

Revenue-Cloud-Consultant-Accredited-Professional Latest Exam Dumps & Revenue-Cloud-Consultant-Accredited-Professional Exam Overview



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Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Revenue Cloud Platform Concepts	18%	- Data model understanding • 1. Revenue Cloud objects and relationships - Revenue Cloud architecture • 1. OmniStudio • 2. Business Rules Engine (BRE) • 3. Context Service • 4. APIs and integrations - Core platform configuration • 1. Permission sets and licenses • 2. Flows and automation • 3. Lightning page components

Topic 2: Implementation Readiness	14%	- Solution planning • 1. Project planning and delivery approach • 2. Scope of work definition - Project preparation • 1. Stakeholder roles and responsibilities • 2. Licensing and prerequisites
Topic 3: Revenue Cloud Solution Design	68%	- Design and implementation decisions • 1. Trade-off analysis • 2. Risk assessment and mitigation • 3. Customization vs standard configuration - Solution delivery lifecycle • 1. Build, test, deploy, and adoption phases • 2. Integration with CPQ and Billing - Product-to-Cash lifecycle • 1. Product catalog and pricing • 2. Order management and contracting • 3. Quote-to-Cash processes • 4. Billing and revenue operations

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Revenue-Cloud-Consultant-Accredited-Professional Exam Overview - Reliable Revenue-Cloud-Consultant-Accredited-Professional Test Dumps

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Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q154-Q159):

NEW QUESTION # 154

An order has 5 order products that bill monthly. One of the order products requires 2 months of charges to appear on the next invoice without modifying invoicing for the other order products. What field will need to be used to accomplish this task?(Q2,3R)

- A. Override Next Billing Date
- B. Bill Now
- **C. Bill Through Date Override**
- D. Target Date
- E. Hold Billing

Answer: C

Explanation:

To ensure that one of the order products has 2 months of charges appear on the next invoice without affecting the invoicing of other products, the Bill Through Date Override field should be used. This field allows for the specification of a custom billing end date for a particular order product, enabling charges for multiple periods to be billed in one invoice while not altering the billing schedule of other products. This capability is crucial for flexible billing arrangements where specific billing requirements need to be met without globally changing the billing processes.

This approach is aligned with Salesforce Billing best practices, providing flexibility in handling individual order product billing needs while maintaining the integrity of the overall billing process.

NEW QUESTION # 155

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR c on the SBQQ QuoteLine__c Object. Which is the most efficient solution?

- A. Create ARR__c on the opportunity Line item object, Matching the field configuration of ARRc on SBQQ QuoteLine C.
- B. Create ARR c on the opportunity Line item object, and create a flow to copy the value from ARR c on SBQQ QuoteLine C.
- C. Create ARR c on the opportunity Line item object, and create a price rule to copy the value from ARR c on SBQQ QuoteLine__c on opportunity Product.
- D. Create a cross object formula field on the opportunity line item to reference ARR c data SBQQ QuoteLine C.

Answer: A

NEW QUESTION # 156

Sales reps at UC were facing governor limits while configuring certain large bundles, the admin at UC has set the 'enable large configurations package settings to TRUE now the users are experiencing longer loading times between saving a bundle configuration and returning to the quote line editor, even for smaller bundles. What should the admin do to resolve this issue?

- A. Recommend CPQ and billing design solutions within proper capabilities
- B. All bundles that have more than 20 product should be split into smaller bundles
- C. Enable Large configuration on the bundle parents where needed by selecting the product's enable large configuration field
- D. Enable large configurations setting should not be used in such a case

Answer: C

NEW QUESTION # 157

A consultant is creating a decision table using a predefined template for product eligibility and availability. Which object types can the consultant use as evaluation criteria during product selection?

- A. Product Price Book or Product Schedule
- B. Product Relationship or Product Attribute
- C. Product Qualification or Product Category Qualification

Answer: B

NEW QUESTION # 158

Which usage summary field can be used as an external ID to simplify usage uploads after amendments?

- A. invoice run
- B. Legal entity
- C. source
- D. auto number
- E. matching ID

Answer: E

Explanation:

The matching ID field is used to link usage records to usage summaries based on a common identifier. This field is especially useful when there are amendments to the order products, as it allows usage records to be uploaded to the correct usage summary without having to change the order product ID or the usage summary ID. The matching ID field can be used as an external ID to simplify usage uploads after amendments, as it can be populated by a workflow rule or a formula based on certain criteria. 12 Reference: Usage Summary and Usage Fields - Salesforce

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