

B2B-Solution-Architect関連復習問題集 & B2B-Solution-Architect勉強時間



P.S.MogiExamがGoogle Driveで共有している無料の2026 Salesforce B2B-Solution-Architectダウンロード: https://drive.google.com/open?id=1Ht4IwE73jNel3UgpbvYwu_P10QtpQsU

これらの有用な知識をよりよく取り入れるために、多くの顧客は、実践する価値のある種類の練習資料を持ちたいと考えています。すべてのコンテンツは明確で、B2B-Solution-Architect実践資料で簡単に理解できます。リーズナブルな価格とオプションのさまざまなバージョンでアクセスできます。すべてのコンテンツは試験の規制に準拠しています。成功することが決まっている限り、B2B-Solution-Architect学習ガイドがあなたの最善の信頼になります

Salesforce B2B-Solution-Architect認定は、Salesforce Technologiesを使用してB2Bソリューションの設計と実装において高度な知識と専門知識を持っている個人向けに設計されています。この認定は、組織の販売およびマーケティングチームのユニークな要件を満たす複雑なB2Bソリューションをアーキテクトと実装する候補者の能力を検証します。Salesforce Certified B2B Solution Architect認定は、業界で非常に尊敬されている資格であり、多くの組織からB2Bソリューションアーキテクチャの卓越性の基準として認識されています。

>> B2B-Solution-Architect関連復習問題集 <<

試験の準備方法-実地的な B2B-Solution-Architect関連復習問題集試験-素晴らしいB2B-Solution-Architect勉強時間

B2B-Solution-Architect試験に合格することが、最高のキャリアの機会です。関連する証明書の豊富な経験は、企業があなたの選択のために一連の専門的な空席を開くために重要です。当社のウェブサイトのB2B-Solution-Architect学習クイズバンクおよび教材は、選択したトピックに基づいて最新の質問と回答を検索します。この選択は、あなたのキャリア全体の突破口となるので、B2B-Solution-Architectスタディガイドの高い品質と正確性に驚かされるでしょう。

Salesforce Certified B2B Solution Architect 資格認定試験は、オンラインで実施され、60の多肢選択問題から構成されています。受験者は105分以内に試験を完了し、合格点数の63%以上を獲得する必要があります。試験料は400ドルで、受験者は1年に4回試験を受けることができます。

Salesforce Certified B2B Solution Architect Exam 認定 B2B-Solution-Architect 試験問題 (Q26-Q31):

質問 # 26

Universal Containers serves customers globally across two businesses. Each business has its own org for managing its sales and support operations. Each line of business also maintains its own reporting systems using both CRM Analytics and Salesforce reports, but the CEO is asking for a unique dashboard that includes the global opportunity pipeline with data from both orgs.

What should a Solution Architect propose?

- A. Use one org as primary and create external objects for the accounts and opportunities of the other one. Then, use standard reports.
- B. Use one org as primary and an ETL tool to synchronize the accounts and opportunities of the other org. Then, use standard reports.
- C. Use CRM Analytics in the primary org and then, in the dashboards, use Salesforce Connect to query the data from the other org.
- **D. Use CRM Analytics in the primary org and create a Salesforce External Connection. Then, create a dataflow to combine data from both orgs.**

正解: D

解説:

CRM Analytics (formerly known as Tableau CRM) allows for the creation of powerful dashboards that can incorporate data from multiple Salesforce orgs. By using CRM Analytics with an external connection and creating a dataflow, data from both orgs can be combined into a unified dashboard, providing the global visibility the CEO is requesting. This aligns with Salesforce's guidance on multi-org reporting using CRM Analytics, which enables cross-org data integration and visualization.

質問 # 27

Universal Containers (UC) is about to start a massive digital transformation project across multiple service channels. UC plans on using Service Cloud, Omni-Channel, chatbots, Knowledge, and Einstein AI throughout all the service capabilities. Before discovery can start, the key stakeholder would like to see the automated chat capabilities in action. They currently use a third-party Knowledge Base and are wondering what is the value of it over Salesforce Knowledge. They believe it will be chatbots but they are unsure.

What is one of the key benefits the Solution Architect should address within the context of the demo?

- A. Demo how a human being can have a real conversation with an Einstein AI-driven chatbot.
- B. Demo how the chatbot can anticipate the responses of the customer before they make it, and generate Knowledge article responses based on what they have bought.
- C. Demo how the chatbot can provide a response to a customer's request by bringing together content from Knowledge articles.
- **D. Demo how the chatbot can utilize Knowledge within it to deflect customer issues before a case is created.**

正解: D

解説:

This answer shows how the chatbot can leverage Knowledge articles to provide relevant and helpful information to customers without requiring them to contact a live agent. This can improve customer satisfaction and reduce service costs.

https://trailhead.salesforce.com/content/learn/modules/service_bots_basics/learn-about-einstein-bots

質問 # 28

Universal Containers (UC) needs to provide a portal for its customers to order spare parts for the equipment that has been sold to them. Spare parts orders are fulfilled in UC's ERP system and need to be integrated with the solution. Order status would need to be reflected in the solution. Additionally, in the future, UC wants this order integration scaled to additional applications. UC also needs customers to be able to schedule appointments for service for their equipment.

Which products should a Solution Architect recommend implementing to meet these requirements?

- A. B2B Commerce, Salesforce Field Service, Experience Cloud, and Sales Cloud
- **B. B2B Commerce, Salesforce Field Service, Experience Cloud, and MuleSoft**
- C. B2B Commerce, Service Cloud, Experience Cloud, and Salesforce Connect
- D. B2B Commerce, Salesforce Field Service, Experience Cloud, and Meroku

正解: B

質問 # 29

Universal Containers (UC) is using Service Cloud and B2B Commerce to allow resellers the ability to purchase and support farming equipment UC maintains. UC has invested in smart devices which allows that equipment to inform UC when a part becomes faulty.

The data from these devices goes to a public cloud solution where every row of sensor data is received every second from every device. There are 100,000 devices on various farms being actively used. The CIO would like this data to be connected to Salesforce in some manner.

What kind of integration method should a Solution Architect suggest to accommodate this need?

- A. Utilize Platform Events based on the devices' state change.
- B. Utilize Apex Callouts based on the devices' state change.
- C. Load the public cloud solution directly to Salesforce using MuleSoft.
- **D. Embed the devices' sensor data in a view on the Asset record.**

正解: D

質問 #30

Universal Containers serves customers globally across two businesses. Each business has its own org for managing its sales and support operations. Each line of business also maintains its own reporting systems using both CRM Analytics and Salesforce reports, but the CEO is asking for a unique dashboard that includes the global opportunity pipeline with data from both orgs.

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- C. Use CRM Analytics in the primary org and then, in the dashboards, use Salesforce Connect to query the data from the other org.
- **D. Use CRM Analytics in the primary org and create a Salesforce External Connection. Then, create a dataflow to combine data from both orgs.**

正解: D

解説:

it allows you to connect to your secondary org using a Salesforce External Connection¹, which is a connector that enables you to access data from another Salesforce org without writing any code or using any middleware. You can then use a dataflow to combine data from both orgs and create datasets that can be used for CRM Analytics dashboards³

https://help.salesforce.com/s/articleView?id=sf.sdp_connectors_salesforce_external_settings.htm&language=en_US&type=5

質問 #31

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