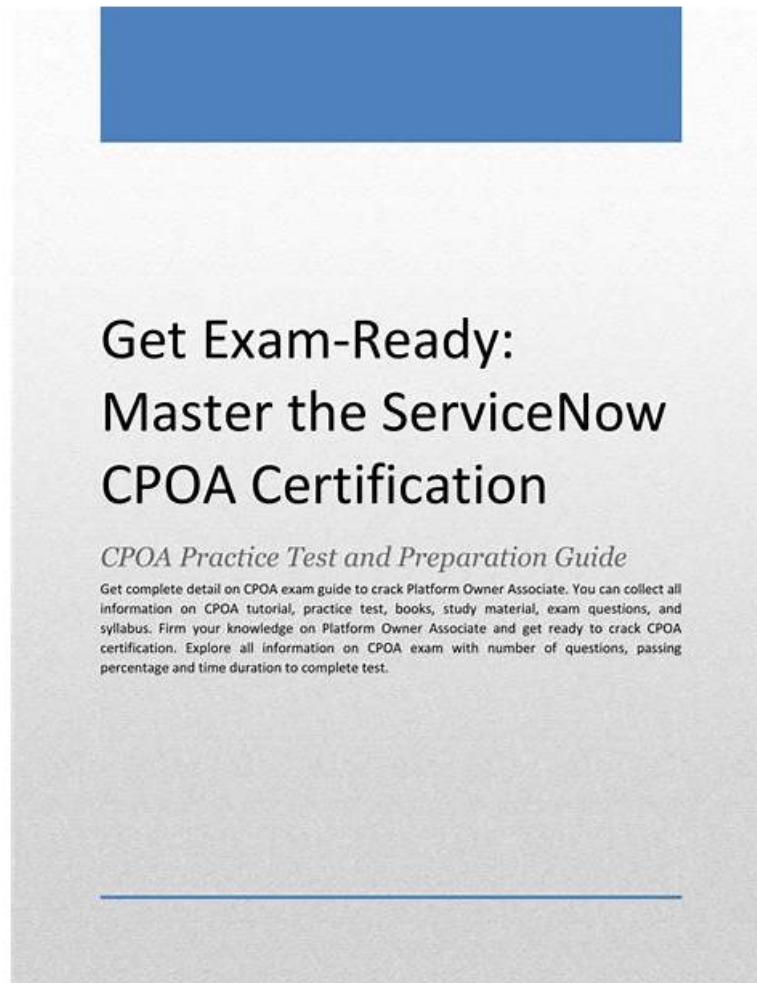


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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.
Topic 2	<ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.

- Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q43-Q48):

NEW QUESTION # 43

A roles and permissions matrix can be used to:

- A. define a training plan for the scrum team.
- B. plan an iteration.
- C. determine who can provide specialized recommendations.
- D. allocate work to the delivery team.

Answer: C

Explanation:

A roles and permissions matrix helps determine who has the authority or expertise to provide specialized recommendations, ensuring decisions are made by the right individuals.

NEW QUESTION # 44

When segmenting customers by their education, this segmentation belongs to a:

- A. psychographic group.
- B. demographic group.
- C. behavioural group.
- D. geographic group.

Answer: B

Explanation:

Segmenting customers by education falls under demographic grouping, which categorizes customers based on measurable population characteristics such as age, income, and education level.

NEW QUESTION # 45

How does a product ownership analysis (POA) practitioner act as an advocate for customers?

- A. Ensures the product being built will delight customers by exceeding their expectations of what they'd reasonably expect
- B. Understands that the team are the true arbiters of value delivery
- C. Interacts with the emerging product as the customer would
- D. Assesses and reviews feedback in isolation

Answer: A

Explanation:

Acting as a customer advocate means ensuring the product not only meets requirements but also delights customers by exceeding

their reasonable expectations, thereby maximizing customer satisfaction and product value.

NEW QUESTION # 46

What is a recommended formal or informal approach for resource and outcome sharing across the enterprise called?

- A. Working agreement
- **B. Collaborative approach**
- C. Cultural agreement
- D. Inclusion map

Answer: B

Explanation:

A collaborative approach is a recommended method, whether formal or informal, for sharing resources and outcomes across the enterprise to promote transparency, alignment, and collective success.

NEW QUESTION # 47

While the delivery team is busy building product features in ongoing iterations, the majority of a product ownership analysis (POA) practitioner's time will be spent in:

- A. monitoring progress of the delivery team.
- B. validating product features from the previous iteration.
- C. clarifying delivery team queries.
- **D. refining the product backlog for the upcoming iteration.**

Answer: D

Explanation:

During ongoing iterations, the POA practitioner primarily focuses on refining the product backlog for the upcoming iteration to ensure a steady pipeline of well-defined, prioritized PBIs ready for development.

NEW QUESTION # 48

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