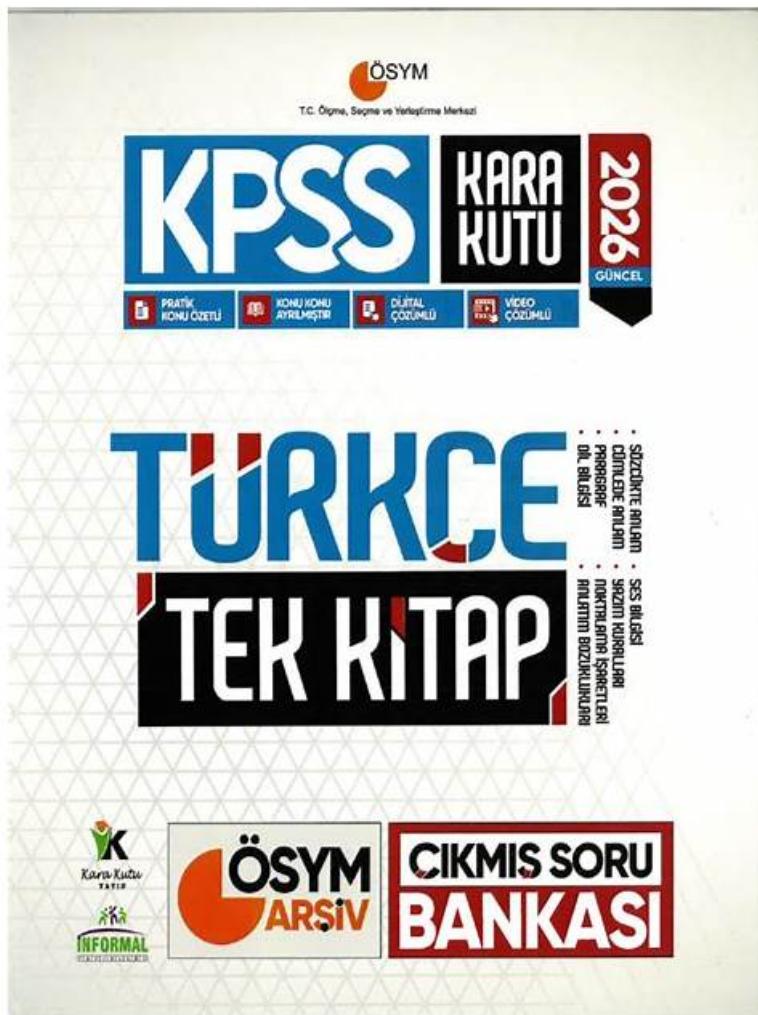# Latest NP-Con-102 Exam Book | Reliable NP-Con-102 Test Testking

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Salesforce Certified Nonprofit Cloud Consultant (NPC) Sample Questions (Q71-Q76):

NEW QUESTION # 71

A nonprofit uses Volunteers for Salesforce. The nonprofit has volunteers who work the same schedule every week. The volunteer manager wants to avoid asking these ongoing volunteers to sign up for the same shift every time. How should the consultant configure Salesforce to meet the requirement?

- A. Enter all volunteer IDs and schedules on a spreadsheet and use an ETL tool to create volunteer hours records in Volunteers for Salesforce.
- B. Install a grid app from the AppExchange to mass enter volunteer hours based on each volunteer's schedule.
- C. Use the Job Recurrence Schedule functionality in Volunteers for Salesforce to create the volunteers' schedules.
- D. Use the Volunteer Recurrence Schedules in Volunteers for Salesforce to create the volunteers' schedules.

