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>> **Financial-Management Study Plan** <<

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## WGU Financial Management VBC1 Sample Questions (Q23-Q28):

### NEW QUESTION # 23

How does country risk affect global financial management decisions?

- A. It reduces the complexity of international investments.
- B. It is typically considered irrelevant in financial planning since it is unpredictable.
- **C. It necessitates strategies to mitigate potential losses from instability or unfavorable policies.**
- D. It only affects firms with domestic operations facing international competition.

**Answer: C**

Explanation:

Country risk refers to the possibility that political, economic, legal, or social conditions in a foreign country will negatively affect a firm's operations and cash flows. In global financial management, this risk directly influences investment appraisal, financing choices, and risk management policies. For capital budgeting, higher country risk can lower expected cash flows (e.g., through capital controls, expropriation risk, supply disruptions, or taxation changes) and/or increase the discount rate applied to foreign projects. For financing, lenders and investors demand higher returns in riskier jurisdictions, affecting borrowing costs and feasible capital structures. Firms respond by using mitigation strategies such as diversification across countries, contractual protections, political risk

insurance, careful partner selection, staging investments, and hedging currency exposures when relevant. Country risk also drives decisions about where to locate production, how to structure subsidiaries, and whether to denominate contracts and debt in local or hard currencies. Because country conditions can materially change expected outcomes, it is a core planning input rather than irrelevant or simplifying, making option A the correct statement.

#### NEW QUESTION # 24

What is an advantage of using the Gordon growth model to estimate the cost of common equity?

- A. It considers historical stock performance.
- **B. It incorporates future dividend growth expectations.**
- C. It measures the systematic risk of the company.
- D. It calculates the impact of beta on stock returns.

**Answer: B**

Explanation:

A major advantage of the Gordon growth model is that it explicitly incorporates expectations about future dividend growth. By linking the stock's value to anticipated dividends and their growth rate, the model aligns valuation with investors' forward-looking expectations rather than solely historical data.

This forward-looking nature is consistent with modern financial management principles, which emphasize expected future cash flows as the primary driver of value. Unlike CAPM, which focuses on risk via beta, the Gordon growth model directly reflects dividend policy and growth prospects. For mature firms with stable growth, this provides a practical and intuitive estimate of the cost of equity.

Option C correctly identifies this strength of the model.

#### NEW QUESTION # 25

Which ratio measures a company's ability to convert its receivables into cash?

- A. Inventory turnover
- B. Working capital ratio
- **C. Receivables turnover**
- D. Current ratio

**Answer: C**

Explanation:

Receivables turnover measures how efficiently a firm collects cash from its credit customers. It is calculated as Credit Sales ÷ Average Accounts Receivable and indicates how many times receivables are collected during the period. A higher receivables turnover ratio suggests faster collection, improved liquidity, and lower risk of bad debts. Effective receivables management reduces the firm's need for external financing and supports smoother cash flows. Financial managers closely monitor this ratio to evaluate credit policies and collection efficiency. Option B correctly identifies the ratio designed specifically to assess receivables conversion into cash.

#### NEW QUESTION # 26

How does a competitive sale of bonds work?

- **A. Underwriters submit bids, and the firm selects one based on price and interest rate.**
- B. The underwriter is selected by the issuing firm based on a thorough interview process.
- C. Underwriters negotiate directly with the issuing firm on price and interest rate.
- D. The underwriter purchases bonds at a fixed rate determined by the government.

**Answer: A**

Explanation:

In a competitive bond sale, the issuer invites multiple underwriters (often investment banks) to bid on underwriting the bond issue. Each underwriting group proposes terms-commonly including the interest cost to the issuer (true interest cost or net interest cost), pricing, and underwriting spread. The issuer then selects the bid that provides the most favorable overall financing terms, typically the lowest borrowing cost for the desired structure and risk profile. This process is designed to create market competition among

underwriters, which can reduce underwriting costs and improve pricing efficiency-especially when the issuer is well-known and the bond issue is relatively standard. This differs from a negotiated sale (option A), where the issuer works directly with a chosen underwriter to set terms through discussion rather than competitive bidding. Option C describes how an issuer might choose firms to participate, but it is not the defining mechanism of a competitive sale. Option D is incorrect because governments do not set fixed rates for corporate bond underwriting; pricing is determined by market conditions, issuer credit risk, investor demand, and the competitive bidding process itself.

#### NEW QUESTION # 27

Why might a firm use a combination of methods to calculate the cost of common equity?

- A. To focus exclusively on dividend policies
- B. To comply with regulatory requirements
- C. To achieve a more accurate and comprehensive estimate
- D. To account for one method being significantly more complex

**Answer: C**

Explanation:

No single model perfectly estimates the cost of common equity under all conditions. CAPM focuses on systematic risk, the Gordon growth model emphasizes dividends and growth, and other approaches may rely on market comparables. Each method has strengths and weaknesses depending on firm characteristics and market conditions. Financial management best practice therefore recommends using multiple approaches and comparing results to arrive at a more reliable estimate. This triangulation reduces model-specific bias and highlights potential inconsistencies in assumptions.

Managers then apply judgment to select a reasonable cost of equity that reflects risk, growth prospects, and investor expectations. Option A correctly reflects this practical, widely accepted approach.

#### NEW QUESTION # 28

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