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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q23-Q28):

NEW QUESTION # 23

What is the proper utilization of a System Integration Testing (SIT) environment?

- A. Used as an environment to perform system-to-system testing
- B. Used as a development environment to configure and build new applications
- C. Used as a backup and archive of production configuration and data

Answer: A

Explanation:

Explanation

A System Integration Testing (SIT) environment is used as an environment to perform system-to-system testing. This means that the SIT environment is used to test the integration of different systems or components that are part of the Salesforce Manufacturing Cloud solution. The SIT environment allows the verification of the functionality, performance, and reliability of the integrated systems, as well as the identification and resolution of any defects or issues that may arise during the integration process. The SIT environment is typically a replica of the production environment, but with a smaller data set and lower security requirements.

The SIT environment is also used to validate the data migration and synchronization between the source and target systems, as well as the compatibility and interoperability of the APIs and web services that are used for the integration. References:

Manufacturing Cloud - Salesforce

How to Perform Automated Integration Testing in Salesforce

Automate and Test During Integration

NEW QUESTION # 24

Universal Containers has implemented Rebate Management and wants to define the Benefit information section of a Rebate Type Benefit. Which Sequence of Minimum and Maximum Range values would be valid?

- A. 301 to 400
- B. 201 to 300
- C. 0 to 100
- D. 101 to 200

Answer: C

Explanation:

Explanation

The minimum and maximum range values of a rebate type benefit define the threshold of the attainment metric for the benefit to apply. The values must be in ascending order and cannot overlap with other ranges.

Therefore, the sequence of 0 to 100, 101 to 200, 201 to 300, and 301 to 400 would be valid, as each range is distinct and sequential. References: Rebate Management Basics > Create and Manage Rebate Programs > Create a Rebate Type Benefit

NEW QUESTION # 25

The Analytics for Manufacturing app has the following three modules: Sales Agreements, Account Based Forecasts, and Account Manager Targets.

Which installation setup option is available for the administrator in the selection of modules?

- A. The administrator must select all three modules for the app to be installed.
- B. The administrator can choose any combination of modules based on the business need.
- C. The administrator cannot change the default selection of modules.

Answer: B

Explanation:

Explanation

The Analytics for Manufacturing app is a prebuilt app that provides dashboards and insights for manufacturing account managers.

The app has three modules: Sales Agreements, Account Based Forecasts, and Account Manager Targets. Each module has its own dataflow, template, and dashboard. The administrator can choose any combination of modules based on the business need and data

availability. For example, if the administrator only wants to analyze sales agreements and account forecasts, they can select only those two modules and exclude the account manager targets module. The app creation process will only include the dataflows and templates for the selected modules. The administrator can also add or remove modules later by editing the app¹. References: Create and Share an App from the Analytics for Manufacturing Template

NEW QUESTION # 26

When is an appropriate time to generate the detailed technical design document when implementing Manufacturing Cloud?

- A. The detailed technical design document is completed after the business requirement document has been generated.
- B. The detailed technical design document should be ready before engaging the business users to gather requirements.
- C. The detailed technical design document should be completed after an organization goes live with Manufacturing Cloud.

Answer: A

Explanation:

Explanation

The detailed technical design document is a document that describes the technical specifications and architecture of a solution. It is based on the functional and nonfunctional requirements that are captured in the business requirement document¹. Therefore, the detailed technical design document should be completed after the business requirement document has been generated, and before the development and testing phases of the project. This ensures that the technical design aligns with the business needs and expectations, and provides a clear roadmap for the implementation team². References: 1: Get Started with the Technical Project Documentation³, 2: Documentation and Implementation Diagrams¹

NEW QUESTION # 27

An administrator at Universal Containers is concerned about increased data corruption and wants to maintain data integrity in Manufacturing Cloud.

What should the administrator do to reduce data corruption and maintain data sanctity?

- A. Edit the standard Manufacturing Sales Agreements permission set, deselect the mass update for Sales Agreements, and assign the permission set to all non-System Administrator users.
- B. Clone the standard Manufacturing Sales Agreements permission set, deselect the mass update for Sales Agreements, and assign the cloned permission set to all non-System Administrator users.
- C. Update the non-System Administrator user profiles, giving them the View All and Modify All data permissions on the Sales Agreement object.

Answer: B

Explanation:

To maintain data integrity in Manufacturing Cloud, the administrator should limit the mass update capability for Sales Agreements to only System Administrators. This will prevent accidental or malicious changes to the Sales Agreement data by other users. To do this, the administrator can clone the standard Manufacturing Sales Agreements permission set, which grants access to the Sales Agreement object and related fields. Then, the administrator can deselect the mass update for Sales Agreements permission in the cloned permission set, and assign it to all non-System Administrator users. This way, only System Administrators can perform mass updates on Sales Agreements, while other users can still view and edit individual records. References: Sales Agreement Permissions, Mass Update Sales Agreements

NEW QUESTION # 28

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