Salesforce Revenue-Cloud-Consultant-Accredited-Professional Valid Real Test | Revenue-Cloud-Consultant-Accredited-Professional Dumps Collection

Facing the incoming Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam, you may feel stained and anxious, suspicious whether you could pass the exam smoothly and successfully. Actually, you must not impoverish your ambition. Our suggestions are never boggle at difficulties. It is your right time to make your mark. Preparation of exam without effective materials is just like a soldier without gun.

Salesforce Revenue Cloud Consultant Accredited Professional exam is a challenging exam that requires a thorough understanding of Revenue Cloud concepts and their practical application. However, passing the exam and earning the certification can open up new career opportunities and increase earning potential for professionals. Salesforce Revenue Cloud Consultant Accredited Professional certification demonstrates to employers that the candidate has the skills and knowledge needed to successfully implement and manage Revenue Cloud solutions within an organization.

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People who study with questions which aren't updated remain unsuccessful in the certification test and waste their valuable resources. You can avoid this loss, by preparing with real Revenue-Cloud-Consultant-Accredited-Professional Exam Questions of TestSimulate which are real and updated. We know that the registration fee for the Salesforce Revenue Cloud Consultant Accredited Professional Revenue-Cloud-Consultant-Accredited-Professional test is not cheap. Therefore, we offer Salesforce Revenue Cloud Consultant Accredited Professional Revenue-Cloud-Consultant-Accredited-Professional real exam questions that can help you pass the test on the first attempt. Thus, we save you money and time.

Salesforce Revenue Cloud Consultant Accredited Professional certification exam is designed for professionals who have experience in implementing and consulting on Salesforce Revenue Cloud solutions. Revenue-Cloud-Consultant-Accredited-Professional Exam Tests your knowledge and skills in the areas of revenue recognition, pricing and product management, and order management. By earning this certification, you can demonstrate your expertise in helping organizations maximize their revenue potential.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q84-Q89):

NEW QUESTION # 84
Which Revenue Cloud Feature can` be customized to provide an aggregated view of the current goods and services on a contract?

- A. Renewals
- B. Amendments
- C. Orders
- D. Customer Asset LifeCycle Management(CALM)

- E. Subscriptions

Answer: E

Explanation:
Customer Asset LifeCycle Management (CALM) is a feature of Salesforce Revenue Cloud that enables businesses to manage the entire lifecycle of their customer assets, from creation to renewal to termination.
Customer assets are the goods and services that customers have purchased or subscribed to, and they can be tracked and updated on a single platform. CALM provides an aggregated view of the current customer assets on a contract, as well as their history, status, and future changes. CALM also allows businesses to automate the creation and activation of orders, amendments, and renewals based on the customer asset data. With CALM, businesses can gain visibility and control over their revenue streams, optimize their customer relationships, and reduce manual errors and inefficiencies. References:
https://www.salesforce.com/au/products/revenue-lifecycle-management/
https://www.g2.com/products/salesforce-salesforce-revenue-cloud/features

NEW QUESTION # 85
After installing salesforce CPQ in your customer Sandbox org you notice unacceptable performance times as the primary quote syncs to the opportunity its determined the cause for sub optimal performance is attribute to 30 process builders referencing the quote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. Architect the revenue cloud solution to follow suit by
- B. extending customization using coding best practices to improve scalability
- C. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'.processed with design and build,and address performance issues as the final task in UAT
- D. upgrade the org to the latest CPQ and billing release,this will largely address the performance issues

Answer: B

NEW QUESTION # 86
Which three customer teams should be invited to participate in scoping a Revenue Cloud project?

- A. Information Technology
- B. Human Resources
- C. Accounting and Finance
- D. Customer Service
- E. Sales Operations

Answer: A,C,E

Explanation:
Scoping a Revenue Cloud project involves understanding the business needs, defining the project goals, and planning the implementation strategy12. The teams that should be involved in this process are those that have a direct stake in the project's outcome and can provide valuable input into the project's requirements12. These teams typically include:
Accounting and Finance: This team can provide insights into the financial processes that the Revenue Cloud project will support, such as billing, revenue recognition, and financial reporting12.
Sales Operations: This team can provide insights into the sales processes that the Revenue Cloud project will support, such as quote-to-cash, contract management, and sales forecasting12.
Information Technology: This team can provide technical expertise and support for the implementation of the Revenue Cloud project, including system integration, data migration, and IT infrastructure12. Reference: 12

NEW QUESTION # 87
Universal containers has setup a partner type custom field on the CPQ quote object inorder to ensure partners receive discounts.setting the partner type on the quote should cause a recalculation because the field is an input to the product prices.how can partnertype queue a new calculation for the quote?

- A. Refresh post install scripts

- B. Setup a quote calculator plugin to ensure the custom field triggers calculation
- C. Include the field in a custom metadata setting
- D. Add the partner type field to the calculating fields field set

Answer: D

Explanation:
In Salesforce CPQ, if a custom field is an input to product prices and you want a change in this field to trigger a recalculation, you should add this field to the calculating fields field set. This is because Salesforce CPQ's Advanced Quote Calculator determines quote and quote line prices in response to user or automated actions1.
Therefore, adding the 'partner type' field to the calculating fields field set will ensure that setting the partner type on the quote triggers a new calculation. References
* The CPQ Quote Calculation Sequence - Salesforce

NEW QUESTION # 88
Universal Containers (UC) sells various smartphone models within its Apex series. The company currently creates individual decomposition rules in the Dynamic Revenue Orchestrator (DRO) for each distinct model UC wants to apply a single, standardized decomposition rule across all similar Apex series phones to simplify maintenance and ensure consistency.
Which strategic Product Catalog Management approach should UC utilize in its Salesforce Revenue Cloud setup to enable the creation of a single decomposition rule for a set of similar products?

- A. Product Catalog
- B. Product Classification
- C. Product Attributes

Answer: B

NEW QUESTION # 89
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Accredited-Professional Latest Exam Question

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