

Valid Revenue-Cloud-Consultant-Accredited-Professional Exam Questions - Revenue-Cloud-Consultant-Accredited-Professional Examcollection Questions Answers

REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL

EXAM GUIDE



Last Updated: 24 Jun 2021
Exam Content covers up to: Summer '21 Release

Table of Contents

ABOUT THE REVENUE CLOUD CONSULTANT ACCREDITED PROFESSIONAL	2
AUDIENCE DESCRIPTION	2
PURPOSE OF THIS EXAM GUIDE	3
ABOUT THE EXAM	3
RECOMMENDED TRAINING AND REFERENCES	4
EXAM OUTLINE	4
EXAM CANDIDATE CODE OF CONDUCT	5
MAINTAINING YOUR ACCREDITED PROFESSIONAL STATUS	6

1

It is known to us that the privacy is very significant for every one and all companies should protect the clients' privacy. Our company is no exception, and you can be assured to buy our Revenue-Cloud-Consultant-Accredited-Professional exam prep. Our company has been focusing on the protection of customer privacy all the time. We can make sure that we must protect the privacy of all customers who have bought our Revenue-Cloud-Consultant-Accredited-Professional Test Questions. If you decide to use our Revenue-Cloud-Consultant-Accredited-Professional test torrent, we are assured that we recognize the importance of protecting your privacy and safeguarding the confidentiality of the information you provide to us. We hope you will use our Revenue-Cloud-Consultant-Accredited-Professional exam prep with a happy mood, and you don't need to worry about your information will be leaked out.

ITCertMagic follows the career ethic of providing the first-class Revenue-Cloud-Consultant-Accredited-Professional practice questions for you. Because we endorse customers' opinions and drive of passing the Revenue-Cloud-Consultant-Accredited-Professional certificate, so we are willing to offer help with full-strength. With years of experience dealing with Revenue-Cloud-Consultant-Accredited-Professional Learning Engine, we have thorough grasp of knowledge which appears clearly in our Revenue-Cloud-Consultant-Accredited-Professional study quiz with all the keypoints and the latest questions and answers.

>> **Valid Revenue-Cloud-Consultant-Accredited-Professional Exam Questions** <<

Revenue-Cloud-Consultant-Accredited-Professional Examcollection Questions Answers - Valid Revenue-Cloud-Consultant-Accredited-Professional Cram Materials

If you buy Revenue-Cloud-Consultant-Accredited-Professional study materials, you will get more than just a question bank. You will also get our meticulous after-sales service. The purpose of the Revenue-Cloud-Consultant-Accredited-Professional study materials' team is not to sell the materials, but to allow all customers who have purchased Revenue-Cloud-Consultant-Accredited-Professional study materials to pass the exam smoothly. The trust and praise of the customers is what we most want. We will accompany you throughout the review process from the moment you buy Revenue-Cloud-Consultant-Accredited-Professional Study Materials. We will provide you with 24 hours of free online services.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is a specialized certification that is awarded to individuals who have demonstrated their expertise in managing the sales processes of an organization using Salesforce Revenue Cloud.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q67-Q72):

NEW QUESTION # 67

After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- B. Architect the revenue cloud solution to follow suit by
- C. **extending customization using coding best practices to improve scalability**
- D. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'. processed with design and build, and address performance issues as the final task in UAT

Answer: C

NEW QUESTION # 68

What are two benefits to having trained customer CPQ admins participate in the planning, design and build phases?(Q2R)

- A. **Facilitates a more efficient test phase**
- B. Eliminates the need for documentation
- C. Presents more opportunity for customers to ask for new requirements
- D. **Customer is better equipped to scale and maintain functionality post-go-live**
- E. Increases the commercial value to the paid engagement

Answer: A,D

Explanation:

The benefits of having trained customer CPQ admins participate in the planning, design, and build phases include:

- * A. Facilitates a more efficient test phase: Trained CPQ admins can leverage their understanding of both the platform's capabilities and the company's specific requirements to craft more effective tests and more quickly identify potential issues.
- * E. Customer is better equipped to scale and maintain functionality post-go-live: With deep involvement in the project phases, CPQ admins gain a thorough understanding of the setup and customization, which empowers them to manage, scale, and adapt the system as business needs evolve without always relying on external support.

