

# Nonprofit-Cloud-Consultant Exam Fragen - Nonprofit-Cloud-Consultant Fragenpool



2026 Die neuesten ZertFragen Nonprofit-Cloud-Consultant PDF-Versionen Prüfungsfragen und Nonprofit-Cloud-Consultant Fragen und Antworten sind kostenlos verfügbar: <https://drive.google.com/open?id=1wrM2LaDIAA1CLvbAJU-11SSfeebAO0Up>

IT-Fachleute sind sehr beliebt. Aber die Konkurrenz ist zugleich auch sehr heftig. So beteiligen sich viele IT-Fachleute an der autoritären Salesforce Nonprofit-Cloud-Consultant IT-Zertifizierungsprüfung, um Ihre Position zu konsolidieren. Und unser ZertFragen bietet speziell Bequemlichkeiten für den Salesforce Nonprofit-Cloud-Consultant Kandidaten.

Die gemeinnützige Cloud von Salesforce ist ein leistungsstarkes Tool, mit dem gemeinnützige Organisationen ihre Geschäftstätigkeit, Fundraising und Programme effektiver verwalten können. Es soll gemeinnützigen Organisationen helfen, ihre Prozesse zu optimieren, die Kommunikation zu verbessern und ihre Auswirkungen zu erhöhen. Die gemeinnützige Cloud-Consultant-Zertifizierung vermittelt Sie mit den Fähigkeiten und Kenntnissen, die erforderlich sind, um gemeinnützige Organisationen die Kraft der gemeinnützigen Salesforce-Cloud zu nutzen.

Die Prüfung umfasst eine breite Palette von Themen, einschließlich der Grundlagen der Salesforce Nonprofit Cloud Plattform, Nonprofit-Datenmodellierung und -management, Fundraising- und Spendenmanagement, Programmmanagement, Freiwilligenmanagement sowie Marketing und Kommunikation. Die Prüfung bewertet auch die Fähigkeit des Kandidaten, die Bedürfnisse einer Nonprofit-Organisation zu analysieren und eine maßgeschneiderte Lösung zu entwerfen, die diesen Bedürfnissen entspricht. Erfolgreiche Kandidaten werden ein tiefes Verständnis für den Nonprofit-Sektor und die einzigartigen Herausforderungen und Chancen, denen Nonprofits gegenüberstehen, haben.

Salesforce gemeinnützige Cloud-Consultant-Zertifizierung ist für Fachleute konzipiert, die im Bereich gemeinnütziger Organisationen arbeiten. Die Zertifizierungsprüfung testet das Wissen und die Fähigkeiten, die erforderlich sind, um gemeinnützige Organisationen zu helfen, die Kraft der Salesforce zu nutzen, um ihre Ziele zu erreichen. Mit dieser Zertifizierung können Fachkräfte nachweisen, dass sie über das erforderliche Know-how verfügen, um gemeinnützige Cloud-Lösungen von Salesforce zu implementieren und zu konfigurieren.

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## Nonprofit-Cloud-Consultant Prüfungsfragen Prüfungsvorbereitungen, Nonprofit-Cloud-Consultant Fragen und Antworten, Salesforce Certified Nonprofit Cloud Consultant Exam

Die Fragenkataloge von ZertFragen enthalten die Lernmaterialien und Simulationsfragen zur Salesforce Nonprofit-Cloud-Consultant Zertifizierungsprüfung. Noch wichtiger bieten wir die originalen Nonprofit-Cloud-Consultant Fragen Und Antworten.

## Salesforce Certified Nonprofit Cloud Consultant Exam Nonprofit-Cloud-Consultant Prüfungsfragen mit Lösungen (Q21-Q26):

### 21. Frage

A nonprofit using NPSP manages scholarship funds for students. A donor indicates they want to split their gift between two scholarship funds.

Which solution should the consultant recommend to meet the requirement?

- A. Partial Soft Credit
- **B. GAU Allocations**
- C. Campaign Hierarchy
- D. Automated Soft Credits

**Antwort: B**

Begründung:

When a donor wants to split their gift between two scholarship funds, the consultant should recommend using GAU Allocations: GAU Allocations:

General Accounting Unit (GAU) Allocations in NPSP (Nonprofit Success Pack) allow for the distribution of a single donation across multiple funds or purposes. This feature supports detailed tracking and reporting on how donations are allocated.

### 22. Frage

A volunteer with a nonprofit works at Universal Containers. The volunteer is recorded in Salesforce as part of the Household's account record, but Universal Containers needs to be entered into the Salesforce system. How should a consultant track the volunteer's relationship with Universal Containers?

