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SALES CLOUD CONSULTANT

**Salesforce Certified Sales
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Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) PDF dumps are the third and most convenient format of the Salesforce Sales-Cloud-Consultant PDF questions prep material. This format is perfect for busy test takers who prefer to study for the Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam on the go. Questions bank in the ExamTorrent Salesforce Sales-Cloud-Consultant PdfDumps is accessible via all smart devices. We also update Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) PDF questions regularly to ensure they match with the new content of the Sales-Cloud-Consultant exam.

Salesforce Sales-Cloud-Consultant Certification Exam is designed for professionals who want to showcase their expertise in sales and customer relationship management (CRM) using the Salesforce Sales Cloud platform. Salesforce Certified Sales Cloud Consultant certification is ideal for sales professionals, consultants, and business analysts who work with Salesforce Sales Cloud on a regular basis. Candidates who pass the exam demonstrate their ability to implement, configure, and manage Sales Cloud solutions that drive sales and customer success.

Salesforce Sales-Cloud-Consultant Certification Exam is a challenging exam that requires a deep understanding of the Sales Cloud platform. Sales-Cloud-Consultant exam consists of 60 multiple-choice questions and lasts for 105 minutes. The passing score for Sales-Cloud-Consultant exam is 67%, and it is recommended that you have at least 6-12 months of experience working with Salesforce Sales Cloud before attempting the exam. Sales-Cloud-Consultant exam fee is \$200, and you can take the exam online or at a testing center near you.

>> **Sales-Cloud-Consultant Reliable Test Preparation** <<

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Passing an exam isn't an easy thing for some candidates, if you choose the Sales-Cloud-Consultant training materials of us, we will make the exam easier for you. Sales-Cloud-Consultant training materials include knowledge points, you can remember them through

practicing. Sales-Cloud-Consultant questions and answers will list the right answer for you, what you need to do is to practice them. In addition, there are experienced specialists checking the Sales-Cloud-Consultant Exam Dumps, they will ensure the timely update for the latest version.

Salesforce Sales-Cloud-Consultant Certification Exam covers a wide range of topics related to Salesforce Sales Cloud, including sales process design, lead management, opportunity management, forecasting, and territory management. Sales-Cloud-Consultant exam also evaluates the candidate's knowledge of Salesforce automation tools, including workflows, approvals, and process builder. Salesforce Certified Sales Cloud Consultant certification exam also tests the candidate's understanding of Salesforce Sales Cloud security features, such as data security, sharing rules, and user permissions.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q73-Q78):

NEW QUESTION # 73

What is Salesforce to Salesforce?

Answer:

Explanation:

Salesforce to Salesforce enables business collaboration both within and across Salesforce organizations.

NEW QUESTION # 74

Used Books R Us sells books at its local store, online via its website, online via Amazon, and through a larger, well-known book company called We Sell Books. Which Sales strategy does this company use?

- A. Direct sales
- **B. A hybrid of direct sales and sales channel**
- C. Sales channel

Answer: B

NEW QUESTION # 75

CORRECT TEXT

What is the amount of bandwidth allocated to content deliveries within a 24hr period?

Answer:

Explanation:

1 GB. If a recipient tries to view a delivery when a rate limit has been exceeded a notification message displays asking the user to try again later.

NEW QUESTION # 76

UC would like to capture qualification information for new leads (e.g. whether or not a person is a decision maker). The information should also appear in the contact record once the lead has been converted. Which approach should a consultant recommend?

- **A. Create a custom field on lead and contact object, configure mapping for these two fields for conversion.**
- B. Create a custom field on lead and contact object, advise user to select it for transfer during conversion.
- C. Create a custom field on lead and contact object; these fields will be mapped automatically during conversion.
- D. Create a custom field on lead and contact object, utilize a trigger to transfer the value after conversion.

Answer: A

NEW QUESTION # 77

Universal Containers has noticed a sizeable decrease in the number of sales representatives who are meeting their quotas. What should be evaluated to determine the cause of this decline? Choose 2 answers:

