

Salesforce Manufacturing-Cloud-Professional通過考試 - Manufacturing-Cloud-Professional熱門考古題



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Salesforce Manufacturing-Cloud-Professional（製造雲認證專業人員）考試是專門為希望展示自己在Salesforce Manufacturing Cloud方面專業知識的專業人士設計的認證計劃。這個認證計劃非常適合在製造業工作並希望增強在Salesforce領域知識和技能的個人。通過這個考試，專業人士可以展示他們在使用製造雲應用程序管理和優化製造業務方面的熟練程度。

製造雲認證專業考試涵蓋了眾多的主題，包括銷售協議、基於賬戶的預測和需求計劃等。它還包括使用Einstein Analytics進行製造的部分，使個人能夠使用數據驅動的見解做出明智的商業決策。這個認證計劃是專業人士在製造行業中獲得競爭優勢的絕佳途徑，展示他們在使用尖端技術推動業務成功方面的熟練程度。

>> **Salesforce Manufacturing-Cloud-Professional通過考試** <<

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我們瞭解到所有想考Manufacturing-Cloud-Professional的考生都希望能有一份可以保證自己順利通過考試的題庫，但事實往往並不如大家想的那麼簡單，偏偏Manufacturing-Cloud-Professional這科科目的題庫一直都沒有最新包過的版本在網上出現，這真的是一件讓廣大考生非常苦惱的事情。一些正在準備Manufacturing-Cloud-Professional考試的考生，也不必感到茫然失措。因為PDFExamDumps題庫網帶來了真正可以保證考生通過考試的Salesforce Manufacturing-Cloud-Professional題庫，只要根據最新的題庫來緊緊抓住考試的動態資訊，就可以輕鬆通過這科考試了。

Manufacturing Cloud認可專業考試非常適合從事製造業銷售、運營、供應鏈管理和客戶服務的個人。該認證計劃旨在幫助專業人士熟練掌握Manufacturing Cloud平台的使用，使他們能夠利用該平台的特性和功能來優化業務操作，提高生產力。此外，這項認證還幫助個人展示他們在Salesforce技術的使用方面的專業知識，提高他們在業界的信譽。

最新的 Accredited Professional Manufacturing-Cloud-Professional 免費考試真題 (Q42-Q47):

問題 #42

A Salesforce Manufacturing Cloud user finds that the current sales agreement data is not displaying in Tableau CRM for manufacturing. What two possibilities could cause this to happen?

- A. The sales agreement was not added to the data flow
- B. The sales agreement data flow was not updated
- C. Sales agreements are only displayed in the grid
- D. The sales agreement was linked to person accounts

答案: A,B

解題說明:

Explanation

According to the Salesforce Manufacturing Cloud documentation, to display the current sales agreement data in Tableau CRM for manufacturing, you need to add the sales agreement object to the data flow and update the data flow. The data flow is a set of instructions that defines how data is extracted, transformed, and loaded into the app. If you do not add the sales agreement object to the data flow, the app will not have access to the sales agreement data. If you do not update the data flow, the app will not reflect the latest changes in the sales agreement data. References: 1: Set Up the CRM Analytics App for Manufacturing Cloud Learn more 1 blob:https://www.bing.com/75924f7d-ce10-4904-b3d2-4996b3dcdca7 developer.salesforce.com 2 blob:https://www.bing.com/c30db82f-7512-4b86-8ad0-68f8704ae728 trailhead.salesforce.com

問題 #43

A consultant is with an organization that doesn't currently have Manufacturing Cloud, and its data lives inside an Enterprise Resource Planning (ERP) system. The organization would like to utilize Sales Agreements for Accounts. The Product Level for the sales agreements will be Product, and the Actuals Calculation Mode will be Automatically from Direct Orders. Historical data from the ERP system will be synchronized to Salesforce prior to activating Sales Agreements.

Which data items must a consultant consider when creating sales agreements from historical data for a Manufacturing Cloud solution?

