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Salesforce Certified Education Cloud Consultant Sample Questions (Q164-Q169):

NEW QUESTION # 164
A college is planning an advancement campaign and wants to create a report using Cross Filters that segments business school alumni by Household who work for Fortune 500...
Which report should the consultant create to meet the requirement?

- A. Contact and Affrications report
- B. Contact and Account report
- C. Contact and Relationships report

Answer: B

Explanation:
A Contact and Account report can be used to segment business school alumni by Household who work for Fortune 500 companies using Cross Filters. The report can filter Contacts by their Primary Affiliation to the business school and their Household Account Name, and then use a Cross Filter to show Accounts with Account Type equals Fortune 500. A Contact and Affiliations report can show the affiliation details of Contacts, but not their Household information. A Contact and Relationships report can show the relationship details of Contacts, but not their Account Type. Reference:
https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5
https://powerofus.force.com/s/article/EDA-Reports

NEW QUESTION # 165
The Executive Education department plans to use the Education Data Architecture (EDA) for prospective and current students. The system admin wants to map prospects and students' employers to the standard Account field in Salesforce.
Which action should the consultant recommend instead?

- A. Select Organization as the Default Account Model in EDA Settings.
- B. Populate the employer Affiliation record in the Primary Business Organization field.
- C. Select Administrative as the Default Account Model in EDA Settings.

Answer: B

Explanation:
The action that the consultant should recommend instead of mapping prospects and students' employers to the standard Account field in Salesforce is A. Populate the employer Affiliation record in the Primary Business Organization field1. This is because EDA uses a different account model than the standard Salesforce account model, which allows for more flexibility and scalability in capturing the complex relationships and affiliations that exist in the education sector2.
In EDA, an Account can represent different types of entities, such as an individual person, a household, an educational institution, an organization, or a course offering. Each Account can have a record type that defines its attributes and behavior. EDA also provides two custom objects, Relationship and Affiliation, that allow for creating connections between Accounts and Contacts. A Relationship is a connection between two Contacts, such as a parent-child or a mentor-mentee relationship. An Affiliation is a connection between a Contact and an Account, such as a student's enrollment in a course offering, or an employee's association with an organization2.
By using the Affiliation object, the system admin can link prospects and students to their employers, which are represented by Accounts with the Organization record type. The system admin can also specify which Affiliation is the primary one for each Contact, by populating the Primary Business Organization field on the Contact record. This field is a lookup to the Affiliation object, and it allows for displaying the employer's name and other information on the Contact page layout. By using this approach, the system admin can avoid creating duplicate or unnecessary Accounts, and can leverage the EDA data model to capture the full network of prospects and students1.
B . Select Administrative as the Default Account Model in EDA Settings and C. Select Organization as the Default Account Model in EDA Settings are not valid actions for this scenario. The Default Account Model in EDA Settings is a setting that determines how EDA creates Accounts for new Contacts that are created in Salesforce. The Administrative Account Model creates one Account per Contact, and assigns the same name to both records. The Household Account Model creates one Account per household, and assigns a household name to the Account. The Organization Account Model creates one Account per organization, and assigns an organization name to the Account. However, these settings do not affect how EDA maps prospects and students' employers to the standard Account field in Salesforce, as they only apply to new Contacts and Accounts that are created in EDA3.

NEW QUESTION # 166
An Admissons office is interested in evaluating historical trends of its applicants to get greater insights on its applications yield and melt.
What should the consultant advise?

- A. Create a custom report type.
- B. Leverage the existing sample reports.
- C. Use the Admissions Connect Tableau Accelerator.

Answer: C

Explanation:
The consultant should advise to use the Admissions Connect Tableau Accelerator to evaluate historical trends of its applicants and get greater insights on its applications yield and melt for the Admissions office. The Admissions Connect Tableau Accelerator is a tool that provides pre-built dashboards and reports for Admissions Connect users to analyze their data and metrics. The Admissions Connect Tableau Accelerator can help the Admissions office evaluate historical trends of its applicants and get greater insights on its applications yield and melt by using features such as funnel analysis, cohort analysis, or geographic analysis. Leveraging the existing sample reports, creating a custom report type, or using Data Studio to process old data are not ways to evaluate historical trends of its applicants and get greater insights on its applications yield and melt for the Admissions office. Reference:
https://www.salesforce.org/products/admissions-connect/overview/
https://www.salesforce.org/wp-content/uploads/2021/06/Salesforce.org-Admissions-Connect-Tableau-Accelerator.pdf

NEW QUESTION # 167
A university dean wants to refer students for summer engineering internships and requests a list of people who earned high final scores in the Intro to Civil Engineering class.
Which objects should the consultant include in the report?

- A. Term Grades with Contact
- B. Program Enrollment with Contact
- C. Course Connections with Academic Program
- D. Education History with Account

Answer: A

Explanation:
Term Grades with Contact is the object that the consultant should include in the report to show the people who earned high final scores in the Intro to Civil Engineering class. Term Grades is an object that stores the grades that a student receives for a course offering in a specific term. Contact is an object that stores the personal information of a student. Program Enrollment with Contact, Education History with Account, and Course Connections with Academic Program are not objects that can show the final scores of a class in EDA. Reference:
https://powerofus.force.com/s/article/EDA-Data-Dictionary
https://help.salesforce.com/s/articleView?id=sf.reports_builder_create.htm&type=5

NEW QUESTION # 168
A school district wants a free platform to instruct students on data visualization.
Which solution should the consultant recommend?

- A. Student Success Hub
- B. Tableau Public
- C. Trailhead
- D. Tableau CRM

Answer: B

Explanation:
Tableau Public is a solution that the consultant can recommend to meet the requirement of providing a free platform to instruct students on data visualization. Tableau Public is a product that allows users to create and share interactive data visualizations online, using various types of data sources and charts. Tableau Public is free and accessible to anyone who wants to learn data visualization skills and techniques. Tableau CRM, Student Success Hub, and Trailhead are not solutions that can provide a free platform to instruct students on data visualization. Reference:
https://public.tableau.com/en-us/s/
https://www.tableau.com/academic/students

NEW QUESTION # 169
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New developments in the tech sector always bring new job opportunities. These new jobs have to be filled with the Salesforce

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