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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q13-Q18):

NEW QUESTION # 13

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

- A. The Billing Block field in the credit memo request must be empty.
- B. An appropriate reason for rejection must be assigned to the original sales order item.
- C. Copying control must exist between the sales document and the billing document.
- D. The billing document of the original customer invoice must be cancelled.

Answer: A,B

NEW QUESTION # 14

Which of the following API types does SAP recommend to use to achieve clean core integrations? Note: There are 2 correct answers to this question.

- A. IDoc
- B. OData
- C. SOAP
- D. RFC

Answer: B,C

NEW QUESTION # 15

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

- A. Sales document type
- B. Loading group
- C. Shipping conditions
- D. Transportation group
- E. Plant

Answer: B,C,E

NEW QUESTION # 16

When a user creates a sales order with reference to a quotation, a header text must be automatically copied from the sold-to party if it cannot be found in quotation. If it is copied from the sold-to party, it must be in the sold-to party language.

What must you do? Note: There are 3 correct answers to this question.

- A. Assign the text determination procedure to the sales document type.
- B. Include the text type with an appropriate access sequence in the text determination procedure.
- C. In the access sequence, set the partner function language for this text to "sold-to party".

- D. Ensure that the access sequence reads the sold-to party text first.
- E. Assign an appropriate text type to the sales document type.

Answer: A,C,E

NEW QUESTION # 17

You want to change the default description of a specific condition type for selected condition records. How can you achieve this?

Note: There are 2 correct answers to this question.

- A. Use the Change condition (VK12) transaction.
- B. Use the Creation of Pricing Lists app.
- C. Use report COND_AV.
- D. Use the Manage Prices - Sales app.

Answer: A,D

NEW QUESTION # 18

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