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Salesforce Certified Education Cloud Consultant Sample Questions (Q150-Q155):

NEW QUESTION # 150

A community college would like to use Admissions Connect and automatically admit applicants if they meet certain criteria.

What should the consultant do?

- A. Activate the ApplicantCommunityHomeController Apex class.
- B. Create a new flow.
- C. Leverage the existing flow Sample: Application Auto Admit.

Answer: C

Explanation:

The consultant should leverage the existing flow Sample: Application Auto Admit to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect. A flow is a tool that allows users to automate business processes by guiding users through screens, collecting data, or executing actions. Sample: Application Auto Admit is an existing flow in Admissions Connect that allows users to automatically admit applicants if they meet certain criteria, such as GPA or test scores. The consultant can leverage the existing flow Sample: Application Auto Admit to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect by configuring and customizing the flow to match their admission requirements and policies. Creating a new flow, activating the ApplicantCommunityHomeController Apex class, or developing a custom trigger that checks the submission deadline against the current date are not things that the consultant should do to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect. Reference:

<https://help.salesforce.com/s/articleView?id=sf.flow.htm&type=5>

<https://www.salesforce.org/products/admissions-connect/overview/>

NEW QUESTION # 151

The IT department at a university is evaluating open source solutions for student recruitment.

Which consideration should the consultant discuss with the department?

- A. The code is updated via Salesforce Releases.
- B. The code is shared and sourced by the community.
- C. The code is maintained by Salesforce developers.

Answer: B

Explanation:

The consideration that the consultant should discuss with the IT department is C. The code is shared and sourced by the community¹. This means that open source solutions for student recruitment are developed and maintained by a network of volunteers, contributors, and users who collaborate and exchange ideas, feedback, and code. The code is publicly available and can be modified, customized, and redistributed by anyone who follows the license terms and conditions².

A. The code is updated via Salesforce Releases and B. The code is maintained by Salesforce developers are not valid considerations for open source solutions for student recruitment. These statements apply to Salesforce products and features that are built and supported by Salesforce, such as the Education Data Architecture (EDA) or the Higher Education Data Platform (HEDA)³. However, open source solutions are not part of the Salesforce platform and do not depend on Salesforce releases or developers.

NEW QUESTION # 152

A customer wants to install the Education Data Architecture (EDA) into their existing Salesforce org.

How should the consultant prepare for implementation?

- A. Build applicable API customizations.
- B. Export all existing Salesforce data.
- C. Map Salesforce custom objects to EDA objects.
- D. Choose a middleware tool to integrate EDA.

Answer: C

Explanation:

The consultant should map Salesforce custom objects to EDA objects to prepare for installing EDA into an existing Salesforce org. This means identifying which custom objects in the existing org have similar or equivalent functionality as EDA objects, and mapping their fields and relationships accordingly. This will help the consultant determine which custom objects can be replaced by EDA objects, which custom objects need to be integrated with EDA objects, and which custom objects need to be retained as they are.

Choosing a middleware tool to integrate EDA, building applicable API customizations, and exporting all existing Salesforce data are not tasks that the consultant should do to prepare for installing EDA. Reference:
<https://powerofus.force.com/s/article/EDA-Migrate>
https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_Migration_Guide.pdf

NEW QUESTION # 153

A business school plans a phased Salesforce implementation for its MBA program, Executive Education, Career Advising, and ..

- * Executive Education data is largely managed in its own system
- * The MBA program is managed in a custom admission system that is integrated with the student information System (SIS)
- * Career Advising and Alumni Relations share systems with other university departments
- * The consultant has recommended a "crawl, walk, run" strategy

Which department should the consultant recommend for the initial "crawl" phase?

- A. Executive Education
- B. Career Advising
- C. **MBA program**

Answer: C

Explanation:

The MBA program is the best candidate for the initial "crawl" phase because it already has a custom admission system that is integrated with the SIS, which can be leveraged for Salesforce implementation. Executive Education data is largely managed in its own system, which may require more complex integration or migration. Career Advising and Alumni Relations share systems with other university departments, which may involve more stakeholders and dependencies. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-implementation>

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-integrations>

NEW QUESTION # 154

The Advancement office is evaluating the capabilities of Education Cloud. The office needs to ingest, harmonize, and analyze batch data from its Education Cloud org and other systems.

Which solution should the consultant recommend?

- A. **Data Cloud**
- B. Flow with evocable action
- C. Data Processing Engine

Answer: A

Explanation:

Data Integration and Analysis:

Data Cloud (formerly known as Salesforce Customer 360 Data Manager) is designed for ingesting, harmonizing, and analyzing data from multiple sources.

It provides a centralized platform to manage batch data from Education Cloud and other systems.

Capabilities of Data Cloud:

Data Ingestion: Ability to import data from various sources including Education Cloud, ERP systems, and other databases.

Data Harmonization: Standardizes and merges data to create a unified view.

Data Analysis: Offers tools to analyze and visualize the harmonized data for insights.

Implementation Steps:

Enable Data Cloud: Work with Salesforce support to enable Data Cloud for your org.

Configure Data Sources: Set up connections to the various data sources.

Define Data Models: Create data models to harmonize data from different systems.

Setup Data Integration: Configure data integration processes to regularly ingest and update data.

Analyze Data: Use Data Cloud's analytics tools to generate insights from the unified data.

Reference:

Salesforce Documentation: Salesforce Data Cloud

NEW QUESTION # 155

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Exam ED-Con-101 Reference: <https://www.lead2passed.com/Salesforce/ED-Con-101-practice-exam-dumps.html>

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