

Exam C_P2W10_2504 Cram Questions, C_P2W10_2504 Exam Collection

**Barney Fletcher Cram Final Exam NUR 209 Midterm
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QUESTIONS With 100% Verified Solutions,**

A seller wants to list the property with a broker, but wants to avoid paying any commission should the seller be fortunate enough to sell the property himself. Which of the following should the seller avoid signing?

A. an exclusive agency listing
B. an exclusive right to sell listing
C. an open listing
D. all listings - (ANSWER)B. an exclusive right to sell listing

Mr. Smith listed his farm with broker Bob. Although Smith did not tell him, Bob knew he had to sell due to poor health. What should Bob tell potential buyers?

A. tell them of the illness only if they ask, but not the need to sell
B. tell them of the need to sell to insure a quick sale
C. do not tell them even though it appears that Smith's death is imminent
D. in order to sell quickly, tell them that the seller is ill because death would cancel the listing - (ANSWER)C. do not tell them even though it appears that Smith's death is imminent

In a cooperative sale, where the listing broker and the selling broker represent the seller, the selling broker has which of the following relationships?

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SAP Certified Associate - Business Process Integration with SAP S/4HANA Sample Questions (Q28-Q33):

NEW QUESTION # 28

Which controlling object is always a statistical object?

- A. Profitability segment
- B. Cost center
- C. Internal order
- D. Profit center

Answer: D

NEW QUESTION # 29

What does a work center control?

Note: There are 2 correct answers to this question.

- A. Calculation of costs of work performed
- B. Availability of capacity
- C. Release of production orders
- D. Valuation of bill of material components

Answer: A,B

NEW QUESTION # 30

In the enterprise structure, what Human Resources organizational element is assigned directly to a company code?

- A. Personnel area
- B. Infotype
- C. Organizational unit
- D. Position

Answer: A

NEW QUESTION # 31

Which of the following are advantages of the SAP Business Technology Platform?

Note: There are 3 correct answers to this question.

- A. Unified application development environment
- B. Uses SAP Fiori Spaces
- C. Optimized for any software
- D. Uses the latest machine learning innovations
- E. Flexible workflows

Answer: A,D,E

NEW QUESTION # 32

What are the benefits of using a business partner in SAP S/4HANA?

Note: There are 2 correct answers to this question.

- A. Data architecture is harmonized.
- B. General data is unique to each assigned role.
- C. Redundant data is reduced.
- D. Vendors are managed separately from customers.

Answer: A,C

NEW QUESTION # 33

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