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GInI Certified Innovation Professional (CInP) Sample Questions (Q16-Q21):

NEW QUESTION # 16

Problem Reframing forces us to "start at the beginning" by exploring hypotheses.

Select one correct answer from the list:

- A. Stating Design Principles

- B. Brainstorming solutions
- C. Prototyping new ideas
- **D. Exploring hypotheses**

Answer: D

Explanation:

GINI's Certified Innovation Professional (CInP) Handbook positions Problem Reframing as a critical technique within Design Thinking and the Front End of Innovation, aimed at redefining challenges to uncover root causes or new perspectives. The phrase "start at the beginning" aligns with GINI's emphasis on questioning assumptions and forming testable "hypotheses" about the problem space-e.g., "Is this the real issue?" or

"What if the need is different?" This exploratory step, often part of the Define phase, ensures the team addresses the right problem before proceeding. Option A, "Stating Design Principles," is a later structuring act, not reframing's starting point. Option B, "Brainstorming solutions," jumps to ideation, skipping reframing's diagnostic focus. Option D, "Prototyping new ideas," is a testing phase, not the initial reframing.

Option C matches GINI's methodology, aligning with the original answer, reflecting a disciplined, hypothesis-driven approach that resets the innovation process with clarity-a foundational GINI principle for avoiding misaligned efforts.

NEW QUESTION # 17

Rewards generally involve either cash prizes or high-value material prizes.

Select one correct answer from the list:

- A. new cars / vacation homes
- B. promotions / salary raises
- **C. cash prizes / high-value material prizes**
- D. letters of appreciation / certificates of accomplishment

Answer: C

Explanation:

GINI's framework for innovation engagement includes rewards as a reinforcement mechanism, typically categorized as tangible incentives like "cash prizes" or "high-value material prizes." These are highlighted in the CInP Handbook as effective motivators for participation. "Promotions / salary raises" (B) and "letters of appreciation / certificates of accomplishment" (C) might be used in some contexts, but GINI specifies tangible rewards as the primary focus. "New cars / vacation homes" (D) is an exaggerated distractor not aligned with standard practice. The question's phrasing confirms A as the intended answer.

NEW QUESTION # 18

Engagement is what speeds up a business' innovation program and connects it with the people who give it life.

Select one correct answer from the list:

- A. orients
- B. governs
- **C. democratizes**
- D. speeds up

Answer: C

Explanation:

Engagement in the context of a business innovation program refers to the process of involving and connecting people-employees, stakeholders, and sometimes external contributors-to the innovation efforts. According to GINI's Certified Innovation Professional (CInP) Handbook, engagement is not merely about accelerating processes (speeding up) but about broadening participation and making innovation a shared endeavor across the organization. The term "democratizes" aligns with this philosophy, as it implies opening up the innovation process to a wider audience, empowering individuals at all levels to contribute ideas and energy. This fosters a culture where innovation thrives through collective involvement rather than being dictated or governed by a select few.

"Speeds up" (A) might be a byproduct, but it is not the core essence of engagement as defined by GINI. "Orients" (C) and "governs" (D) suggest direction or control, which are less about connecting people and more about structure-thus not fitting the intent of the question.

Reference:GINI CInP Handbook, Section on Innovation Engagement Mechanisms.

NEW QUESTION # 19

The second step for projects in the Front End is for the team to engage in further exploration and discovery work. This is aimed at gaining additional insights into both the problem space and the solution space they are dealing with. Select one correct answer from the list:

- A. Engage in further ideation and design work
- **B. Engage in further exploration and discovery work**
- C. Engage in further study of the business' capabilities
- D. Engage in crowdsourcing to uncover external insights

Answer: B

Explanation:

GInI's CInP Handbook outlines the Front End with iterative steps, where the second is "further exploration and discovery work" to deepen understanding of the "problem space" (needs, context) and "solution space" (potential approaches). This builds on initial needfinding, using research or observation to refine insights before ideation. "Further ideation and design work" (A) is premature (third step). "Crowdsourcing" (B) is a specific tactic, not the broad process. "Study of business capabilities" (C) is internal, not problem/solution- focused. Option D matches GInI's exact description, aligning with the original answer, reflecting a disciplined, insight-gathering phase-a GInI method ensuring robust foundations for innovation.

NEW QUESTION # 20

The second major step of the Design Thinking process is made of which three action steps? Select one correct answer from the list:

- A. Imagine / Test / Define
- B. Empathize / Ideate / Test
- C. Ideate / Experiment / Design
- **D. Empathize / Experiment / Define**

Answer: D

Explanation:

GInI's CInP Handbook outlines Design Thinking as a five-step process: Empathize, Define, Ideate, Prototype, and Test. However, the question's phrasing-"second major step" with "three action steps"-requires interpretation. GInI doesn't explicitly group steps this way, but context suggests a misphrasing or intent to test understanding of the sequence. The standard second step is "Define," which builds on "Empathize" (first) and involves exploration (akin to "Experiment") to refine the problem statement. Thus, "Empathize / Experiment / Define" (D) best fits as a conceptual trio leading to problem clarity. Option A, "Empathize / Ideate / Test," spans non-sequential steps (1, 3, 5). Option B, "Imagine / Test / Define," uses non-GInI terms ("Imagine"). Option C, "Ideate / Experiment / Design," skips earlier steps and misaligns. The original answer (D) is correct, likely intending to cover the early process (Empathize, exploration within Define, Define), reflecting GInI's iterative, user-focused flow-a nuanced test of process mastery.

NEW QUESTION # 21

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