

# ADM-201 Test Questions Answers | Test ADM-201 Registration

---

## ADM 201 SalesForce Certification (KC) QUESTIONS AND ANSWERS 100% CORRECT | 17 PAGES

Universal Containers uses a custom field on the account object to capture the account credit status. The sales team wants to display the account credit status on opportunities. Which feature should a system administrator use to meet the requirements?

- Look-up Field
- Roll-up summary field
- Workflow field update
- Cross-object formula field

Correct Answer: CORRECT ANSWER: Cross-object formula field

An opportunity record created with a close date of July 30, meets the criteria of time-dependent workflow rule. The time dependent action is scheduled for July 23. What happens if the opportunity is edited before July 23 and no longer meets the criteria?

- The time dependent action is automatically removed from the queue.
- The time dependent action is put on hold.
- The time dependent action will execute on July 30.

Correct Answer: CORRECT ANSWER: The time dependent action is automatically removed from the queue.

Universal container has two sales groups; each group has its own unique sales process. What is the best way to ensure that sales representatives have access to only the stages relevant to their sales process when working on opportunities?

- Record Types
- Multi-Select Picklists
- Page Layouts
- Roles

Correct Answer: CORRECT ANSWER: Record Types

A marketing user needs to create a new campaign, but the New Button is NOT visible from the campaign home page. The system administrator has verified that the user has the "Create" profile permission for the campaign object. How should the system administrator resolve the issue?

- Select the Marketing User checkbox in the user record.
- Select the "Manage Campaigns" profile permission.
- Grant the user "Read" profile permission for the campaign.
- Add the New button to the page layout using the page layout \_\_\_\_\_

Correct Answer: Select the Marketing User checkbox in the user record.

What can an administrator configure for users on the search results? (3 answers)

- Objects included in the search
- Fields being searched on for each object.
- Number of records displayed for each object.
- Columns displayed for each object.

Correct Answer: CORRECT ANSWER:

P.S. Free 2026 Salesforce ADM-201 dumps are available on Google Drive shared by Itcertking: <https://drive.google.com/open?id=15w7yNQlwq5wHDZOMs-V4g3gV2fu2YyZ>

"There is no royal road to learning." Learning in the eyes of most people is a difficult thing. People are often not motivated and but have a fear of learning. However, the arrival of ADM-201 study materials will make you no longer afraid of learning. ADM-201 study material provides you with a brand-new learning method that lets you get rid of heavy schoolbags, lose boring textbooks, and let you master all the important knowledge in the process of making a question. Please believe that with ADM-201 Study Materials, you will fall in love with learning.

Becoming a certified Salesforce administrator through passing the ADM-201 Exam can open up many opportunities for professionals in the field of Salesforce administration. Certified administrators are in high demand in the job market and can expect to earn a higher salary than their non-certified counterparts. Moreover, passing the ADM-201 Exam is a prerequisite for other advanced Salesforce certifications such as the Advanced Administrator, Platform App Builder, and Sales Cloud Consultant. Therefore, investing time and effort in preparing for and passing the ADM-201 Exam can have a significant impact on a professional's career growth and potential.

Salesforce ADM-201 Exam is a globally recognized certification that validates the expertise and knowledge of individuals in administering Salesforce. Salesforce Certified Administrator certification is designed for professionals who are responsible for managing and maintaining the Salesforce platform for their organization. The Salesforce ADM-201 Exam is a comprehensive assessment that covers various aspects of Salesforce administration, such as configuration, security, and data management.

## Test ADM-201 Registration, ADM-201 Pass4sure

To pass the certification exam, you need to select right ADM-201 study guide and grasp the overall knowledge points of the real exam. The test questions from our ADM-201 dumps collection cover almost content of the exam requirement and the real exam. Trying to download the free demo in our website and check the accuracy of ADM-201 Test Answers and questions. Getting certification will be easy for you with our materials.

## Salesforce Certified Administrator Sample Questions (Q135-Q140):

### NEW QUESTION # 135

An analytics user at Cloud Kicks needs Read, Create, and Edit access for objects and Should be restricted from deleting any records.

What should the administrator do to meet this requirement?

- A. Assign the standard System Administrator profile to the analytical user.
- B. **Create and assign a custom profile with delete access removed for each object.**
- C. Give the user View all access and assign them to the highest role in the role hierarchy.
- D. Create and assign a permission set that includes Read, Create, and Edit access

**Answer: B**

### NEW QUESTION # 136

An administrator Creates a custom text area field on the Account object and adds it to the service team's page layout. The services team manager loves the addition of this field and wants it to appear in the highlights panel so that the services reps can quickly find it when on the Account Page How should the administrator accomplish this?

- A. From the page layout editor, drag the field to the highlights panel.
- B. **In the Account object manager, create a custom compact layout.**
- C. Create a new page layout and a new section titled highlights panel.
- D. Make the field required and move it to the top of the page.

