

# 試験の準備方法-素敵なPlat-101試験勉強書試験-完璧なPlat-101難易度



ちなみに、JPNTTest Plat-101の一部をクラウドストレージからダウンロードできます: <https://drive.google.com/open?id=1skKPHWKJrMFMEYoY2YSg5cyHVNgo0h6ti>

JPNTTestはきっとご存じしています。それは現在、市場上でSalesforce のPlat-101認定試験に合格する率が一番高いからです。あなたはうちのSalesforceのPlat-101問題集を購入する前に、一部分のフリーな試験問題と解答をダウンロードして、試用してみることができます。ご利用によってで、うちのSalesforceのPlat-101問題集は正確性が高いです。SalesforceのPlat-101問題集を購入したら、私たちは一年間で無料更新サービスを提供することができます。

## Salesforce Plat-101 認定試験の出題範囲:

トピック	出題範囲
トピック 1	<ul style="list-style-type: none"><li>Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.</li></ul>
トピック 2	<ul style="list-style-type: none"><li>Reports &amp; Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.</li></ul>
トピック 3	<ul style="list-style-type: none"><li>Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.</li></ul>

トピック 4	<ul style="list-style-type: none"> <li>• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.</li> </ul>
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>> Plat-101試験勉強書 <<

## 試験の準備方法-ハイパスレートのPlat-101試験勉強書試験-実用的なPlat-101難易度

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### Salesforce Certified Platform Foundations 認定 Plat-101 試験問題 (Q84-Q89):

#### 質問 #84

How should an associate display the sum of all closed won Opportunity amounts at the Account level?

- A. The Opportunity related list
- B. A custom report type
- C. A Roll-Up Summary field

正解: C

解説:

A roll-up summary field is the best way to display the sum of all closed won opportunity amounts at the account level. A roll-up summary field is a type of field that calculates a value from a set of related records, such as the sum, average, min, or max. A roll-up summary field can only be created on the master object of a master-detail relationship, and it can only calculate values from the detail object. For example, a roll-up summary field called Total Revenue could be created on the Account object, and it could calculate the sum of the Amount field from the Opportunity object, where the Stage field equals Closed Won. A custom report type is a tool that allows the user to create a report based on the relationships between a primary object and its related objects. A custom report type does not display a value at the account level, but at the report level. The opportunity related list is a component that shows the related opportunities for a specific account record. The opportunity related list does not display the sum of all closed won opportunity amounts, but only the individual amounts for each opportunity.

#### 質問 #85

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