- A. Create a Universal Containers Organization Account and create a Relationship record between the volunteer and Universal Containers.
- B. Create a Lead for the volunteer at Universal Containers and create an Affiliation record between the volunteer Lead and Universal Containers.1
- **C. Create a Universal Containers Organization Account and create an Affiliation record between the volunteer and Universal Containers.**
- D. Create a Lead for the volunteer at Universal Containers and create a Relationship record between the volunteer Lead and the volunteer Contact.2

**Antwort: C**

Begründung:

In NPSP, there is a clear distinction between how we track "people to people" and "people to organizations."

\* People to Organizations (Affiliations): When a Contact (the volunteer) has a professional or community connection to an organization (Universal Containers), the Affiliation object is used. An Affiliation is a junction record that links a Contact record to an Account record with an 'Organization' record type.

\* People to People (Relationships): The Relationship object is used exclusively for person-to-person ties (e.g., "Spouse," "Coworker," or "Father"). You do not use the Relationship object to link a person to a business.

The Solution:

To track this volunteer's employment or connection to Universal Containers:

\* Step 1: Create an Account record for "Universal Containers" and ensure its record type is "Organization."

\* Step 2: Create an Affiliation record.

\* Step 3: On the Affiliation record, link the volunteer's Contact record to the Universal Containers Account record.

\* Step 4: Specify the Role (e.g., Employee) and mark it as the Primary Affiliation if this is their main employer.

Using Leads (Options A & B) is incorrect because the volunteer is already an established "Contact" in the system; creating a Lead would create a duplicate record and fragment the data history.

### 23. Frage

A nonprofit has a large volume of contacts, accounts, and address records and wants to migrate all of its data into NPSP. What are two considerations?

Choose 2 answers

- A. The default address is updated on a nightly basis.
- **B. Address records consume additional data storage.**

- C. Managing multiple addresses introduces more complexity.
- D. Three addresses per contact or organization can be migrated into NPSP.

**Antwort: B,C**

Begründung:

When migrating a large volume of contacts, accounts, and address records into NPSP, the following considerations are important:

Managing Multiple Addresses:

NPSP allows for multiple addresses per contact or account, which can introduce additional complexity in managing and maintaining these records.

It is essential to have a clear strategy for handling primary, mailing, and other types of addresses to ensure data consistency and accuracy.

Data Storage Consumption:

Each address record consumes additional data storage in Salesforce.

Nonprofits should be aware of their data storage limits and plan accordingly to avoid running out of storage space.

Consider archiving old or inactive address records to manage storage usage efficiently.

These considerations help ensure a smooth data migration process and ongoing data management within NPSP.

Reference:

Salesforce Help: Managing Addresses in NPSP

Nonprofit Success Pack (NPSP) Documentation: Data Management and Storage

## 24. Frage

A nonprofit on Unlimited Edition uses direct mail extensively as a fundraising channel. The nonprofit wants to automate the search for duplicate contact records. What should the consultant recommend implementing?

- A. Duplicate Rules
- B. Duplicate Jobs
- C. Scheduled Apex Jobs
- D. Matching Rules

**Antwort: B**

Begründung:

While Duplicate Rules and Matching Rules are essential for preventing new duplicates from being created, they do not help with a database that already contains existing duplicates (which is common after large direct mail imports).<sup>12</sup> The Solution for "Automating the Search":

On Unlimited Edition, Salesforce provides a feature called Duplicate Jobs.

\* Scanning the Database: Unlike rules that fire during a save, a Duplicate Job runs a scan across the entire existing database (or a specific segment) to find existing duplicate records based on your Matching Rules.

\* Reporting: Once the job completes, it generates a list of "Duplicate Record Sets." This allows the nonprofit's data integrity team to review and merge records in bulk.

\* Use Case: For a direct mail organization, running a Duplicate Job before a large mailing ensures they aren't wasting money by sending two identical letters to the same household.

Why other options are incorrect:

\* Duplicate/Matching Rules (Options A & C): These act as "gatekeepers" during data entry. They find duplicates only when a record is created or edited; they do not proactively "search" the existing database.

\* Scheduled Apex (Option D): This is a custom coding solution. A consultant should always recommend native, declarative features like Duplicate Jobs before suggesting custom code.

## 25. Frage

A nonprofit organization<sup>15</sup> implementing Outcome Management for a program. All program participants receive bus pass they progress through the job readiness program. The organization uses an output that tracks the percentage of participants have transportation difficulties that impact their job search.

The organization wants to track the progress of the output monthly but only needs to make a quarterly report showing the percentage of participants that have transportation difficulties.

What should the organization configure in Nonprofit Cloud?

- A. Create Time Period records for each quarter. Create Indicator Results records with a Result Type value of Final for all the months and tie it to the Time Period record

