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## Salesforce Plat-Admn-202 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• <b>Salesforce Fundamentals:</b> This section of the exam measures the skills of Salesforce Administrators and Junior Salesforce Consultants and covers the essential concepts needed to understand how Salesforce works at a foundational level. It focuses on recognizing when to use declarative tools versus programmatic customization, determining when AppExchange apps extend org capabilities, and understanding key methods for managing object, record, and field access. It also evaluates your ability to choose the right sharing model based on business needs and to apply reporting tools effectively, including report types and dashboards. Additionally, the domain reviews how to optimize the mobile experience through actions and layouts, and how Chatter can be used to support collaboration.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Data Modeling and Management:</b> This section of the exam measures the skills of Data Analysts and Salesforce Administrators and covers the core principles of designing and maintaining Salesforce data structures. It requires selecting the correct data model in various scenarios and understanding relationship types and how they influence reporting, record access, and the user interface. It also tests knowledge of field data types and the operational impact of changing them. The section includes evaluating the use of Schema Builder and understanding the considerations involved in importing and exporting data across internal and external sources.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Business Logic and Process Automation:</b> This section of the exam measures the skills of Process Automation Specialists and Salesforce Administrators and covers the key tools Salesforce provides to automate and enforce business logic. It focuses on using formula fields, roll-up summary fields, and validation rules to meet defined requirements. Candidates must also understand approval processes and know how to select the right automation tool to prevent conflicts or errors. The domain emphasizes evaluating business requirements and recommending automation solutions that maintain system stability and accuracy.</li> </ul>

Topic 4	<ul style="list-style-type: none"> <li>• <b>App Deployment:</b> This section of the exam measures the skills of Release Managers and Salesforce Administrators and covers the application lifecycle from planning through deployment. It requires determining the appropriate strategy when working with different sandboxes and managing milestones during development. Candidates must know when to use change sets and how to troubleshoot deployment issues. The section also includes understanding the implications of using unmanaged versus managed packages and selecting the correct deployment plan for various business scenarios.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• <b>User Interface:</b> This section of the exam measures the skills of Salesforce UI Designers and Lightning App Builders and covers the ways in which Salesforce interfaces can be customized to improve usability. It includes understanding available options for UI customization and demonstrating when to apply custom buttons, links, and actions. The domain also distinguishes between declarative and programmatic methods for incorporating Lightning components in applications, ensuring that the right approach is selected for different user interface needs.</li> </ul>

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### Salesforce Certified Platform App Builder Sample Questions (Q109-Q114):

#### NEW QUESTION # 109

UC has a requirement that an opportunity should have a field showing the value of its associated account's billing state. This value should not change after the opportunity has been created. Is there a recommended solution to configure this automated behavior?

- **A. Workflow**
- B. Roll-up summary field
- C. Apex
- D. Formula field

**Answer: A**

Explanation:

Apex. This is correct because Apex is a programming language that can perform complex logic and manipulate data in Salesforce. Apex can be used to create a trigger on the opportunity object that copies the value of the billing state from the related account record when the opportunity is created, and prevents it from being changed afterwards. The other options are not suitable for this requirement because they either cannot copy data from a related object (formula field, roll-up summary field) or cannot prevent data from being changed (workflow).

#### NEW QUESTION # 110

An app builder at Ursa Major Solar has been working on a new custom app in a sandbox that has been upgraded to the next major Salesforce version, and their production instance is still on the current Salesforce version. The development is complete and they are ready to deploy a change set.

What should the app builder consider when planning the deployment?

- **A. It will fail if there is a feature only available in the next version.**
- B. The deployment is not possible due to different versions.
- C. The change set components will be upgraded to the next version in production.
- D. The change set will be automatically deployed when production is upgraded.

**Answer: A**

Explanation:

It will fail if there is a feature only available in the next version. According to the Salesforce documentation, "If your sandbox is on a newer version than your production org, you can't deploy any components that are new in the sandbox version." The change set components will not be upgraded to the next version in production, the change set will not be automatically deployed when production is upgraded, and the deployment is possible if there are no new features involved.

#### **NEW QUESTION # 111**

Universal Containers uses a private sharing model for opportunities. This model CANNOT be changed due to a regional structure. A new sales operations team has been created. This team needs to perform analysis on Opportunity data, all should have read and write access to all Opportunities.

What are two recommended solutions for the app builder to give the users appropriate access? Choose 2 answers

- **A. Add a permission set with 'View All' and 'Modify All' opportunity permissions enabled.**
- B. Add a manual share for all opportunities with each user on the sales operations team.
- C. Create a criteria-based sharing rule to share all opportunities with the sales operations private group
- **D. Create a criteria-based sharing rule to all opportunities with the sales operations public group.**

**Answer: A,D**

Explanation:

The two recommended solutions for the app builder to give the users appropriate access are creating a criteria based sharing rule to all opportunities with the sales operations public group and adding a permission set with 'View All' and 'Modify All' opportunity permissions enabled. A criteria based sharing rule can grant read and write access to all opportunities that meet certain criteria to a specified group of users. A permission set can grant additional object-level permissions to users without changing their profiles. Option B is incorrect because adding a manual share for all opportunities with each user on the sales operations team is not scalable or maintainable. Option D is incorrect because creating a criteria-based sharing rule to share all opportunities with the sales operations private group is redundant, as private groups are used to manually share records with individual users or other groups.

#### **NEW QUESTION # 112**

Universal Containers wants to give sales managers the ability to quickly provide sign off on an Opportunity via the Opportunity record page when a sales rep has discounted a deal by 20% to 30%.

Which two features should be used for this requirement?

Choose 2 answers

- **A. Dynamic Actions**
- **B. Approval Process**
- C. Validation Rule
- D. Schema Builder

**Answer: A,B**

Explanation:

To facilitate quick managerial sign-off on discounted opportunities:

B . Dynamic Actions: Allows the display of specific actions on the Opportunity record page based on certain conditions, like the discount percentage.

D . Approval Process: Configures a formal sign-off process for records meeting specific criteria, such as discount ranges between 20% to 30%.

Steps to set up:

Configure an approval process for opportunities where the discount is between 20% and 30%.

Use Dynamic Actions to conditionally show the approval action directly on the Opportunity record page based on the discount percentage.

This setup allows sales managers to efficiently review and approve discounted deals directly from the Opportunity record page.

For guidance on setting up approval processes and dynamic actions, refer to Dynamic Actions in Salesforce.

#### **NEW QUESTION # 113**

Universal Containers deployed an app in a large change set from a Developer Sandbox to a Developer Pro Sandbox used for testing. After testing, changes had to be made to several of the components in the change set. How should an app builder move the new changes to the Developer Pro Sandbox?

- A. Rename the change set, add the changes and re\_display
- **B. Update the change set and re\_display**
- C. Clone the change set and re\_display
- D. Refresh the text sandbox and re\_display the change set.

**Answer: B**

Explanation:

Reference:

Salesforce Help - Change Sets

## NEW QUESTION # 114

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