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Salesforce Experience Cloud is a powerful platform that enables companies to create personalized digital experiences for their customers, partners, and employees across multiple channels, including web, mobile, social, and chat. With the Salesforce Experience-Cloud-Consultant certification, professionals can demonstrate their ability to leverage the platform's capabilities to design and deliver engaging experiences that drive customer loyalty, employee productivity, and business growth.

Salesforce Experience-Cloud-Consultant (Salesforce Certified Experience Cloud Consultant) Exam is a certification exam designed for professionals who specialize in the implementation and configuration of Salesforce Experience Cloud solutions. Experience-

Cloud-Consultant exam is specifically designed for individuals who have a deep understanding of Salesforce Experience Cloud and its capabilities in delivering personalized and engaging digital experiences to customers, partners, and employees.

## **Salesforce Certified Experience Cloud Consultant Sample Questions (Q64-Q69):**

### **NEW QUESTION # 64**

Northern Trail Outfitters (NTO) is considering how to manage its accounts for the B2B portion of its business. NTO uses person accounts for its B2C business, and business accounts with related contacts for its B2B business. NTO has several B2B customer accounts that are very large. These accounts have child accounts that represent departments and opportunities at the department level that will need to be visible to users at the parent account level. NTO has Customer Community Plus licenses.

How should NTO manage its accounts in its Partner Community?

- A. Extend the Standard Role Hierarchy setting departments as child accounts.
- B. Enable the External Account Hierarchy setting departments as child accounts.
- C. Use the Business Accounts and Contacts with Sharing Sets to grant additional record access as needed.
- D. Since NTO has person accounts, it cannot use the External Account Hierarchy and will need to use groups and sharing rules to grant the required record access.

**Answer: D**

### **NEW QUESTION # 65**

Universal Containers (UC) has hired UX designers to help improve brand recognition and has a new style guide it needs to implement to unify branding across all of its Experience sites.

What should UC do to accomplish this?

- A. Reference a shared Bootstrap CSS file in all of the sites.
- B. Send the style guide to Experience managers to implement.
- C. Create a custom template to apply to all Experience sites.
- D. Create a custom theme to apply to all Experience sites.

**Answer: B**

### **NEW QUESTION # 66**

Which component can be embedded into an Experience Cloud site to start conversations with customers using the channels they prefer?

- A. Channel Menu
- B. Service Your Way
- C. Chat
- D. Service Console

**Answer: A**

### **NEW QUESTION # 67**

In which two ways can Opportunities with a Community User be shared?

Choose 2 answers Calculator

- A. Create an owner-based sharing rule with a Customer Community User.
- B. Create a criteria-based sharing rule with a Partner Community role.
- C. Add a Customer Community Plus profile to a Sharing Set and add Opportunities as an object in the Sharing Set.
- D. Add a Partner Community profile to a Sharing Set and add Opportunities as an object in the Sharing Set.

**Answer: B,D**

Explanation:

Sharing sets allow you to grant access to records that have a lookup relationship to the same account or contact that the community

user has. You can use sharing sets to share opportunities with partner community users who belong to the same account as the opportunity owner.

Criteria-based sharing rules allow you to share records based on field values. You can use criteria-based sharing rules to share opportunities with partner community users who meet certain criteria, such as region, industry, or status.

## NEW QUESTION # 68

Cloud Kicks (CK) is launching a new public marketing site. The company expects a large volume of traffic and wants to ensure its site performs well. CK also wants repeat visitors to have the fastest browsing experience possible.

What should CK do to get the best performing site?

- A. Use Next Best Action to predict what content to serve to the user's browser.
- B. Disable Visualforce to make all pages switch to Lightning.
- **C. Enable and configure the Content Delivery Network so that public content is cached.**
- D. Schedule Apex jobs to push content to users' browser caches.

**Answer: C**

## NEW QUESTION # 69

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