

First-grade Salesforce Reliable Consumer-Goods-Cloud-Accredited-Professional Test Duration and Realistic Valid Dumps Consumer-Goods-Cloud-Accredited-Professional Free



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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q79-Q84):

NEW QUESTION # 79

Northern Trail Outfitters(NTO) places a high value on understanding how their end capes are performing. What should be recommended to NTO to ensure they can capture this data?

- A. Make a Custom object for In-Store location on the Retail Store Object to capture KPIs
- B. Make In-Store locations as a record type on the Retail Store Object to capture the KPIs

- C. Make In-Store Locations as a record page on the In-Store Location Object to capture the KPIs
- D. Make a separate set of KPIs specifically for capturing the endcap In-Store Location

Answer: D

Explanation:

Creating a distinct set of KPIs for endcap locations allows NTO to specifically track and analyze the performance of these areas, providing targeted insights.

NEW QUESTION # 80

Which of the following represent the three ways of performing a promotion check during an in-store visit?

- A. Clearance Promotion, Volume Promotion, and Product Coupons
- B. Unit Promotion, Product Category, and Product Coupons
- C. Individual product, Product Coupons, and Volume Promotion
- D. General Promotion, Individual Product, and Product Category

Answer: D

NEW QUESTION # 81

How can a merchandiser perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment?

- A. Check-in through Salesforce Maps on mobile
- B. Check-in through Einstein Vision
- C. Check-in through Salesforce Mobile App
- D. Check-in through standard location picker Lightning Web Component in Salesforce Mobile App

Answer: C

NEW QUESTION # 82

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location

- A. Sales Rep Performance
- B. Account Insight
- C. Sales Manager- Territory Performance
- D. White Space Analysis

Answer: D

NEW QUESTION # 83

Prior to rollout testing users find themselves failing all the test cases related to delivery tasks What is a potential reason for this?

- A. The tester did not have the Lightning Retail Execution Plus Permission Set added
- B. The tester is outside the geofence for the store
- C. The tester did not have the lightning direct store delivery Permission Set added
- D. The KPIs are too extreme and causing the system to fail

Answer: C

NEW QUESTION # 84

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