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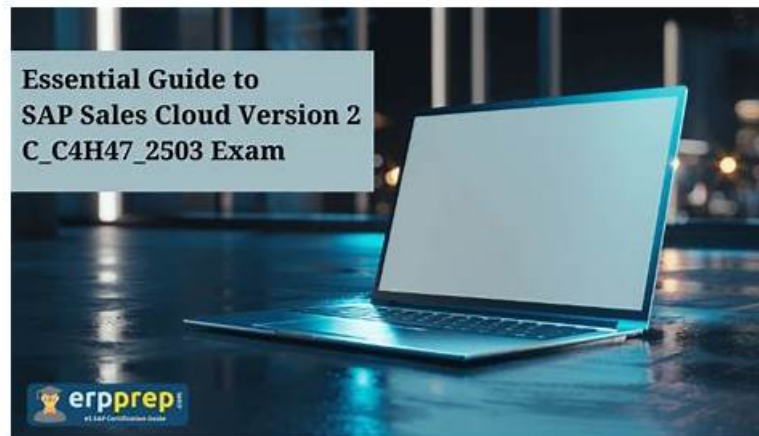
The SAP C-C4H47-2503 certification differentiates you from other professionals in the market. Success in the SAP C-C4H47-2503 exam shows that you have demonstrated dedication to understanding and advancing in your profession. Cracking the SAP C-C4H47-2503 test gives you an edge which is particularly essential in today's challenging market of information technology. If you are planning to get through the test, you must study from reliable sources for SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 C-C4H47-2503 Exam Preparation. BraindumpStudy real SAP C-C4H47-2503 exam dumps are enough to clear the C-C4H47-2503 certification test easily on the first attempt. This is because BraindumpStudy SAP C-C4H47-2503 PDF Questions and practice test is designed after a lot of research and hard work carried out by experts.

SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	• Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 2	• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 3	• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 4	• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 5	• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.

Topic 6	• Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q63-Q68):

NEW QUESTION # 63
When transferring and maintaining Account data for Best Run Bikes and Cyclo Clothing, which of the following administrative actions can you perform?
Note: There are 3 correct answers to this question.

- A. Merge similar Accounts
- B. Maintain Individual Customers
- C. Upload Accounts using the Data Import Tool
- D. Download Accounts using the Data Export Tool
- E. Configure Customer Insights

Answer: A,C,D

NEW QUESTION # 64
Which of the following are key enhancements of Lead Management in SAP Sales Cloud Version 2? Note: There are 3 correct answers to this question.

- A. Optimized details page showcasing all of the relevant information in an easy-to-consume format.
- B. Ability to identify the right Leads, working through the sales cycle across various phases.
- C. Interactive list view with elements like quick filters and KPI graphs.
- D. Insights that predict the likelihood of a Lead getting converted.
- E. Ability to manage accounts with Guided Selling.

Answer: A,B,D

NEW QUESTION # 65
As an Administrator, you want to configure a new Sales Order document type for your organization which can be created and replicated to SAP S/4HANA, and you can also receive updates from SAP S/4HANA to SAP Sales Cloud Version 2.
Which Maintenance Mode do you need to configure for the new Sales Order document type?

- A. External
- B. Internal & External
- C. Internal Pricing
- D. Internal

Answer: B

NEW QUESTION # 66
You are an Administrator who needs to create a robust mobile scenario for your business users.
What administration tasks are performed during mobile application setup?
Note: There are 2 correct answers to this question.

- A. UI screen adaptation
- B. Mobile User creation
- C. Home Page layout
- D. Widget creation

Answer: A,C

NEW QUESTION # 67
Which of the following options can be considered a Side-by-Side extension of SAP Sales Cloud Version 2?

- A. Embedding custom modules created in SAP Build App
- B. Adding custom fields on existing entities
- C. Enhancing the code baseline without modifying the standard
- D. Extending standard delivered applications

Answer: C

NEW QUESTION # 68
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