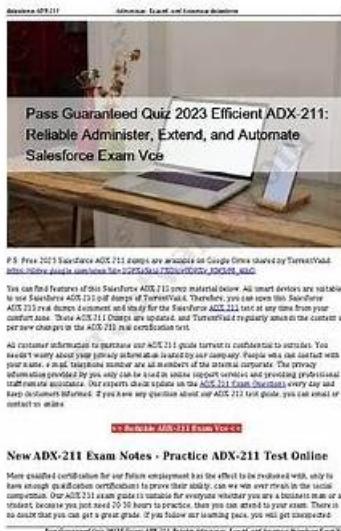


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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q168-Q173):

NEW QUESTION # 168

Ursa Major Solar (UMS) wants to identify customers that need to install a new solar panel monitor system it recently released. UMS tracks the installed products as Asset records that are related to the Account. Sales management has asked the administrator to create a report for users.

What is the recommended method for the administrator to meet the requirement?

- A. Use a Cross Filter with **WITHOUT** logic.
- B. Use a Summary report with Bucket Columns.
- C. Use Role Hierarchy filter to restrict related records.
- D. Use PREVGROUPVAL() in Report Builder.

Answer: A

NEW QUESTION # 169

Cloud Kicks has updated several profiles and created a new app in the sandbox. After testing, everything is working as expected. Which two options should the administrator use to migrate these changes to production from the sandbox?

Choose 2 answers

- A. Package deployment
- B. **Outbound Change Set**
- C. **Inbound Change Set**
- D. Change Data Capture

Answer: B,C

Explanation:

Change sets are tools that allow administrators to move customizations such as fields, page layouts, profiles, permission sets, etc. from one Salesforce org to another. To use change sets, administrators need to establish a deployment connection between a source org (such as a sandbox) and a target org (such as production). Then, administrators can create an outbound change set in the source org that contains the components they want to deploy, and upload it to the target org. In the target org, administrators can view and validate the inbound change set before deploying it to their org. Reference: <https://help.salesforce.com/s/articleView?id=sf.changesets.htm&type=5>

NEW QUESTION # 170

Cloud Kicks (CK) has deployed several new custom apps that use Lightning Web components. The administrator is now concerned that they may need to make some adjustments to CK's org to make it more secure.

Which tools should the administrator use to expose possible security risks within a Lightning web component?

- A. **Health Check**
- B. Master Encryption Keys
- C. Self-signed Certificates
- D. Salesforce Optimizer

Answer: A

NEW QUESTION # 171

Leads come to universal containers from various sources and need to be assigned to the correct sales team. When a lead comes for the APAC region, it can be passed to an external partner if the sales director approves the transfer. The partner's channel manager must be notified when the partner has been assigned the lead.

At the minimum, which combination of automation tools will be needed to meet these requirements?

- A. Assignment rules and approval processes
- B. Assignment rules and workflow rules.
- C. Assignment rules, auto-response rules, and workflow rules
- D. Assignment rules, approval processes, and workflow rules

Answer: D

NEW QUESTION # 172

Which permission do you need to manage entitlements? Choose two answers. * (1 Point)

- A. "Manage Application"
- B. "Customize Application"
- C. "Manage Entitlements"
- D. "Customize Entitlement"

Answer: B,C

NEW QUESTION # 173

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