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Salesforce Certified Platform App Builder Sample Questions (Q103-Q108):

NEW QUESTION # 103

Universal Containers uses a custom object called Reviews to capture information generated by interviewers during the candidate process. The Review records are visible to any user that has access to the related custom Candidate record. The VP of Human Resources wants the comment field on the Review to be private to anyone outside of the MR department. How should the app builder meet this requirement?

- A. Create an Apex sharing rule to share the field with users that have "MR" in their role.
- B. Create a page layout with the field for HR users and another page layout without the field for all other users.

- C. Create a page layout with the field and use field-level security to hide the field from all other users.
- D. Create a sharing rule to share the field with the VP of HR with Role and Subordinates.

Answer: C

Explanation:

Create a page layout with the field and use field-level security to hide the field from all other users is how the app builder should meet the requirement of making the comment field on Review private to anyone outside of HR department. Field-level security can control which profiles can view or edit a field on a record. Create an Apex sharing rule, create a sharing rule to share the field with VP of HR with Role and Subordinates, and create a page layout with the field for HR users and another page layout without the field for all other users are not valid or feasible solutions for this requirement.

NEW QUESTION # 104

A sales manager has noticed that reps continue to input contacts directly in their phone instead of adding them to Salesforce. What should an app builder recommend to ensure the data makes it into Salesforce?

- A. Allow users to relate a contact to multiple accounts.
- B. Enable in-app notifications every time a contact is created.
- C. Enable offline create, edit, and delete in Salesforce for Android and iOS.
- D. Allow Salesforce to import Contacts from mobile device Contact lists.

Answer: C

Explanation:

To ensure sales reps input contacts into Salesforce rather than their personal devices:

C . Enable offline create, edit, and delete in Salesforce for Android and iOS. This feature allows sales reps to enter contact information directly into the Salesforce Mobile App even when they are offline, which syncs back to Salesforce once connectivity is restored.

Steps to enable offline capabilities:

Navigate to Setup → Mobile Administration → Salesforce Mobile App → Offline Settings.

Configure offline settings to allow for creating, editing, and deleting records.

Ensure that the Contact object is available for offline access.

This functionality encourages reps to use Salesforce directly by mitigating connectivity constraints.

For implementation details, refer to Salesforce Mobile App Offline.

NEW QUESTION # 105

DreamHouse Realty wants to make sure an Opportunity has a field Expected_Close_Date_c populated before it is allowed to enter the qualified stage.

How should an app builder solution this request?

- A. Validation Rule
- B. Record Type
- C. Page Layout
- D. Activity History

Answer: A

Explanation:

A validation rule is a formula that evaluates the data in one or more fields and returns a value of "True" or "False". Validation rules verify that the data a user enters in a record meets the standards you specify before the user can save the record. In this case, a validation rule can be used to check if the Expected_Close_Date_c field is populated before the Opportunity stage is set to qualified

NEW QUESTION # 106

An app builder at Cloud Kicks created accustom object and related fields in the schema builder.

What next steps should the app build take to ensure users can access the new object and fields?

- A. Add the fields to the page layout on the object.
- B. Assign data types to the fields on the object.

- C. Allow reporting for the object and fields.
- D. Create a permission set for access to the object and fields.

Answer: A

Explanation:

The app builder should add the fields to the page layout on the object to ensure users can access the new object and fields. The page layout determines which fields are visible and editable on the record detail page. Option A, B, and C are not necessary for this purpose.

NEW QUESTION # 107

Which of the following are types of access within an organization? (Choose three.)

- A. User
- **B. Field**
- **C. Record**
- **D. Object**
- E. Administrative

Answer: B,C,D

Explanation:

Explanation

NEW QUESTION # 108

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