**Answer: B**

Explanation:

Explanation

Compact layouts determine which fields appear in the highlights panel on record pages and in the Salesforce mobile app. To create a custom compact layout, go to the Account object manager and select Compact Layouts from the sidebar menu. Then click New and add the desired fields to the layout. References:

[https://help.salesforce.com/s/articleView?id=sf.compact\\_layouts\\_create.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.compact_layouts_create.htm&type=5)

### NEW QUESTION # 137

A user is unable to relate a task to the Course custom object. What should a Platform Administrator do to allow tasks to be related to courses?

- A. Add the Open Activities related list to the Course page layout.
- B. **Select Allow Activities on the Course object in Object Manager.**
- C. Update the user's profile to grant them Edit access to the Task object.
- D. Create a sharing rule for the Course object to grant the user Read/Write access.

**Answer: B**

Explanation:

For a custom object to support Tasks and Events, the "Allow Activities" setting must be enabled in the object's properties. When a Platform Administrator creates a custom object, this checkbox is often left unchecked by default<sup>35</sup>. Enabling this feature allows the "Related To" (WhatId) field on a Task or Event to be linked to records of that custom object type<sup>36</sup>. While adding the related list to the page layout (Option C) is a necessary step for visibility, it will not work if the underlying feature isn't enabled first<sup>37</sup>. Sharing

rules (Option A) and profile permissions (Option D) manage access to existing records but do not control whether the object is technically capable of having activities associated with it.

### NEW QUESTION # 138

Can the DataLoader access all objects?

- A. Yes
- B. No

**Answer: A**

### NEW QUESTION # 139

Sales representatives at Ursula Major Solar are working on opportunities and need to see how their colleagues have effectively managed other opportunities with comparable products, competing against the same competitors.

Which two features should an administrator use to allow for this? (Choose two.)

- A. Opportunity update reminders
- B. Chatter groups
- C. Opportunity Dashboard
- D. Big deal alerts

**Answer: B,C**

Explanation:

Section: Volume L

Explanation/Reference:

### NEW QUESTION # 140

.....

Our ADM-201 study guide is convenient for the clients to learn and they save a lot of time and energy for the clients. After the clients pay successfully for the ADM-201 exam dump they can immediately receive our products in the form of mails in 5-10 minutes and then click on the links to use our software to learn. The clients only need 20-30 hours to learn and then they can attend the test. For those in-service office staff and the students who have to focus on their learning this is a good news because they have to commit themselves to the jobs and the learning and don't have enough time to prepare for the test. Learning the ADM-201 prep material takes you less than a week and you can learn them in the weekends or use your leisure time to learn them.

**Test ADM-201 Registration:** [https://www.itcertking.com/ADM-201\\_exam.html](https://www.itcertking.com/ADM-201_exam.html)

- 2026 ADM-201 Test Questions Answers | High-quality Salesforce ADM-201: Salesforce Certified Administrator 100% Pass  Search on ➡ [www.troytedumps.com](http://www.troytedumps.com)  for { ADM-201 } to obtain exam materials for free download  ADM-201 PdfTorrent
- Salesforce - Accurate ADM-201 - Salesforce Certified Administrator Test Questions Answers  Copy URL ➤ [www.pdfvce.com](http://www.pdfvce.com)  open and search for ➤ ADM-201  to download for free  ADM-201 Vce Files
- ADM-201 reliable test collection - ADM-201 latest exam guide - ADM-201 exam study solutions  Open website ➤ [www.practicevce.com](http://www.practicevce.com) ▲ and search for ➡ ADM-201  for free download  ADM-201 Interactive Practice Exam
- ADM-201 Test Certification Cost  ADM-201 Exam Bible  ADM-201 Pdf Torrent  Easily obtain [ ADM-201 ] for free download through ✓ [www.pdfvce.com](http://www.pdfvce.com)  ✓   ADM-201 Test Certification Cost
- Pass4sure ADM-201 Exam Prep  ADM-201 PdfTorrent  ADM-201 Actual Exams  Easily obtain ( ADM-201 ) for free download through ➡ [www.vce4dumps.com](http://www.vce4dumps.com)   ADM-201 Latest Exam Pattern
- ADM-201 Latest Exam Pattern  Pass4sure ADM-201 Exam Prep  Reliable ADM-201 Exam Guide  Search for { ADM-201 } and easily obtain a free download on [ www.pdfvce.com ]  Sample ADM-201 Exam
- Pass4sure ADM-201 Exam Prep  ADM-201 PdfTorrent  ADM-201 Actual Exams  Open  [www.torrentvce.com](http://www.torrentvce.com)  and search for ➡ ADM-201  to download exam materials for free  ADM-201 Free Updates
- ADM-201 Latest Exam Pattern  ADM-201 Free Updates  New ADM-201 Exam Question  Download ➡ ADM-201 ⇄ for free by simply searching on ⚪ [www.pdfvce.com](http://www.pdfvce.com) ⚪    ADM-201 Valid Exam Dumps
- Quiz ADM-201 - Salesforce Certified Administrator Fantastic Test Questions Answers  Open website ⚪

www.troytecdumps.com ☼ and search for ADM-201 for free download ☼ Latest ADM-201 Exam Answers

DOWNLOAD the newest Itcertking ADM-201 PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=15w7yNQlwBq5wHDZOMs-V4g3gV2fu2YyZ>