Answer: D

Explanation:
In Volunteers for Salesforce (V4S), managing "ongoing" or "reliable" volunteers is handled through a specific automation feature called Volunteer Recurrence Schedules (VRS).
How VRS Works:
* Automated Enrollment: While a Job Recurrence Schedule (JRS) is used to create the empty shifts (the "slots" on the calendar), a Volunteer Recurrence Schedule is used to link a specific person (Contact) to those slots on a repeating basis.
* Configuration: The volunteer manager navigates to the Volunteer Job and finds the Volunteer Recurrence Schedules related list. They create a new record for the volunteer (e.g., "Jane Doe").
* Setting the Frequency: They specify the recurrence (e.g., "Every Monday" or "The 1st and 3rd Friday of every month").
* Batch Processing: V4S runs a nightly batch job (or it can be triggered manually via "Process Recurrence Schedules"). This job looks ahead (typically 4 months) and automatically creates Volunteer Hours records with a status of "Confirmed" for that person on every date that matches their schedule.
Why Option C is incorrect: A Job Recurrence Schedule creates the "container" for work (the shifts) but does not automatically assign a specific person to them.1 Why Option A and D are incorrect: These are manual workarounds. The purpose of using a specialized package like V4S is to utilize its native automation rather than relying on external sprea2dsheets or additional paid AppExchange tools.
By using Volunteer Recurrence Schedules, the nonprofit saves hundreds of hours of manual data entry and ensures that their "regular" volunteers are always accounted for on the roster.

NEW QUESTION # 72

A nonprofit has employed a contract developer for work involving objects that contain personal and personally identifiable information. The contractor is working in a full copy sandbox. What should the consultant recommend to ensure the contractor is unable to access this sensitive data?

- A. Configure the contractor's Profile to prevent access to the sensitive data.
- B. Encrypt all fields containing sensitive data with Classic Encryption.
- C. Implement Salesforce Data Mask and mask the sensitive data.
- D. Implement Salesforce Shield and apply it to the sensitive data.

Answer: C

Explanation:
When a nonprofit uses a Full Copy Sandbox, the sandbox contains an exact replica of all the production data, including sensitive donor PII (Personally Identifiable Information). Giving a contractor access to this data is a significant security and compliance risk.
The Solution: Salesforce Data Mask:
* Anonymization: Salesforce Data Mask is a powerful managed package that allows an admin to "scrub" or "mask" sensitive data in a sandbox.
* Methods: It can replace real names with random names (Anonymization), replace characters with "X" (Deletion), or shuffle values within a column (Pseudonymization).
* Developer Experience: The contractor can still see the structure of the data and write code against it, but the actual "John Doe at Main St" becomes "Sam Smith at 999 West Rd."
* Security: This ensures that even if the developer's local machine or account is compromised, no real constituent data is exposed.
Why other options are incorrect:
* Encryption (Options A & C): This protects data at rest but does not help if the developer has the permissions to view the decrypted data for testing purposes.
* Profiles (Option D): This is insufficient because a developer often needs access to the fields themselves to write code; Data Mask allows them to see the field while hiding the sensitive content.

NEW QUESTION # 73

What is a consideration a consultant should be aware of when implementing Person Accounts in Nonprofit Cloud?

- A. All standard and custom Contact fields will have an API name that begins with Person when being referenced through a Person Account.
- B. The Is Person Account field can be used to exclude Person Accounts from Automation Rules and Validation Rules on the Account object.
- C. All AppExchange Packages have been confirmed to be compatible with Person Accounts.

Answer: B

Explanation:

When implementing the new Nonprofit Cloud (NPC), the shift toward Person Accounts as the default model for individual constituents is a significant change from the traditional Nonprofit Success Pack (NPSP) model. A consultant must understand how this architecture impacts system logic and data integrity.

The Is Person Account (API name: IsPersonAccount) field is a standard Boolean field on the Account object that automatically evaluates to true when an account record is a Person Account. This field is critical for consultants for several reasons:

* Filtering Automation: Because Person Accounts live on the Account object alongside Business Accounts (like Foundation or Corporate partners), a single Flow or Apex Trigger on the Account object will fire for both. To ensure that "Company-specific" logic doesn't execute for an individual donor, a consultant uses the IsPersonAccount field as a decision element or entry criteria in Salesforce Flows.

* Validation Rules: Validation rules intended for businesses (e.g., "Tax ID is required for all Corporate Accounts") would fail for individual donors if not properly scoped. By adding AND(NOT (IsPersonAccount), ...) to the formula, the consultant ensures the rule only applies to Business Accounts.

