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HPE GreenLake Solutions Sample Questions (Q32-Q37):

NEW QUESTION # 32

In a typical HPE GreenLake contract, which parties are involved?

Response:

- A. Customer and hardware supplier only

- B. HPE Financial Services and IT administrator
- C. HPE Partner and software vendor only
- D. Customer, HPE Partner, and HPE Financial Services

Answer: D

NEW QUESTION # 33

Which characteristic indicates a strong GreenLake candidate?

Response:

- A. A customer prioritizing capital expenditures over operational expenses
- B. A customer with fixed infrastructure needs
- C. A customer with a single-cloud strategy
- D. A customer looking for a pay-per-use IT model

Answer: D

NEW QUESTION # 34

What is the primary purpose of the HPE Mapbook?

Response:

- A. Centralizing hardware lifecycle management
- B. Deploying pre-configured workloads
- C. Identifying GreenLake solutions that fit specific customer use cases
- D. Monitoring workload performance in real time

Answer: C

NEW QUESTION # 35

What are common traits of GreenLake customers?

(Select two.)

Response:

- A. Need for scalable resources
- B. Avoidance of cloud-based solutions
- C. Static workload demands
- D. Interest in hybrid IT models

Answer: A,D

NEW QUESTION # 36

A customer requires a solution that dynamically scales workloads and integrates seamlessly with public cloud. Which HPE GreenLake offering should they choose?

Response:

- A. HPE GreenLake for Colocation
- B. HPE GreenLake for IaaS
- C. HPE GreenLake for SaaS
- D. HPE GreenLake for Private Cloud

Answer: B

NEW QUESTION # 37

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