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## Salesforce Media Cloud Accredited Professional Sample Questions (Q32-Q37):

### NEW QUESTION # 32

When creating a Digital Ad Sales Media Proposal, which object mapping is used to link one show with multiple ad space formats

during the catalog design?

- A. Ad Space Creative Size Type (One-to-One)
- B. Ad Space Creative Size Type (One-to-Many)
- **C. Ad Space Specification (One-to-Many)**
- D. Ad Space Specification (One-to-One)

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Ad Space Specification to Ad Space Creative Size Type uses a one-to-many relationship, allowing one show (Ad Space Specification) to be linked with multiple ad space formats (Creative Size Types) to handle different formats in the catalog.

Reference:

Media Cloud Catalog Design Data Model

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_catalog\\_data\\_model.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_catalog_data_model.htm&type=5)

### NEW QUESTION # 33

A CTO of a B2B advertising publishing company asked an Administrator who worked on making the Media Cloud application live, for their help in monitoring the real-time information on system performance and security.

Where can the Administrator find this information?

- A. system.salesforce.com
- B. monitor.salesforce.com
- C. media.salesforce.com
- **D. trust.salesforce.com**

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

trust.salesforce.com is the official Salesforce Trust site that provides real-time information on system status, performance, security incidents, and maintenance notifications. Administrators use this site to monitor org health and planned outages. Other options either do not exist or are not official Salesforce system status portals.

Reference:

Salesforce Trust Site

<https://trust.salesforce.com/en/>

### NEW QUESTION # 34

A client is looking to adopt a new CRM solution to sell advertising products, starting with their Digital Content line of business. They sell standard digital ad products (digital banners, video inserts).

Using Media Cloud Advertising Sales Management (ASM), what is the most efficient approach for modeling these products?

- A. Create a new Salesforce object for the Digital Ad Products specifications, link that object to the Product2 object, and configure the required products using the Product page layout.
- **B. Configure a product using Product Designer and associate the product to an Ad Space Specification.**
- C. Configure an OmniScript that will retrieve the products from Google Ad Manager and will be used in sales processes.
- D. Create the required characteristics of the products in the Product object and configure the required products using the Product page layout.

**Answer: B**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Product Designer in Media Cloud allows modeling complex advertising products efficiently by associating them with Ad Space Specifications, ensuring correct mapping to ad inventory. This approach streamlines product configuration for sales users. Creating custom objects or relying solely on Product page layouts is less efficient and lacks native support for media-specific attributes.

Reference:

Media Cloud Product Designer Guide

## Advertising Product Modeling Best Practices

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_product\\_designer.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_product_designer.htm&type=5)

### NEW QUESTION # 35

A Media Cloud customer utilizes Industries Order Management to manage advertising publishing. Order Management orchestrates the fulfillment steps across multiple external systems, such as inventory management for reserve/assign ad placement, ad servers, and a billing system for invoicing.

Which two guidelines should a Consultant follow when designing an orchestration plan to external systems?

Choose 2 answers

- A. Use a single swim lane or orchestration plan for all callouts to all external systems.
- B. **Create a master end-to-end plan to sequence the major milestones of all orders.**
- C. **Create separate orchestration plan definitions for provisioning, logistics, inventory, and/or billing.**
- D. Fully describe all Commercial product entities using product attributes.

#### Answer: B,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Designing orchestration plans benefits from creating a master end-to-end plan for sequencing order milestones and breaking orchestration into separate plans per functional area (provisioning, logistics, billing) to manage complexity and integration points. Using a single swim lane or over-describing commercial products is not recommended.

Reference:

Media Cloud Order Management Orchestration

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_order\\_management\\_orchestration.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_order_management_orchestration.htm&type=5)

### NEW QUESTION # 36

A B2B advertising publishing company is exploring Salesforce to manage its advertising sales business. They require Sales Representatives and Media Planners to sell their digital ad products with targeting selections for geo targeting, day/time targeting, content targeting, and user's OS targeting.

Which type of targeting is available with Media Cloud?

- A. User's OS Targeting
- B. Day/Time Targeting
- C. **Geo Targeting**
- D. Content Targeting

#### Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Media Cloud supports Geo Targeting as part of its standard digital ad targeting capabilities, allowing advertisers to specify geographic locations for their ads. Content Targeting, Day/Time Targeting, and User's OS Targeting are generally managed by the Ad Server or external DSP platforms, not Media Cloud out-of-the-box.

Reference:

Media Cloud Digital Ad Targeting Features

Salesforce Media Cloud Product Guide

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_targeting.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_targeting.htm&type=5)

### NEW QUESTION # 37

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A person who types in a brand name is much more AP-217 Testing Center likely to know exactly what she wants, but she might be open to suggestion. When the prepend command is used on outbound route maps, AP-217 the prepended autonomous system is added after the advertising router's autonomous system.

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