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Passing the Salesforce Advanced Cross Channel Accredited Professional exam demonstrates a professional's proficiency in the latest cross-channel marketing practices and technologies. It also demonstrates their ability to create effective marketing campaigns that reach customers across multiple channels and touchpoints.

Salesforce Advanced Cross-Channel Certification Exam is designed for professionals who have extensive knowledge of Salesforce's cross-channel marketing capabilities. Cross-channel marketing involves using multiple communication channels to reach customers, such as email, social media, and SMS. Salesforce Advanced Cross Channel Accredited Professional certification is ideal for those who want to demonstrate their expertise in cross-channel marketing and prove their ability to design and execute successful campaigns using Salesforce's marketing automation tools.

To prepare for the Salesforce Advanced-Cross-Channel Exam, you need to have a good understanding of Salesforce marketing automation tools and best practices. You should also be familiar with the latest trends and strategies in cross-channel marketing, including email marketing, social media marketing, and mobile marketing. Additionally, you should have practical experience with Salesforce Marketing Cloud and be able to apply your skills to real-world scenarios effectively.

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Salesforce Advanced Cross Channel Accredited Professional Sample

Questions (Q61-Q66):

NEW QUESTION # 61

What data is there in mobile connect demographics, select3

- A. Email
- B. First name
- C. Region
- D. City
- E. channel

Answer: B,C,D

Explanation:

MobileConnect Demographics:

* MobileConnect Demographics is a data extension in Marketing Cloud that stores information about your MobileConnect contacts (people you can send SMS messages to).

Available Data Fields (Standard):

* A. City: The city associated with the contact's mobile number or address.

* B. Region: The region (state, province, etc.) associated with the contact.

* D. First Name: The contact's first name (if captured during opt-in or data import).

* Other standard fields also include last name, country, postal code, mobile number, carrier, source object ID, status, and opt-in-related fields. You can also add custom attributes to this data extension.

Why Other Options Are Incorrect:

* C. Email: Email addresses are typically stored in a separate data extension (like All Subscribers or a custom data extension) and linked to MobileConnect through a subscriber key or contact ID.

* E. Channel: While "Channel" might be a custom field you could add, it's not a standard field in the MobileConnect Demographics data extension.

NEW QUESTION # 62

Select features Einstein content selection, Select 2

- A. Content selection based on business rules
- B. Uses open time email content

Answer: A,B

NEW QUESTION # 63

Which three ways can an administrator improve how quickly Journey Builder processes records for entry?

Choose 3 answers

- A. Create a pre-filtered, sendable copy of the data extension for each journey instead of using the same data extension for multiple journeys.
- B. Create a userID and permission set that will be used only for the configuration of Journey Builder processing.
- C. Use an ETL tool such as Automation Studio for large-scale segmentation before admitting contacts into Journey Builder instead of filtering contacts within the entry source.
- D. Make sure you are connected to a fiber internet connection.
- E. Do not use a filter in the entry source to filter more than 50% of your contacts

Answer: A,C,E

NEW QUESTION # 64

What are two ways to use Marketing Cloud Connect (MCC) and Journey Builder together to create a Welcome Journey for new contacts in Sales Cloud?

- A. Create an API integration from custom eCommerce platform directly to JB for new Contacts. Use EmailAddress as the SubscriberKey.

- B. Use a Sales Cloud Journey Builder entry source to inject new Contact records directly into Journey Builder.
- C. Use a query activity to identify new records in the Contact Synchronized Data Extension, write results to new sendable DE, and schedule an automation to inject every 15 minutes.
- D. Create an API integration from custom eCommerce platform directly to Sales Cloud for new Contacts.

Answer: B,C

NEW QUESTION # 65

On which social channel can users create ad audiences?

- A. Instagram
- B. Twitter (X)
- C. Tiktok
- D. Houzz

Answer: A

NEW QUESTION # 66

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