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CIPS L4M7 CIPS Whole Life Asset Management 7

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## CIPS Whole Life Asset Management Sample Questions (Q104-Q109):

### NEW QUESTION # 104

Assuming that all other factors are constant except one, the net present value of a capital expenditure increases when...?

- A. The initial cost of a project increases
- B. Cash outflow during a time period increases
- C. The discount rate increases
- **D. Net cash flow during a time period increases**

**Answer: D**

Explanation:

Net present value (NPV) is the 'today' net value that derives from 'future' cash flow of an investment or a capital purchase.

The following formula is used to calculate NPV

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$$NPV = \sum_{t=0}^n \frac{R_t}{(1+i)^t} = \frac{R_0}{(1+i)^0} + \frac{R_1}{(1+i)^1} + \frac{R_2}{(1+i)^2} + \dots + \frac{R_n}{(1+i)^n}$$

Where:

$R_t$  is the net cash flow (cash inflow - cash outflow) during the period  $t$   $i$  is the discount rate  $t$  is the number of time periods As you can conclude from the above formula, the net present value increases when the numerators (net cash flows) increase and/or denominators  $(1+i)$  decrease. So the correct answer should be "Net cash flow during a time period increases" The purpose of this exercise is to help you identify the factors that influence the net present value and how to increase/decrease NPV in real-world scenario.

Reference:

- Net present value in capital expenditure

- CIPS study guide page 177

LO 3, AC 3.2

### NEW QUESTION # 105

Which of the following is the definition of work in progress inventory?

- A. Inventory not yet introduced into the production process
- B. Inventory that has finished the production process
- **C. Inventory introduced into production but not completed as of the stocktake date**
- D. Obsolete inventory

**Answer: C**

Explanation:

Work in progress is the stock part-way through a manufacturing process; in the service sectors the term is also used for anything between order and delivery.

### NEW QUESTION # 106

An electricity company charges its customers monthly fee for access and a usage fee for consumption of electricity. Which pricing structure is the company using?

- A. Dynamic pricing
- B. Freemium Pricing
- **C. Multi-part pricing**
- D. Fixed pricing

**Answer: C**

Explanation:

Multi-part pricing. The transaction price is calculated from using two or more metrics rather than just one.

The most common economic example of a price structure beyond unit pricing is called a two-part tariff.

Basically it can be described such that the "entrance fee" provides the privilege of purchasing the metered component. A common multi-part tariff is the two-part tariff in electricity, under which the customer pays a monthly fee for access and a usage fee for consumption of electricity. With this two-part tariff, the operator is able to charge a price equal to marginal cost for electricity, which is profit maximizing, and deviate from marginal cost pricing in the fee for access.

Freemium is an internet-based pricing strategy where a service is offered for free in the beginning, but the price is charged on the premium package with some additional features. However, freemium pricing strategy is different from the premium pricing strategy because freemium offers free sample which you can use without paying anything, you'll only be charged when you want additional features.

Demand pricing is also synonymously used for dynamic pricing; it is a relative term used in the online platform. Dynamic pricing means different pricing is charged from the different customers depending upon the urgency, customer's ability and demand of the customers.

Reference: CIPS study guide page 140-141

LO 3, AC 3.1

### NEW QUESTION # 107

Amanda is the purchasing manager for AB Construction based in France. She is considering purchasing an asset from overseas but knows she must account for fluctuations in exchange rates in the contract. Is Amanda correct?

- A. No, as it will be better to purchase the asset in AB Construction's local currency as it would be efficient and more stable
- B. Yes, as Amanda will be able to decide the currency exchange rates to be used
- C. No, as the price can be re-negotiated post-contract sign-off by AB Construction and the supplier
- **D. Yes, as AB Construction could pay more for the asset than intended and Amanda should include a currency fluctuation clause**

**Answer: D**

Explanation:

Including a currency fluctuation clause protects against exchange rate volatility, which can increase the final cost if the currency depreciates. Whole-life asset management often incorporates such risk management measures to ensure cost predictability and avoid unanticipated financial impact on long-term projects.

### NEW QUESTION # 108

What term describes the method used to account for inventory, where the most recently produced items are recorded as sold first?

- A. First in, first out
- B. Last in, last out
- **C. Last in, first out**
- D. First in, last out

**Answer: C**

Explanation:

Last In, First Out (LIFO) is an inventory valuation method where the latest items added to inventory are considered sold first. This method is often used in situations where prices are rising, as it reflects the current cost of goods sold. In whole-life asset management, LIFO can affect the reported value of inventory and, consequently, tax implications, as newer, costlier items are sold off first.

### NEW QUESTION # 109

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