These benefits highlight the importance of involving knowledgeable internal team members in significant project phases to ensure long-term success and operational efficiency.

NEW QUESTION # 69

Which three documents help a revenue cloud consultant better understand the client's Revenue Cloud Project requirements before

speaking for the first time in a scoping session?

- A. An approval matrix documentation that describes the approvals needed before a quote is sent to the customer
- B. The client's income statements and balance sheet.
- C. Brochures that provide detail to the products and services the client offers
- D. The latest release notes found at [help.salesforce.com/salesforce CPQ](https://help.salesforce.com/salesforce_CPQ) patch notes
- E. A sample proposal the client provides to their customers

Answer: A,C,E

Explanation:

These are three documents that can help a revenue cloud consultant gain a better understanding of the client's business model, value proposition, pricing strategy, and approval process before engaging in a scoping session.

A sample proposal the client provides to their customers: This document can help the consultant understand how the client presents their products and services to their customers, what kind of information they include, how they structure their pricing and discounts, and what terms and conditions they apply. This can help the consultant design a solution that meets the client's needs and expectations, as well as aligns with their branding and messaging. 1 Brochures that provide detail to the products and services the client offers: This document can help the consultant understand the features and benefits of the client's products and services, how they differentiate themselves from their competitors, and what kind of value they deliver to their customers. This can help the consultant configure the product catalog, pricing rules, and quote templates that reflect the client's offerings and value proposition. 2 An approval matrix documentation that describes the approvals needed before a quote is sent to the customer:

This document can help the consultant understand the client's internal governance and compliance requirements, as well as the roles and responsibilities of the stakeholders involved in the quote-to-cash process. This can help the consultant set up the approval workflows, notifications, and permissions that ensure the accuracy and validity of the quotes and contracts. 3 References:

- 1: This article explains how to create a professional proposal for customers using Salesforce CPQ.
- 2: This article explains how to create and manage product catalogs and pricing in Salesforce Revenue Cloud.
- 3: This article explains how to create and manage approval processes in Salesforce Revenue Cloud.

NEW QUESTION # 70

What 3 design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. routine generation of invoices having 200 invoice lines
- B. extensive use of quote line custom fields
- C. routine generation of quotes having 200 quote lines
- D. multiple automation types (triggers/workflows, flows) on a single object
- E. within the pricing sequence

Answer: A,B,D

NEW QUESTION # 71

After installing Salesforce CPQ in your customer Sandbox org, you notice unacceptable performance times as the primary quote syncs to the opportunity. It is determined that the cause for sub-optimal performance is attributed to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. What strategy should the revenue cloud consultant recommend to the customer?

- A. baseline current performance, recommend to identify and address the technical debt first before designing the revenue cloud solution. categorize the subpar customizations as 'out of scope' and process them with design and build, and address performance issues as the final task in UAT
- B. Architect the revenue cloud solution to follow suit by
- C. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues
- D. extending customization using coding best practices to improve scalability

Answer: A

NEW QUESTION # 72

.....

Salesforce Revenue Cloud Consultant Accredited Professional Practice exams of ITCertMagic i.e. desktop software and web-

based are customizable and you can attempt them for multiple times. These practice exam save progress report of each attempt so you can assess it to find and overcome mistakes. As mentioned earlier, these Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) practice exams can be customized according to your requirements. You can change their time and numbers of Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) dumps questions as you want.

Revenue-Cloud-Consultant-Accredited-Professional Examcollection Questions Answers:

<https://www.itcertmagic.com/Salesforce/real-Revenue-Cloud-Consultant-Accredited-Professional-exam-prep-dumps.html>