

# Quiz 2026 Updated AP-203: Communications Cloud Accredited Professional Training Solutions

COMMUNICATIONS CLOUD  
ACCREDITED PROFESSIONAL



## EXAM GUIDE

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Exam Content covers up to: Summer '22 Release

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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q31-Q36):

### NEW QUESTION # 31

ABC cloud is using communication cloud's order Management for the provision and activations of service. As part of the integration with ERP, the ERP order identifiers are required to be saved in the synchronous response in the SFI order record for the reference and troubleshooting purpose. A consultant has started their design using existing velocity process libraries. What solution should consultant propose to save ERP order identifiers back to salesforce Order record.

- A. Configure integration procedure in conjunction with Auto Task to perform CREATE order in ERP and process response to save return from ERP order identifiers using Load DataRaptor.
- B. Enhance OOTB integration adaptor to process CREATE response from ERP and save returned ERP order identifier to SFI order record
- C. Configure GET ERP order callout task straight after the callout task that create an order in ERP. Enhance out of the box integration adaptor to process GET response from ERP and save returned ERP order identifier to SFI order record
- **D. Configure response data raptor bundle to process create response from ERP and save returned ERP order identifier to SFI order record**

**Answer: D**

### NEW QUESTION # 32

What are three main factors that should lead a consultant to consider assetization of a commercial product or service?

- A. The Product sold is a device accessory such as phone case
- **B. The product services sold will have child features added in the future**
- **C. The product services sold can undergo future attribute changes**
- D. The product Service sold has a recurring charge
- E. The product/service sold is high volume, one time billing event, such as a pay per view

**Answer: B,C**

### NEW QUESTION # 33

What are the 3 keys inputs used by order management to determine the output of MACD order.

- **A. Assets and inventory item records**
- **B. Commercial and technical product configurations**
- C. Fulfillment request and fulfillment request line records
- **D. Order and order item details**
- E. Quote and quote line items records

**Answer: A,B,D**

### NEW QUESTION # 34

A Large Tier 1 Telco with 20 million subscribers needs to move all of their customer data from legacy system to communication cloud. The team have discovered it would take a long time to migrate all the data over.

which approach should the fulfillment designer recommend as the migration strategy to ensure that all the orders uninterrupted through the salesforce platform during migration?

- A. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on demand migration data when migrations occurs
- **B. Partition the data into logical blocks and run the migration in multiple stages over time, allowing for on demand migration for the non-migrated data to the legacy system**
- C. Disable the production system during off peak hours and migrate the data from the old system to the new system. Ensure both new and old system are online during Peak hours.
- D. Migrate Data on demand as orders are raised through the salesforce interface and implement a bulk migration strategy

**Answer: B**

### NEW QUESTION # 35

An organization is requesting a negotiated price from UT in their quote for the order which two business flows should UT have in place in communication cloud to meet the customer requirement?

- A. Design order capture and order fulfillment flows
- **B. Design a quoting flow to negotiate price and discount approval process.**
- C. Design a contract creation and contract renewal flows
- **D. Design opportunity management flows and convert the opportunity to quote.**

**Answer: B,D**

### NEW QUESTION # 36

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