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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q43-Q48):

NEW QUESTION # 43

How does Data Cloud handle an individual's right to be forgotten?

- A. Deletes the specified Individual and records from any DSO mapped to the Individual DMO.
- B. Deletes the specified Individual and records from any DMO/DLO related to the Individual.
- C. Deletes the specified Individual record and its Unified Individual Link record.
- D. Deletes the records from all DSOs and any downstream DMOs are updated at the next scheduled ingestion.

Answer: A

Explanation:

Explanation

This is how Data Cloud handles an individual's right to be forgotten. It deletes the individual record from the Individual data model

object (DMO) and any related records from the data stream objects (DSOs) that are mapped to it.
References:https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_delete_individual.htm&type=5

NEW QUESTION # 44

Cumulus Financial segregates its sales CRM data based on Region for its Data Cloud users. Multiple data spaces are configured: a default space and two additional spaces tailored for EMEA and APAC regions.

EMEA sales reps who need temporary access to visualize data for both regions say that they cannot visualize APAC data. APAC sales reps can visualize the corresponding segmented data.

Which statement describes the cause of this issue?

- A. The EMEA sales reps have not been assigned to the profile associated with the APAC data space.
- B. The APAC data space is not associated with any profile.
- C. The EMEA sales reps have not been assigned to the permission set associated with the APAC data space.
- D. The APAC data space is not associated with any permission set.

Answer: C

Explanation:

The issue arises because the EMEA sales reps cannot visualize APAC data, while APAC sales reps can access their segmented data. The root cause is that the EMEA sales reps lack the necessary permissions to access the APAC data space. Here's why:

Understanding the Issue

Cumulus Financial uses data spaces to segregate CRM data by region (default, EMEA, APAC).

EMEA sales reps need temporary access to APAC data but are unable to view it.

APAC sales reps can access their corresponding segmented data without issues.

Why Permission Sets?

Data Space Access Control :

Data spaces in Salesforce Data Cloud are secured using profiles and permission sets .

Users must be explicitly granted access to a data space via their assigned profiles or permission sets.

Root Cause Analysis :

Since APAC sales reps can access their data, the APAC data space is properly configured.

The issue lies with the EMEA sales reps, who likely do not have the required permission set granting access to the APAC data space.

Temporary Access :

Temporary access can be granted by assigning the appropriate permission set to the EMEA sales reps.

Steps to Resolve the Issue

Step 1: Identify the Required Permission Set

Navigate to Setup > Permission Sets and locate the permission set associated with the APAC data space.

Step 2: Assign the Permission Set

Assign the APAC data space permission set to the EMEA sales reps requiring temporary access.

Step 3: Verify Access

Confirm that the EMEA sales reps can now visualize APAC data.

Step 4: Revoke Temporary Access

Once the temporary access period ends, remove the permission set from the EMEA sales reps.

Why Not Other Options?

A). The EMEA sales reps have not been assigned to the profile associated with the APAC data space :Profiles are typically broader and less flexible than permission sets for managing temporary access.

B). The APAC data space is not associated with any permission set :This is incorrect because APAC sales reps can access their data, indicating the data space is properly configured.

C). The APAC data space is not associated with any profile :Similar to Option B, this is incorrect because APAC sales reps can access their data.

Conclusion

The issue is resolved by ensuring that the EMEA sales reps are assigned the permission set associated with the APAC data space . This grants them temporary access to visualize APAC data.

NEW QUESTION # 45

When creating a segment on an individual, what is the result of using two separate containers linked by an AND as shown below?

GoodsProduct | Count | At Least | 1

Color | Is Equal To | red

AND

GoodsProduct | Count | At Least | 1

PrimaryProductCategory | Is Equal To | shoes

- A. Individuals who purchased at least one of any red' product and also purchased at least one pair of shoes'
- B. Individuals who purchased at least one 'red shoes' as a single line item in a purchase
- C. Individuals who purchased at least one of any 'red' product or purchased at least one pair of shoes'
- D. Individuals who made a purchase of at least one 'red shoes' and nothing else

Answer: A

Explanation:

When creating a segment on an individual, using two separate containers linked by an AND means that the individual must satisfy both the conditions in the containers. In this case, the individual must have purchased at least one product with the color attribute equal to 'red' and at least one product with the primary product category attribute equal to 'shoes'. The products do not have to be the same or purchased in the same transaction. Therefore, the correct answer is A.

The other options are incorrect because they imply different logical operators or conditions. Option B implies that the individual must have purchased a single product that has both the color attribute equal to 'red' and the primary product category attribute equal to 'shoes'. Option C implies that the individual must have purchased only one product that has both the color attribute equal to 'red' and the primary product category attribute equal to 'shoes' and no other products. Option D implies that the individual must have purchased either one product with the color attribute equal to 'red' or one product with the primary product category attribute equal to 'shoes' or both, which is equivalent to using an OR operator instead of an AND operator.

Create a Container for Segmentation

Create a Segment in Data Cloud

Navigate Data Cloud Segmentation

NEW QUESTION # 46

A retail customer wants to bring customer data from different sources and wants to take advantage of Identity Resolution so that it can be used in Segmentation. On which entity should this be segmented for activation membership?

- A. Subscriber
- B. Unified Individual
- C. Individual
- D. Unified Contact

Answer: B

Explanation:

The Unified Individual entity represents the result of Identity Resolution, which links together multiple records of an individual from different sources into a single profile. This entity can be used for Segmentation and Activation, as it provides a complete and accurate view of each customer.

NEW QUESTION # 47

A customer has a custom Customer Email c object related to the standard Contact object in Salesforce CRM.

This custom object

stores the email address a Contact that they want to use for activation.

To which data entity is mapped?

- A. Custom customer Email__c object
- B. Contact
- C. Individual
- D. Contact Point_Email

Answer: D

Explanation:

The Contact Point_Email object is the data entity that represents an email address associated with an individual in Data Cloud. It is part of the Customer 360 Data Model, which is a standardized data model that defines common entities and relationships for customer data. The Contact Point_Email object can be mapped to any custom or standard object that stores email addresses in

Salesforce CRM, such as the custom Customer Email__c object. The other options are not the correct data entities to map to because:

A). The Contact object is the data entity that represents a person who is associated with an account that is a customer, partner, or competitor in Salesforce CRM. It is not the data entity that represents an email address in Data Cloud.

C). The custom Customer Email__c object is not a data entity in Data Cloud, but a custom object in Salesforce CRM. It can be mapped to a data entity in Data Cloud, such as the Contact Point_Email object, but it is not a data entity itself.

D). The Individual object is the data entity that represents a unique person in Data Cloud. It is the core entity for managing consent and privacy preferences, and it can be related to one or more contact points, such as email addresses, phone numbers, or social media handles. It is not the data entity that represents an email address in Data Cloud. References: Customer 360 Data Model: Individual and Contact Points - Salesforce, Contact Point_Email | Object Reference for the Salesforce Platform | Salesforce Developers, [Contact | Object Reference for the Salesforce Platform | Salesforce Developers], [Individual | Object Reference for the Salesforce Platform | Salesforce Developers]

NEW QUESTION # 48

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