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# Salesforce Certified Administrator Sample Questions (Q12-Q17):

**NEW QUESTION # 12**
An active user record consumes a license.

- A. True
- B. False

**Answer: A**


**NEW QUESTION # 13**
A sales manager receives a URL to a Dashboard folder containing several dashboards. However, when the sales manager clicks on the URL, a message appears stating, "We couldn't find the record you're trying to access." What is the reason for this?

- A. View access has not been granted to the Dashboard folder.
- B. The Dashboard folder is set to Private.
- C. The sales manager needs the correct sales user profile.
- D. The sales manager does not have the correct permission set.

**Answer: A**

Explanation:
In Salesforce, access to reports and dashboards is controlled at the Folder level. Even if a user has the direct URL to a dashboard, they cannot view it unless the folder containing that dashboard has been shared with them. When a user receives the "We couldn't find the record" error, it typically means they lack View access to the folder. To resolve this, the owner of the folder (or an administrator) must go to the folder's sharing settings and explicitly add the sales manager, their role, or a public group they belong to. Options A and B are less likely because standard sales profiles usually have the general "Run Reports" and "View Dashboards" permissions; the issue here is specific record-level access to that folder's content. Option C is a specific state of a folder (Private to the creator), which is essentially the same as saying access has not been granted to others.


**NEW QUESTION # 14**
A check box can be a controlling field in a field dependency:

- A. True
- B. False

**Answer: A**

Explanation:
Section: Volume B


**NEW QUESTION # 15**
If a company opts to use Custom Fiscal Years, they cannot use the standard forecasting option.

- A. True
- B. False

**Answer: A**

Explanation:
Section: Volume A

## NEW QUESTION # 16

A sales manager at Universal Containers wants to rename and delete dashboards in the California Dashboards Folder. How should a System Administrator accomplish this?

Choose 1 answers

- A. Go to the California Sales Dashboards Folder, Share, and choose View access for the Sales Manager's Profile.
- B. Go to the California Sales Dashboards Folder, Share, and choose Edit access for the Sales Manager.
- C. Go to the California Sales Dashboards Folder, Share, and choose View access for the Sales Manager. Calculator
- D. Go to the California Sales Dashboards Folder, Share, and choose Manage access for the Sales Manager.

**Answer: D**

## NEW QUESTION # 17

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