcomes of different pricing methods.

Topic 4	<ul style="list-style-type: none"> • Product Selection: This section of the exam measures skills of Salesforce Administrators and covers enabling product selection through tools like Search Filters, field sets, and Custom Actions. It ensures that users can easily find and configure products to match business needs.
Topic 5	<ul style="list-style-type: none"> • Bundle Configurations: This section of the exam measures skills of Salesforce Consultants and covers setting up bundle structures to meet various business requirements. It evaluates the ability to configure Product Rules that ensure bundles work properly according to defined processes.
Topic 6	<ul style="list-style-type: none"> • CPQ Platform: This section of the exam measures skills of Salesforce Administrators and covers designing, configuring, and troubleshooting Price Rules using lookup objects and formulas. It involves applying knowledge of the quote calculation sequence, permissions, record types, field sets, and page layouts. It also tests understanding of CPQ data flow across objects, localization and multi-currency setup, package-level settings, and how the CPQ managed package integrates within a Salesforce org.
Topic 7	<ul style="list-style-type: none"> • Quote Templates: This section of the exam measures skills of Salesforce Consultants and covers setting up Quote Templates that align with business requirements. It involves configuring layouts and components to generate professional quotes.

>> Valid Sales-Admn-202 Test Pdf <<

Sales-Admn-202 Test Discount Voucher | Exam Sales-Admn-202 Review

According to the survey of our company, we have known that a lot of people hope to try the Sales-Admn-202 test training materials from our company before they buy the Sales-Admn-202 study materials. So a lot of people long to know the Sales-Admn-202 study questions in detail. In order to meet the demands of all people, our company has designed the trail version for all customers. We can promise that our company will provide the demo of the Sales-Admn-202 learn prep for all people to help them make the better choice. It means you can try our demo and you do not need to spend any money.

Salesforce Certified CPQ Administrator Sample Questions (Q132-Q137):

NEW QUESTION # 132

The admin decides to use a Price Rule to set a default 10% discount on Product A if a client has already purchased this item. Product A is an Asset product.

The admin has already created Price Conditions to target Quote Lines for Product A and the appropriate Actions to apply the 10% discount.

Which Summary Variable and Price Condition are needed to apply this Price Rule to Quote Lines for Product A. the item the customer purchased previously?

- A. Create a Summary Variable summing the Quantity field of Product A from Quote Lines and create a Price Condition verifying that the Summary Variable is greater than the value 1.
- B. Create a Summary Variable counting the Asset records for Product A and create a Price Condition with the Tested Field value set to Quantity and the Tested Object value set to Asset is greater than the value 0.
- **C. Create a Summary Variable summing the Quantity field on Asset records for Product A and create a Price Condition verifying that the Summary Variable is greater than the value 0.**
- D. Create a Summary Variable counting the Asset records for Product A and create a Price Condition verifying that the Quantity field on the Quote Line is greater than the Summary Variable.

Answer: C

Explanation:

Requirement:

* Apply a 10% discount to Product A on the Quote Line if the customer has previously purchased Product A (stored as an Asset).

Solution:

* Summary Variable:

* Sum the Quantity field on Asset records for Product A.

* Price Condition:

* Verify that the Summary Variable is greater than 0 to confirm the customer has purchased Product A.

Why Other Options are Incorrect:

- * B: Quote Lines do not track prior purchases; Assets do.
 - * C, D: These do not align with the requirement to verify prior purchases via Assets.
- Salesforce CPQ Reference:
- * Summary Variables and their use in Price Rules are documented under CPQ Discounting Guidelines .

NEW QUESTION # 133

The Edit Lines Field Set Name special field on the Quote object references a Field Set that directly controls which characteristic of the Quote Line Editor?

- A. The fields that appear in the Quote Line Drawer.
- B. The fields that trigger a calculation event to occur.
- **C. The Quote Line fields that are visible.**
- D. The Quote fields that may be edited.

Answer: C

Explanation:

Requirement Overview:

- * Control the visibility of fields in the Quote Line Editor.

Solution:

* The Edit Lines Field Set Name special field on the Quote object references the field set used to control which Quote Line fields are visible in the editor.

Steps to Configure:

- * Navigate to the Field Set on the Quote Line object.
- * Add or remove fields from the field set referenced in the Edit Lines Field Set Name field.

Validation:

- * Test the Quote Line Editor to ensure only the configured fields are visible.

NEW QUESTION # 134

Universal Containers (UC) uploads aX product photos to an external content management system (CMS). The MP of sales wants sales reps to leverage these images when configuring Quotes, Product searches, and Quote documents.

