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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q47-Q52):

NEW QUESTION # 47

You want to determine the item category in a sales document. What do you need to consider? Note: There are 2 correct answers to this question.

- A. The higher-level item
- B. The sales organization
- C. The customer master data
- D. The material master data

Answer: A,D

Explanation:

When determining the item category in a sales document, consider:

- B . The material master data: The item category group from the material master influences the determination process.
- C . The higher-level item: For sub-items, the item category can be influenced by the category of the higher-level item.

NEW QUESTION # 48

Which of the following is a characteristic of decision table processing as used in SAP S/4HANA output management?

- A. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- B. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- C. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- D. It is possible to maintain one condition column cell with multiple result column cells for each table row.

Answer: A

NEW QUESTION # 49

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether packing information should be entered
- B. Whether over-delivery is allowed
- C. Whether a delivery should be split by warehouse number
- D. Whether the route should be redetermined

Answer: A,B

Explanation:

When configuring a new delivery item category, decisions include:

- C . Whether packing information should be entered: This setting determines if the item requires packing during the delivery process.
- D . Whether over-delivery is allowed: This setting controls if the system permits delivery of quantities exceeding the order quantity for an item.

NEW QUESTION # 50

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Quantity
- B. Calculation type
- C. Validity period
- D. Scale

Answer: B,C

NEW QUESTION # 51

Which decisions do you have to make when configuring a new delivery item category?

Note: There are 2 correct answers to this question.

- A. Whether over-delivery is allowed
- B. Whether a delivery should be split by warehouse number
- C. Whether a storage location should be determined
- D. Whether the route should be redetermined

Answer: A,C

Explanation:

When configuring a new delivery item category in SAP, among the decisions you have to make include:

- C . Whether a storage location should be determined: Deciding on storage location determination is crucial because it affects where the system looks for inventory to fulfill the delivery. This setting can influence the logistics and efficiency of picking and packing processes.

D. Whether over-delivery is allowed: This decision determines if the system permits quantities in deliveries to exceed the ordered quantities. Allowing over-delivery can be useful in certain business scenarios, such as when delivering bulk products or accommodating for packaging constraints.

NEW QUESTION # 52

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