* Reporting and List Views: This field is the primary way to segment data. While Person Accounts mimic Contacts, they are technically Accounts, so this flag is the only way to quickly differentiate individuals from organizations in global queries.

Regarding the other options: Option A is incorrect because while many packages support Person Accounts, it is not a universal guarantee, and a consultant must always verify compatibility during the design phase.

Option B is a common misconception; while some fields are prefixed in certain API contexts, standard contact fields on the Person Account record page often retain their standard labels, and custom fields created on the Contact object specifically for Person Accounts are suffixed with __pc, not prefixed with "Person" for the API name.

NEW QUESTION # 74

A nonprofit is migrating from a legacy donor management database. The database has donor contact information, donation history, and payment information. How should the consultant load the data from the database using a single file to create the related records?

- A. Data Import Wizard
- B. Workbench
- C. NPSP Data Importer
- D. Data Loader

Answer: C

Explanation:

When migrating data into the Nonprofit Success Pack (NPSP), the most efficient and robust tool is the NPSP Data Importer. This tool was specifically built to handle the "multi-object" nature of nonprofit data in a single pass.

Why NPSP Data Importer is the Correct Choice:

* Single File Processing: Standard Salesforce tools like Data Loader or the Data Import Wizard usually require separate files and separate "upserts" for each object. You would have to import Accounts, then export the IDs, then import Contacts, then export those IDs, then import Opportunities.

* Complex Logic in One Row: The NPSP Data Importer allows you to put the Contact Name, the Household address, and the Donation Amount on the same row of a CSV file.

* Automatic Relationship Management: When you process the file, the Importer automatically:

* Creates or finds the Contact.

* Automatically creates the Household Account.

* Creates the Opportunity (Donation) and links it to the Account.

* Creates the Payment record (if payment info is included).

* Handles GAU Allocations and Campaign Memberships.

* Dry Run Capability: It includes a "Dry Run" feature that validates the data and checks for duplicates before any actual records are

created, which is vital for a clean migration.

While Workbench and Data Loader are powerful technical tools, they lack the specific NPSP business logic that makes the NPSP Data Importer the fastest and safest way to move a legacy database into Salesforce using a single flat file.

NEW QUESTION # 75

A Nonprofit Cloud consultant is troubleshooting Accounting Subledger records that are not being created as expected. What should the consultant use to see which jobs have run recently and whether there have been any errors?

- A. Scheduled Jobs
- B. Monitor Workflow Services
- C. Event Monitoring Analytics App

Answer: B

Explanation:

In the modern Nonprofit Cloud (NPC) architecture, high-volume and complex data processes-such as the generation of financial records for the Accounting Subledger-are managed by the Industries Common Features framework.

When a consultant is troubleshooting why records are not being created, they must look beyond standard Salesforce "Scheduled Jobs" and into the specialized monitoring tools built for Industry Clouds. The Monitor Workflow Services (accessible via the "Industries Service Excellence" or "Monitor Workflow" setup areas) is the central dashboard for tracking the health of these automated processes.

How to Use Monitor Workflow Services for Troubleshooting:

* Accessing the Monitor: The consultant navigates to Setup and searches for Monitor Workflow Services.
* Identifying the Job: The consultant looks for entries related to the Accounting Subledger or the Data Processing Engine (DPE) jobs that power the subledger logic.
* Analyzing Run History: The tool displays a list of recent executions, including the Start Time, End Time, and Status (e.g., Success, Failed, or Completed with Errors).
* Drilling into Errors: If a job fails, the consultant can click on the specific run ID to view the error logs. This provides granular detail, such as "Record Lock Contention," "Validation Rule Violation," or

"Missing Required Mapping," which explains why the financial records were not generated.

This tool is essential because NPC's Subledger often relies on Batch Management and DPE. These processes run asynchronously in the background. Standard Scheduled Jobs (Option A) only show that the "trigger" fired, not whether the internal industry logic successfully completed its task. Monitor Workflow Services provides the "end-to-end" visibility required for a consultant to ensure the nonprofit's financial data is accurately flowing from Fundraising into the subledger.

NEW QUESTION # 76

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