What is the most efficient method for the GPQ specialist to meet the business requirement?

- A. Create an integration between the CMS and Salesforce.
- B. Create a Hyperlink field that stores the URL of the image.
- C. Create a formula field that leverages the IMAGE function.
- **D. Create a Rich-Text Area field and store the image value.**

Answer: D

Explanation:

Issue Context:

- * Users encounter a warning when searching Campaign records in the Quote Line Editor.

Root Cause:

* For Lookup fields to work correctly in Salesforce CPQ's Quote Line Editor, a Twin Field must exist on the target object (Campaign) with the same API name as the Quote Line lookup field.

Solution Steps:

- * Create a custom field on the Campaign Object with the same API name as the lookup field on the Quote Line Object.
- * Ensure the field types match (e.g., both are Lookup fields or Text fields).

Validation:

- * Test the functionality by searching for Campaign records in the Quote Line Editor. The warning message should no longer appear.

Salesforce CPQ Documentation Reference:

- * This is a common configuration for CPQ Lookup fields in the Quote Line Editor.

NEW QUESTION # 135

Universal Containers has a number of Contracts that are due to expire next month. Sales wants to uplift the products of Product Family X by 3%, and the products of Product Family Y by 10% upon renewal.

Which two action should the admin take to ensure CPQ applies the correct price uplift?
Choose 2 answers

- A. Set the Renewal Pricing Method on the Account to Uplift.
- B. Set the Renewal Pricing method on the Contract to Uplift
- C. Fill in the Appropriate Renewal Uplift Rate on each Subscription record.
- D. Fill in the appropriate Renewal Uplift Rate on each Quote Line record

Answer: A,C

Explanation:

Requirement:

* Apply different uplift rates to Product Families X and Y upon renewal.

Solution Steps:

* Option A: Set the Renewal Uplift Rate on each Subscription record for Product Families X and Y.

* Option C: Configure the Account's Renewal Pricing Method as "Uplift" to enable uplift calculations during renewal.

Why Other Options Are Incorrect:

* B and D: These options fail to apply the correct rates at the Subscription or Product Family level.

Salesforce CPQ Reference:

* Uplift rates and Renewal Pricing methods are outlined in CPQ Renewal Configuration Guidelines .

NEW QUESTION # 136

What is the correct order of data import to load Quote Template in CPQ?

- A. Quote Content, Quote Name, Quote Section, Quote Line Columns, Template Terms, Term Conditions
- B. Quote Name, Quote Section, Quote Line Columns, Quote Content, Template Terms, Term Conditions
- C. Template Content, Quote Templates, Template Sections, Line Columns, Quote Terms, Term Conditions
- D. Quote Template, Template Sections, Line Columns, Template Content, Quote Terms, Term Conditions

Answer: D

Explanation:

Data Import Order for Quote Templates:

* Salesforce CPQ requires Quote Template data to be imported in a structured order to ensure that relationships between objects are correctly established.

* Quote Template: Base structure for the quote document.

* Template Sections: Define sections of the quote.

* Line Columns: Specify how data appears in tables within the quote.

* Template Content: Includes HTML and text for the quote layout.

* Quote Terms: Define legal or contractual terms.

* Term Conditions: Conditions related to the terms.

Salesforce CPQ Reference:

* Best practices for Quote Template imports align with Salesforce CPQ implementation guides for maintaining dependencies .

NEW QUESTION # 137

.....

We have compiled the Sales-Admn-202 test guide for these candidates who are trouble in this exam, in order help they pass it easily, and we deeply believe that our Sales-Admn-202 exam questions can help you solve your problem. Believe it or not, if you buy our study materials and take it seriously consideration, we can promise that you will easily get the certification that you have always dreamed of. We believe that you will never regret to buy and practice our Sales-Admn-202 latest question.

Sales-Admn-202 Test Discount Voucher: <https://www.dumpsmaterials.com/Sales-Admn-202-real-torrent.html>

- Quiz Valid Salesforce - Sales-Admn-202 - Valid Salesforce Certified CPQ Administrator Test Pdf Simply search for Sales-Admn-202 for free download on www.prepawayete.com Sales-Admn-202 Trusted Exam Resource
- Sales-Admn-202 Reliable Test Cost Latest Sales-Admn-202 Exam Duration Sales-Admn-202 Mock Exam Open [www.pdfvce.com] enter Sales-Admn-202 and obtain a free download Reliable Study Sales-Admn-202 Questions

