

Quiz 2026 Ind-Dev-201: Fantastic Reliable Salesforce Certified Industries CPQ Developer Exam Cram



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Salesforce Certified Industries CPQ Developer Sample Questions (Q43-Q48):

NEW QUESTION # 43

What is the minimum amount of space that you should allocate for theCPQPartition?

Note: This question displayed answer options in random order when taking this Test.

- A. 0MB, since you can disable the CPQPartition.
- B. 10 MB
- C. 100 MB
- **D. 1GB**

Answer: D

Explanation:

For the CPQ Partition in Salesforce CPQ, it is recommended to allocate a minimum of 1GB of space. The CPQ Partition is an important component that handles data processing and storage needs specific to CPQ functionalities. Allocating at least 1GB ensures that there is sufficient space to manage the configuration data, price calculations, and other process-intensive operations that are typical within CPQ workflows. This allocation helps in maintaining performance levels and ensuring that the CPQ system can handle

the volume of data typically processed during quoting and pricing calculations efficiently.

NEW QUESTION # 44

Lengthy on-boarding for new hires is a business challenge historically faced by telecommunications companies.

- A. True
- B. False

Answer: A

Explanation:

* A. True: Historically, telecommunications companies have faced the challenge of lengthy onboarding processes for new hires due to the complex nature of the industry and the detailed knowledge required.

This includes understanding diverse service offerings, regulatory requirements, and sophisticated technology platforms.

NEW QUESTION # 45

Which of these requires a calculation that uses the product's price?

- A. Discounting the price by 20%
- B. Completely overriding the price

Answer: A

Explanation:

Discounting a product's price by 20% requires a calculation that uses the product's original price. This calculation involves determining what 20% of the current listed price is and then subtracting that amount from the original price to arrive at the discounted price. This method ensures that the discount is proportional to the product's price, maintaining a consistent and fair pricing strategy across different products and pricing levels.

NEW QUESTION # 46

In Vlocity Context Rules, what type of component can be linked to a Vlocity picklist?

Note: This question displayed answer options in random order when taking this Test.

- A. Context Scope
- B. Context Rule Set
- C. Context Mapping
- D. Context Dimension

Answer: D

Explanation:

In Salesforce Industries CPQ using Vlocity, a picklist can be linked to a Context Dimension. Context Dimensions in Vlocity CPQ represent a way to define and handle data dynamically within the CPQ process.

By linking a picklist to a Context Dimension, users can effectively manage options that are dependent on certain contexts within the sales or quoting processes, making it versatile for adapting to various business scenarios.

NEW QUESTION # 47

Vlocity Cart displays what five fields in the Line Item Cart pane?

Note: This question displayed answer options in random order when taking this Test.

- A. Quantity, Recurring Charge, One Time Total, Total Charges, Discount %
- B. It is based on user selection.
- C. Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total
- D. It is based on fields defined in the cpq-cart-setup template.

Answer: C

Explanation:

Vlocity Cart displays the following five fields in the Line Item Cart pane:

- * Quantity, Recurring Charge, Recurring Total, One Time Charge, One Time Total (A): These fields are crucial for providing detailed financial information about each line item:
- * Quantity: Shows how many units of a product are being purchased.
- * Recurring Charge: The periodic cost associated with the product.
- * Recurring Total: Total of the recurring charges multiplied by the quantity.
- * One Time Charge: Initial cost that occurs once at the time of purchase.
- * One Time Total: Total of the one-time charges multiplied by the quantity.

NEW QUESTION # 48

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