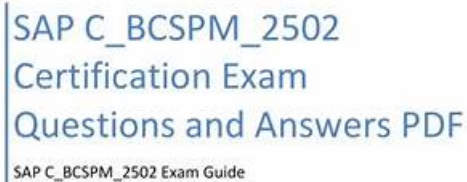


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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q14-Q19):

NEW QUESTION # 14

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Enhanced focus on non-PO invoices
- B. Isolation of spend data across different departments
- **C. Automation of procurement processes from sourcing to payment**
- D. Tracking of supplier performance

Answer: C

NEW QUESTION # 15

How does SAP Ariba Category Management with Generative AI enhance category strategy development? Note: There are 2 correct answers to this question.

- **A. Provides contextual insights for decision-making**
- B. Reduces onboarding time for internal employees
- **C. Enriches and categorizes spend data**
- D. Automatically captures supplier selections

Answer: A,C

NEW QUESTION # 16

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To automate the invoicing processes.
- **B. To ensure you say the right things to the right person at the right time.**
- C. To streamline the onboarding process for new suppliers.
- D. To manage and track service level agreements (SLAs).

Answer: B

NEW QUESTION # 17

Which of the following features are part of SAP Concur's solutions designed to streamline business processes and improve efficiency? Note: There are 3 correct answers to this question.

- A. One-click start-to-finish booking of travel and expense
- B. Creation of personalized travel itineraries for employees based on their preferences
- C. Mobile access for managing and booking business trips through the SAP Concur mobile app
- D. Integration of travel booking with automated expense reporting to simplify the travel expense management process
- E. Provision of real-time insights from consolidated spending data on travel and expenses to aid in budgeting and forecasting

Answer: C,D,E

NEW QUESTION # 18

What challenges could potential clients face that would lead them to implement SAP Fieldglass? Note: There are 2 correct answers to this question.

- A. Data privacy regulation issues
- B. Time-consuming onboarding
- C. Workforce payments
- D. Fragmented labor management

Answer: B,D

NEW QUESTION # 19

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