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Salesforce Health Cloud Accredited Professional Sample Questions (Q90-Q95):

NEW QUESTION # 90
A MedTech customer is looking to track surgical case visits for reps to sell their product leveraging Intelligent Sales.
Which object should a consultant configure to track this visit type?

- A. Work Type
- B. Visit
- C. Action Plan
- D. Location

Answer: B

Explanation:
A visit is an object that represents a field rep's trip to a retail store or a customer location to perform certain tasks, such as selling products, conducting surveys, or taking orders1. A visit can be created from a work type, which is a template that defines the key parameters and skill requirements for the visit2. A visit can also be associated with a location, which is an object that stores the address and geolocation of a place where a visit can occur3.
A consultant should configure the visit object to track the surgical case visits for reps to sell their product leveraging Intelligent Sales. This way, the reps can use the Intelligent Sales app to create and manage their visits, view their assigned tasks, scan products, and capture signatures4. The consultant can also use work types to standardize the duration, preparation, and wrap-up time for each visit type, and use locations to specify the service territories where the visits can take place.
Reference:
1: Visit - Salesforce 2: WorkType | Field Service Developer Guide | Salesforce Developers

NEW QUESTION # 91
A MedTech company is implementing Health Cloud to better plan and track surgical case visits, manage device inventory, and run cycle counts.
Which data model should a consultant recommend the company use?

- A. Provider Engagement
- B. Life Sciences
- C. Intelligent Sales
- D. Inventory Management

Answer: B

Explanation:

The Life Sciences data model in Salesforce Health Cloud is specifically designed to meet the needs of MedTech companies. It includes features for planning and tracking surgical case visits, managing medical device inventory, and conducting cycle counts, making it ideal for this use case.

Key Features of the Life Sciences Data Model:

Surgical Case Management: Tracks and plans surgical procedures, including device requirements and associated logistics.

Device Inventory Management: Manages medical device stock, including availability, usage, and maintenance schedules.

Cycle Counts: Ensures inventory accuracy through routine counting and tracking.

Why Other Options Are Incorrect:

Intelligent Sales: Focuses on sales processes, not surgical or inventory management.

Inventory Management: Generic inventory features lack the healthcare-specific capabilities provided by the Life Sciences model.

Provider Engagement: Centers around provider relationship management rather than surgical and inventory processes.

Reference:

Life Sciences Cloud Documentation

Surgical Case Management Features

NEW QUESTION # 92

During a design session, the client asks for best practices around when to use DataRaptors vs. Integration Procedures.

For which scenario should a consultant advise the client to use a single DataRaptor?

- A. The dataset squired needs to read two SObjects with a clearly defined
- B. The task requires both a read and write of SObject data.
- C. The dataset requires connecting to an external data source, such as CSV or REST API,
- D. relationship. B. Q The action must perform a SendMail task and check for any errors.

Answer: A

Explanation:

In Salesforce OmniStudio, DataRaptors and Integration Procedures are both tools designed to handle data operations, but they serve different purposes and are suited to distinct scenarios.

DataRaptors:

DataRaptors are declarative tools used to extract, transform, and load data to and from Salesforce objects.

They are ideal for straightforward data operations involving a limited number of objects.

Integration Procedures:

Integration Procedures are server-side processes that execute multiple actions in a single server call. They are designed for complex data operations, especially those involving multiple data sources or requiring orchestration of various steps.

Scenario Analysis:

* Option A: The dataset required needs to read two SObjects with a clearly defined relationship.

* Approach: A single DataRaptor Extract can efficiently handle this scenario by utilizing relationship queries to retrieve data from two related SObjects. DataRaptors support extracting data from multiple objects, provided there is a defined relationship between them, such as a parent-child relationship.

* Option B: The action must perform a SendMail task and check for any errors.

* Approach: This scenario involves sending an email and handling error checking, which goes beyond simple data extraction or loading. An Integration Procedure would be more appropriate here, as it can orchestrate multiple actions, including sending emails and managing error handling.

* Option C: The task requires both a read and write of SObject data.

* Approach: While DataRaptors can perform both read (Extract) and write (Load) operations, if the task involves complex logic or multiple steps, an Integration Procedure might be more suitable to manage the orchestration of these actions.

* Option D: The dataset requires connecting to an external data source, such as CSV or REST API.

* Approach: Connecting to external data sources typically requires capabilities beyond DataRaptors. Integration Procedures can handle REST API calls and integrate external data, making them the appropriate choice for this scenario.

Best Practices:

* Use DataRaptors When:

* You need to perform simple CRUD operations on Salesforce data.

* The data operations involve a limited number of related objects.

* Minimal transformation or processing logic is required.

* Use Integration Procedures When:

* The process involves multiple steps or complex logic.

* You need to integrate with external systems or APIs.

* Error handling and conditional processing are necessary.

References:

**OmniStudio

NEW QUESTION # 93

A provider wants its care coordinators to track a series of problems, goals, and interventions (PGIs) related to a patient's care in a repeatable, efficient way.
Which approach should a consultant recommend?

- A. Define a PGI Library and care plan templates using the library.
- B. Configure an action plan template with tasks for each PGI.
- C. Create care program templates and assign them to patients.
- D. Coach the care coordinators to quickly create tasks using a checklist.

Answer: B

NEW QUESTION # 94

Bloomington Caregivers want to offer its patients remote monitoring to bring data from patient devices into Health Cloud.
Which set of records should an administrator populate to implement this functionality?

- A. Units of Measure, Remote Monitoring Device Types, Care Observations, Code Sets
- B. Code Sets, Biometrics, Care Observations, Chart Metrics
- C. Units of Measure, Code Sets, Remote Monitoring Device Types, Care Episodes
- D. code Sets, Units of Measure, Care Metric Targets, Care Observations

Answer: A

Explanation:
To enable Bloomington Caregivers to offer remote monitoring and integrate patient device data into Salesforce Health Cloud, an administrator should configure the following records:
* Units of Measure:
* Purpose: Define the measurement units for various health metrics (e.g., kilograms for weight, mmHg for blood pressure).
* Configuration: Create records in the UnitOfMeasure object to standardize how data from patient devices is interpreted and displayed.
* Remote Monitoring Device Types:
* Purpose: Catalog the types of devices patients use for remote monitoring (e.g., glucometers, heart rate monitors).
* Configuration: Define device types to manage and organize incoming data effectively.
* Care Observations:
* Purpose: Record and store the health metrics and observations collected from patient devices.
* Configuration: Utilize the CareObservation object to capture data such as blood glucose readings or heart rate measurements.
* Code Sets:
* Purpose: Standardize the types of health metrics being monitored (e.g., defining what constitutes a blood glucose measurement).
* Configuration: Create code sets to ensure consistency in data categorization and reporting.
Implementation Steps:
* Set Up Remote Monitoring in Health Cloud:
* Navigate to Health Cloud settings to configure remote monitoring features.
* Create code sets for each health metric to be monitored.
* Define units of measure corresponding to these code sets.
* Establish care observations to capture and store incoming data.
* Configure remote monitoring device types to manage various patient devices.
By setting up these records, Bloomington Caregivers can effectively implement remote monitoring, allowing seamless integration of patient device data into Health Cloud. This setup facilitates real-time health data tracking, enhancing patient care and engagement.
References:
Set Up Remote Monitoring in Health Cloud
Remote Monitoring and Device Registration Data Model

NEW QUESTION # 95

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