

HOT Salesforce-Certified-Administrator Exam Book - High Pass-Rate Salesforce Certified Administrator - Valid Salesforce-Certified-Administrator Real Test



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Every mock exam session will have time limit to train you excel in managing time during your actual Prepare for your Salesforce Certified Administrator (Salesforce-Certified-Administrator) Exam Questions. All practice questions will be just like the original Salesforce-Certified-Administrator Exam i.e., tricky and difficult. Those who have Windows-based computers can easily attempt the Salesforce Certified Administrator (Salesforce-Certified-Administrator) practice exam.

Salesforce-Certified-Administrator exam is intended for professionals who have experience working with Salesforce and want to validate their knowledge and skills. Salesforce-Certified-Administrator Exam is ideal for administrators, developers, consultants, and other professionals who work with Salesforce on a regular basis. Salesforce-Certified-Administrator exam is also suitable for individuals who are looking to expand their career opportunities in the Salesforce ecosystem.

Salesforce is a leading customer relationship management (CRM) platform that helps businesses manage their sales, marketing, and customer service operations. The Salesforce platform has become a major player in the CRM space with a wide range of features and services that help businesses automate their processes and create better customer experiences. To ensure that users are getting the most out of the platform, Salesforce offers a variety of certifications for its users. One of the most popular certifications is the Salesforce Certified Administrator Certification.

One of the reasons why the Salesforce Certified Administrator Certification is so popular is that it is recognized globally. Salesforce Certified Administrator certification is recognized by many companies and organizations around the world as a measure of a candidate's expertise in Salesforce. This recognition makes it easier for Salesforce Certified Administrators to find work in different countries and industries.

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Best exercises of Salesforce certification Salesforce-Certified-Administrator exam and answers

If you still worry about your Salesforce-Certified-Administrator exam; if you still doubt whether it is worthy of purchasing our software, what you can do to clarify your doubts is to download our Salesforce-Certified-Administrator free demo. Once you have checked our demo, you will find the study materials we provide are what you want most. Our target is to reduce your pressure and improve your learning efficiency from preparing for Salesforce-Certified-Administrator Exam.

Salesforce Certified Administrator Sample Questions (Q186-Q191):

NEW QUESTION # 186

The administrator at Northern TrailOutfitters has been using a spreadsheet to track assigned licenses and permission sets. What feature can be used to track this in Salesforce?

- A. Lightning Usage App
- **B. User Report**
- C. Permission Set Groups
- D. Login History

Answer: B

Explanation:

Explanation

To track assigned licenses and permission sets in Salesforce instead of using a spreadsheet, an administrator should use User Report type on Report object. User Report type allows creating reports that show information about users such as their profile, role, license type, activestatus, login history etc. It also allows adding fields related to permission sets such as Permission Set Assignments or Permission Set License Assignments. For example, an administrator can create a User Report that shows user name, profile name, user license name, permission set assignments count etc. Login History, Lightning Usage App, or Permission Set Groups are not features that can be used to track assigned licenses and permission sets in Salesforce.

References:https://help.salesforce.com/s/articleView?id=sf.reports_report_types_standard_user.htm&type=5

NEW QUESTION # 187

Northern Trail Outfitters wants to know the average stage duration for all closed Opportunities. How should an administrator support this request?

- A. Use process builder to capture the daily average on each opportunity.
- **B. Run the Opportunity Stage Duration report.**
- C. Refresh weekly reporting snapshots for Closed Opportunities.
- D. Add Formula Fields to track Stages on each Opportunity.

Answer: B

Explanation:

Explanation

The Opportunity Stage Duration report is a standard report that shows how long opportunities spend in each stage before they are closed. It can be used to measure the average stage duration for all closed opportunities by grouping and summarizing the data by stage name and duration fields. Using process builder to capture the daily average on each opportunity is not feasible because it would require creating multiple fields and formulas on the opportunity object and updating them every day. Adding formula fields to track stages on each opportunity is also not practical because it would require creating multiple fields and formulas on the opportunity object and maintaining them every time a stage changes. Refreshing weekly reporting snapshots for closed opportunities is not necessary because the report can run on real-time data without snapshots.

References:

https://help.salesforce.com/s/articleView?id=sf.reports_opportunity_stage_duration_report.htm&type=5

NEW QUESTION # 188

Which item is available in a Lightning App where visibility is limited to the Salesforce Mobile App?

- **A. Utility Bar.**
- B. Home Page.
- C. Favorites
- D. Today

Answer: A

Explanation:

Explanation

Utility bar is a feature that is available in a Lightning app where visibility is limited to the Salesforce mobile app. Utility bar allows users to access common productivity tools, such as notes, history, recent items, and more, from any page in the app. References:

https://help.salesforce.com/s/articleView?id=sf.app_builder_utility_bar.htm&type=5

NEW QUESTION # 189

Dreamhouse Realty agents are double-booking open house event nights. The event manager wants to event submission process to help agents fill in event details and request dates.

How should an administrator accomplish the request?

- A. Create an approval process on the Campaign object.
- B. Create a sharing rule so that other agents can view events.
- C. Create a workflow rule to update the Event Date Field.
- **D. Create a campaign for agents to request event dates.**

Answer: D

NEW QUESTION # 190

Ursa Major Solar wants to automatically notify a manager about any cases awaiting a response from an agent for more than 2 hours after case creation.

Which feature should an administrator use to fulfill this requirement?

- A. Formula Field
- **B. Case Escalation Rule**
- C. Omni-Channel Supervisor
- D. Assignment Rule

Answer: B

Explanation:

Explanation

Case escalation rules allow you to escalate cases based on certain criteria, such as time or priority.

References: https://help.salesforce.com/s/articleView?id=sf.customize_escalation.htm&type=5

NEW QUESTION # 191

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