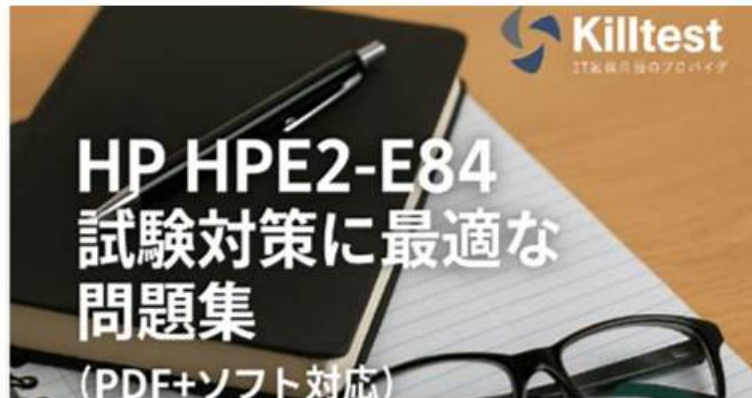


HPE2-E84퍼펙트공부문제 & HPE2-E84최신업데이트 덤프자료



참고: Itcertkr에서 Google Drive로 공유하는 무료 2026 HP HPE2-E84 시험 문제집이 있습니다:
<https://drive.google.com/open?id=1NhgbCTE9XMwcS5ayE3dDSSXY0V0F7LoV>

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>> HPE2-E84퍼펙트 공부문제 <<

최신 HPE2-E84퍼펙트 공부문제 덤프공부문제

현재HP HPE2-E84인증시험을 위하여 노력하고 있습니까? 빠르게HP인증 HPE2-E84시험자격증을 취득하고 싶으시다면 우리 Itcertkr 의 덤프를 선택하시면 됩니다., Itcertkr를 선택함으로써HP HPE2-E84인증시험패스는 꿈이 아닌 현실로 다가올 것입니다,

최신 HPE Sales Certified HPE2-E84 무료샘플문제 (Q24-Q29):

질문 # 24

A customer is comparing HPE GreenLake with a "do-it-yourself" (DIY) approach to building a private cloud. The customer's IT team believes they can save money by purchasing hardware and software separately and integrating it themselves. Customer Objection: "We have smart engineers. We can build our own cloud experience by integrating hardware and software from different vendors.

Why should we pay for HPE GreenLake?"

How should a sales professional position the value of HPE GreenLake against this DIY approach?

- A. Explain that HPE GreenLake is primarily for customers who lack skilled engineers.
- B. Agree that the DIY approach is cheaper and suggest the customer only use HPE for hardware.
- C. Emphasize that HPE GreenLake offers more hardware configuration choices than a DIY approach.
- D. Focus on the faster time-to-value and reduced risk achieved with a pre-integrated, fully managed as-a-service platform like HPE GreenLake.

정답: D

질문 # 25

A large, distributed enterprise is evaluating Network-as-a-Service (NaaS) solutions to simplify operations. They need to manage wired, wireless, and SD-WAN infrastructure across thousands of remote sites from a single interface.

Which key features of HPE Aruba Networking Central are most relevant to this customer's needs? (Choose 2.)

- A. A cloud-native, single-pane-of-glass management for the entire network lifecycle.
- B. Zero Touch Provisioning for rapidly deploying and configuring new equipment at remote sites.
- C. The ability to manage HPE Alletra storage arrays.
- D. A built-in ticketing system for managing IT help desk requests.
- E. Deep hypervisor integration for managing virtual machines.

정답: A,B

질문 # 26

A customer is using HPE GreenLake for Block Storage and wants to optimize their environment to align with business-level objectives for their critical applications.

Which features of the Data Services Cloud Console (DSCC) should the sales professional highlight to demonstrate how HPE helps achieve this? (Choose 2.) Customer Goal: Ensure business-critical applications (e.g., SAP HANA) always have the necessary performance and protection, managed through a simple, intent-based workflow.

- A. The use of AI-powered "cross-stack analytics" to predict and prevent performance issues before they impact applications.
- B. The ability to monitor power consumption and carbon footprint from the sustainability dashboard.
- C. The ability to provision storage by specifying the capacity, host group, and RAID level.
- D. The use of Consumption Analytics to track historical usage and forecast future costs.
- E. Intent-based provisioning where an administrator defines the desired service level (e.g., mission-critical tier) and the system automates placement and data protection.

정답: A,E

질문 # 27

A large enterprise is looking for a comprehensive AIOps solution to manage their complex hybrid IT environment, which includes on-premises data centers and multiple public clouds. Their primary goals are to reduce IT operations costs and improve service availability.

Which benefits of adopting OpsRamp as their AIOps platform directly contribute to these goals? (Select all that apply.)

- A. It provides a single, fixed-price perpetual license for the software.
- B. It offers full-stack visibility and service-centric monitoring across hybrid infrastructure, enabling faster root cause analysis.
- C. It automates routine operational tasks and incident remediation, freeing up staff and reducing manual errors.
- D. It uses machine learning to proactively detect anomalies and predict incidents before they impact business services.
- E. It replaces the need for any specialized network administration staff.

정답: B,C,D

질문 # 28

A medium-sized enterprise is embarking on its first major AI initiative. They have a team of data scientists but lack the deep expertise in managing and optimizing the underlying HPC infrastructure required for AI model training. They have a limited upfront budget but a clear business case for the project.

Customer Profile:

- Company Size: Medium Enterprise
- AI Experience: Limited infrastructure expertise
- Budget: Prefers OpEx over CapEx
- Project: Develop a predictive analytics model for customer churn.

Which HPE solution, combined with the right service and financial model, creates the most compelling proposal for this customer?

- A. A lease on HPE Alletra storage arrays.
- B. HPE GreenLake for HPC, which provides a fully managed, consumption-based HPC environment.
- C. A public cloud provider's spot instances for cheap, temporary compute.
- D. An outright purchase of HPE ProLiant servers with basic support.

정답: B

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