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Salesforce ADX-211 exam is intended for Salesforce administrators, developers, and consultants who have hands-on experience with Salesforce. ADX-211 exam is highly recommended for professionals who are responsible for managing large and complex Salesforce environments. ADX-211 Exam covers a wide range of topics, including Salesforce automation, data management, security and access, app development, and troubleshooting.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q66-Q71):

NEW QUESTION # 66

An administrator would like to know if any other administrators or delegated administrators are using the Log In As a User feature. Where the administrators should be using the Log In As a User feature.

- A. Grant Account Login Access
- B. Connected App Usage
- C. Login History
- **D. Setup Audit Trail**

Answer: D

Explanation:

The Setup Audit Trail is a tool that allows you to view and download a log of changes made in your org's Setup area. The log shows up to 20 fields of information for each change, such as who made it, when it was made, what type of change it was, and what values were changed. You can use the Setup Audit Trail to track configuration changes directly in production and identify any unauthorized or problematic changes. One of the changes that the Setup Audit Trail tracks is when a user grants login access to another user. This means that you can use the Setup Audit Trail to see if any other administrators or delegated administrators are using the Log In As a User feature. Reference: <https://help.salesforce.com/s/articleView?id=sf.monitorsetup.htm&type=5>
https://help.salesforce.com/s/articleView?id=sf.remoteaccess_granting_login_access.htm&type=5

NEW QUESTION # 67

Which three are capabilities of Collaborative Forecasting?

- A. Add categories
- **B. Select a default forecast currency setting**
- **C. Forecast using opportunity splits**
- D. Overlay quota
- **E. Rename categories**

Answer: B,C,E

NEW QUESTION # 68

AW Computing uses a private sharing model for cases. A select group of five users need read/write access to all cases with a specific record type. Of these users, one is assigned the Support Manager profile and four are assigned the Support Representative profile. How can the administrator meet this requirement?

- A. Modify the Support Manager and Support Representative profiles to View All Data access on all cases with the record type.
- **B. Create a new profile for the five users with View All Data access; remove access to the record type from all other profiles.**
- C. Create a public group for the users and a custom parent case record with the record type; share this case by record owner.
- D. Create a public group for the users and use criteria-based sharing rules to share cases with the record type to that group.

Answer: B

NEW QUESTION # 69

A sales rep at Ursa Major Solar realized that the wrong price book was selected for an opportunity. How can the sales rep change the price book on the opportunity?

- A. The change can be made through the mobile app.
- B. Once selected, the price book is locked on the opportunity.
- C. Once selected, the price book can be updated via the forecasts tab.
- **D. They change can be made through the desktop site.**

Answer: D

Explanation:

The change can be made through the desktop site by using the Edit All button on the related list of products on the opportunity page.

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