- A. Accounts, Orders, Order Lines, Products
- B. Accounts, Orders, Order Lines, Invoices
- C. Accounts, Orders, Order Lines, Opportunities

答案: A

解題說明:

To create sales agreements from historical data for a Manufacturing Cloud solution, a consultant must consider the following data items: Accounts, Orders, Order Lines, and Products. These are the core objects that are used to create and manage sales agreements in Manufacturing Cloud. Accounts represent the customers or partners that have sales agreements with the organization. Orders and Order Lines represent the actual sales transactions that are associated with the sales agreements. Products represent the items or services that are sold or purchased through the sales agreements. Invoices and Opportunities are not required for creating sales agreements from historical data, as they are not part of the sales agreement object model. Invoices are used to track the billing and payment status of the orders, while Opportunities are used to track the potential sales deals that may or may not result in orders. References: Sales Agreement Object Model, Create a Sales Agreement, Sales Agreement Fields

問題 #44

When is an appropriate time to generate the detailed technical design document when implementing Manufacturing Cloud?

- A. The detailed technical design document should be ready before engaging the business users to gather requirements.
- B. The detailed technical design document is completed after the business requirement document has been generated.
- C. The detailed technical design document should be completed after an organization goes live with Manufacturing Cloud.

答案: B

解題說明:

The detailed technical design document is a document that describes the technical specifications and architecture of a solution. It is based on the functional and nonfunctional requirements that are captured in the business requirement document. Therefore, the detailed technical design document should be completed after the business requirement document has been generated, and before

the development and testing phases of the project. This ensures that the technical design aligns with the business needs and expectations, and provides a clear roadmap for the implementation team². References: 1: Get Started with the Technical Project Documentation³, 2: Documentation and Implementation Diagrams¹

問題 #45

A consultant is with an organization that doesn't currently have Manufacturing Cloud, and its data lives inside an Enterprise Resource Planning (ERP) system. The organization would like to utilize Sales Agreements for Accounts. The Product Level for the sales agreements will be Product, and the Actuals Calculation Mode will be Automatically from Direct Orders. Historical data from the ERP system will be synchronized to Salesforce prior to activating Sales Agreements.

Which data items must a consultant consider when creating sales agreements from historical data for a Manufacturing Cloud solution?

- **A. Accounts, Orders, Order Lines, Products**
- B. Accounts, Orders, Order Lines, Invoices
- C. Accounts, Orders, Order Lines, Opportunities

答案： A

解題說明：

Explanation

To create sales agreements from historical data for a Manufacturing Cloud solution, a consultant must consider the following data items: Accounts, Orders, Order Lines, and Products. These are the core objects that are used to create and manage sales agreements in Manufacturing Cloud. Accounts represent the customers or partners that have sales agreements with the organization. Orders and Order Lines represent the actual sales transactions that are associated with the sales agreements. Products represent the items or services that are sold or purchased through the sales agreements. Invoices and Opportunities are not required for creating sales agreements from historical data, as they are not part of the sales agreement object model. Invoices are used to track the billing and payment status of the orders, while Opportunities are used to track the potential sales deals that may or may not result in orders. References: Sales Agreement Object Model, Create a Sales Agreement, Sales Agreement Fields

問題 #46

A Salesforce consultant built an integration that calls an external endpoint via an Apex callout. However, the callout is failing with the following error: "System.CalloutException: Unauthorized endpoint".

What should the consultant do to fix this error?

- A. Ensure that the integration user has the necessary permissions to perform the callout.
- **B. Register the URL in Remote Site Settings.**
- C. Create a connected app for the external system.

答案： B

解題說明：

Explanation

Remote Site Settings let you specify the external domains that your Apex code can access. If you don't register the URL of the external endpoint in Remote Site Settings, you will get an unauthorized endpoint error when you try to make a callout. You can also use named credentials to store the URL and authentication settings for the external system. References: Remote Site Settings, Named Credentials

問題 #47

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