

Practice AP-213 Engine & AP-213 Exam Details

Course Title: History of Architecture I Practice Exam AP-213 End Year Term II Course Faculty: Mr. Anand Sharma			
Course Objectives To understand the process of history in the making, and the manner in which history and then subsequent interpretations.			
Prerequisite None. Study should be based on reading, observation, discussion, interactive sessions, seminars etc. Tutorial, Presentation, Discussion, Case study, case examples, assignments, presentation by subject expert			
Expected Outcomes To gain an overall understanding of the architecture around the world and associated products, ranging from the traditional effect of focus on writing and time testing to the region. To learn about specific and prominent modes of architecture in terms of evolution, function, morphology and character. To gain exposure to works that are architecturally exemplary and/or representative. To appreciate architecture as part of a particular and universal meaning.			
Sl. No.	Topic	Sub-topics	Mark
1	Introduction to the History of Architecture		
2	Early History of Architecture in the World	Prehistory in the Neolithic Age	
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A lot of people have given up when they are preparing for the AP-213 exam. However, we need to realize that the genius only means hard-working all one's life. It means that if you do not persist in preparing for the AP-213 exam, you are doomed to failure. So it is of great importance for a lot of people who want to pass the exam and get the related certification to stick to studying and keep an optimistic mind. According to the survey from our company, the experts and professors from our company have designed and compiled the best AP-213 cram guide in the global market.

Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q150-Q155):

NEW QUESTION # 150

When Using the Time Period filter on a sales agreement record page, Which options are available?

- A. Set Periods
- B. Fiscal Year
- C. Custom
- D. Current Period
- E. Range

Answer: A,D,E

Explanation:

The Time Period filter on a sales agreement record page allows you to view the sales agreement terms and schedules for different time periods. You can choose from three options: Range, Set Periods, and Current Period. Range lets you specify a start and end date for the filter. Set Periods lets you select up to eight periods from a list of predefined periods, such as quarters, months, or

weeks. Current Period shows the current period based on the sales agreement's period type and start date. Custom and Fiscal Year are not available options for the Time Period filter. References: = Filter Sales Agreement Schedules by Time Period, Filter Sales Agreement Terms by Products or Categories

NEW QUESTION # 151

During the discovery phase, sales leadership at Universal Containers says that their run rate business is hard to forecast because their customer constantly orders more or fewer engine control units than contractually agreed upon. Which Manufacturing Cloud capability should a consultant recommend for managers to discuss these variances with sales reps and for sales reps to monitor their customers?

- A. Use a formula field on the Sales Agreement Product Schedule object to calculate the forecast deviation.
- B. Leverage a Data Processing Engine (DPE) job to calculate the forecast deviation.
- C. Set up the CRM Analytics template app and leverage embedded dashboards for forecast deviation on the Account page.

Answer: C

NEW QUESTION # 152

Universal Containers (UC) has implemented Sales Cloud and Service Cloud in seven countries in EMEA for about 100 users. UC has successfully tested and signed off on additional Sales Agreements functionality. In order to have control over the rollout and monitor the adoption, UC wants to roll out in a phased manner, country by country. UC follows a single-org strategy. How should a consultant enable this rollout scenario?

- A. Deploy the new functionality and assign the Manufacturing licenses to all of the users.
- B. Deploy the new functionality and assign the permission set to the designated users.
- C. Deploy the new functionality and make the Sales Agreements tab visible for the designated users.

Answer: B

Explanation:

n: To enable a phased rollout of the Sales Agreements functionality, a consultant should deploy the new functionality and assign the permission set to the designated users. The permission set grants access to the Sales Agreements object and related actions, such as creating, editing, approving, and activating sales agreements. By assigning the permission set to the designated users, the consultant can control who can use the new functionality and monitor the adoption. The consultant does not need to make the Sales Agreements tab visible for the designated users, as the tab is automatically visible once the permission set is assigned. The consultant also does not need to assign the Manufacturing licenses to all of the users, as the licenses are only required for users who need access to the Manufacturing Cloud features, such as account forecasting and data processing engine. References: Get Started with Manufacturing Cloud for Sales, Assign the Manufacturing Permission Sets to Users

NEW QUESTION # 153

In Salesforce Manufacturing Cloud, why is it important to validate the functionality against business process flows during implementation or system updates?

- A. To improve user adoption and satisfaction by customizing the system to match the organization's unique business requirements
- B. To ensure that the system accurately supports and aligns with the specific manufacturing processes of the organization
- C. To optimize and streamline the manufacturing operations by leveraging the full capabilities of Salesforce Manufacturing Cloud

Answer: B

Explanation:

Validating the functionality against business process flows is a key step in the implementation or system update of Salesforce Manufacturing Cloud. It helps to ensure that the system meets the business requirements and expectations of the stakeholders, and that it can handle the various scenarios and use cases that may arise in the manufacturing industry. By validating the functionality, you can also identify and resolve any issues or gaps that may affect the system performance, usability, or security. Additionally, validating the functionality can help you to document and communicate the system changes and benefits to the end users and other parties involved in the project. References: Implementation Guide, System Updates

NEW QUESTION # 154

Which three actions on the Forecast settings page will trigger the regeneration of all the eligible accounts that satisfy the forecast generation criteria?

- A. Update the forecast adjustment period
- B. Update the forecast formula
- C. Update the forecast start period
- D. Update the forecast display duration
- E. Update the forecast frequency

Answer: A,B,C

Explanation:

On the Forecast settings page within Salesforce Manufacturing Cloud, actions such as updating the forecast start period, forecast adjustment period, and forecast formula will trigger the regeneration of all the eligible accounts that meet the forecast generation criteria. These updates necessitate a re-evaluation of forecast data to ensure that the forecasts remain accurate and reflective of the latest business conditions and settings. This regeneration process is integral to maintaining the integrity and relevance of forecast data, facilitating effective planning and decision-making based on the most current information .

NEW QUESTION # 155

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