C-TS462-2023 Real Torrent, C-TS462-2023 Study Materials

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SAP C-TS462-2023 Exam Syllabus Topics:

Topic	Details
Topic 1	• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings.
Topic 2	• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process.
Topic 3	• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes.
Topic 4	• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing).
Topic 5	• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process.
Topic 6	• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations.
Topic 7	• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure.
Topic 8	• Sales Documents: This topic covers the explanation and performance of tasks related to sales document customization, including pricing and condition techniques. It also encompasses the shipping process and its associated customization settings.

Quiz C-TS462-2023 - SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales –Professional Real Torrent

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q19-Q24):

NEW QUESTION # 19
What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Billing type for cancellation
- B. Item number increment
- C. Default delivery type for billing
- D. Reference mandatory indicator

Answer: A,B

Explanation:
Billing Process and Customizing

NEW QUESTION # 20
Which of the following is a prerequisite for billing?

- A. You need an billing item category that is configured to be billing relevant.
- B. You need a sales document type that is configured to be billing relevant.
- C. You need an order item category that is configured to be billing relevant.
- D. You need a billing type that is configured to be billing relevant.

Answer: C

NEW QUESTION # 21
You normally include multiple sales orders in your outbound deliveries.
Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

- A. Route
- B. Material group
- C. Plant
- D. Shipping point
- E. Ship-to party

Answer: A,D,E

NEW QUESTION # 22
What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The billing document of the original customer invoice must be cancelled.
- B. An appropriate reason for rejection must be assigned to the original sales order item.
- C. The Billing Block field in the credit memo request must be empty.
- D. Copying control must exist between the sales document and the billing document.

Answer: B,C

NEW QUESTION # 23
Which information comes from the payer? Note: There are 2 correct answers to this question.

- A. Billing address
- B. Payment terms
- C. Billing plan
- D. Invoicing list scheduling

Answer: B,D

NEW QUESTION # 24

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