

AP-201 Exam Torrent - AP-201 Practice Test & AP-201 Quiz Torrent

Acct 201 Practice Test 2b (Exam 2)

1. What type of audit report does a company hope to include with its annual report?
A. Conservative report
B. Qualified report
C. Comparable report
D. **Unqualified report**
2. Larry Inc. reported cost of goods sold of \$75,000 in its 2003 income statement. During 2003, its inventory decreased by \$5,000 and its accounts payable to inventory suppliers increased by \$7,000. All inventory purchases are made on credit. How much cash did Larry's pay to its inventory suppliers in 2003?
A. \$70,000
B. \$77,000
C. \$80,000
D. **\$63,000**
E. \$73,000
3. Upon review of your bank statement, you discover that you recently deposited a check from a customer that was rejected by your bank as NSF. Which of the following describes the actions to be taken when preparing your bank reconciliation?

	Balance per Bank	Balance per Books
A.	Decrease	No change
B.	Increase	Decrease
C.	No change	Decrease
D.	Decrease	Increase
4. Which of the following is false regarding a perpetual inventory system?
A. **Physical counts are never needed since records are maintained on a transaction-by-transaction basis.**
B. The balance in the inventory account is updated with each inventory purchase and sale transaction.
C. Cost of goods sold is increased as sales are recorded.
D. The account Purchases is not used as inventory is acquired.
5. Earlier this year, your company negotiated larger purchase discounts when paying for its merchandise inventory, which it has consistently taken throughout the year. What effect will this factor have on the company's gross profit percentage this year, in comparison to last year?
A. The ratio will not change.
B. **The ratio will increase.**
C. The ratio will decrease.
D. Either B or C.

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Salesforce B2B Commerce for Administrators Accredited Professional

Sample Questions (Q69-Q74):

NEW QUESTION # 69

AB2B Administrator notices a change that needs to be made to a storefront before the Change Set can be finalized for deployment. From which two places can the Administrator directly access Experience Builder to make the change?

- A. Experience Cloud Configuration
- B. All Communities
- C. Store tile
- **D. Digital Experiences**
- **E. All Sites**

Answer: D,E

Explanation:

An Administrator can directly access Experience Builder to make changes to a storefront from A. All Sites and D. Digital Experiences. These areas within Salesforce provide entry points to the Experience Builder, where administrators can modify the design and layout of storefronts, including components and pages.

NEW QUESTION # 70

AB2B Administrator needs to set up a user so they have the ability to switch between accounts in the store to purchase for multiple accounts.

Which three tasks are necessary to allow this user to switch to another account?

- A. Assign the Buyer Manager permission to the purchasing user.
- B. Create an External Managed Account record.
- **C. Add the Switch Accounts component to the Store home page.**
- **D. Assign the Account Switcher User permission to the purchasing user.**
- **E. Share the Account with the purchasing user.**

Answer: C,D,E

Explanation:

To allow a user to switch between accounts in the store to purchase for multiple accounts, the necessary tasks include A. Add the Switch Accounts component to the Store home page, B. Assign the Account Switcher User permission to the purchasing user, and C. Share the Account with the purchasing user. These steps enable a user-friendly mechanism for buyers to manage purchases across different accounts, enhancing the purchasing experience.

NEW QUESTION # 71

A company decided to change their payment method from one payment gateway to another. 08m 07s.

What does an Administrator need to do to configure the store to use the new payment gateway?

- **A. Update the payment gateway settings on the Payment and Billing subflow.**
- B. Link the integration in store administration.
- C. Configure the payment gateway using the Experience Builder Administration page.
- D. Use a Salesforce Labs package.

Answer: A

Explanation:

To configure the store to use a new payment gateway, an Administrator needs to Update the payment gateway settings on the Payment and Billing subflow (A). This involves configuring the new gateway's details and parameters within the relevant settings, ensuring that the store's payment processing is correctly aligned with the new gateway.

NEW QUESTION # 72

What configuration steps are required to send Order confirmation emails to Buyers?

- **A. Create an Email template, Set up Organization-Wide Addresses, Create an Email Alert, and an Auto-launched flow**

- B. Locate the existing "Buyer Confirmation Email" sub-flow, Add it to the Checkout flow as an invocable action
- C. Check the box called "Activate Order Confirmation to Buyers" in the Commerce Apps Store Administration
- D. Create a Trigger on Order Status change and invoke the Buyer Confirmation Email flow from the Trigger code

Answer: A

Explanation:

To send Order confirmation emails to Buyers, the necessary configuration steps include Creating an Email template (A) to define the content and format of the email, Setting up Organization-Wide Addresses to ensure emails are sent from a verified domain, Creating an Email Alert to trigger the email sending process, and Adding an Auto-launched flow to automate the email sending process based on specific criteria or events, such as order confirmation. This setup ensures that buyers receive timely and informative confirmation emails, enhancing the customer experience.

NEW QUESTION # 73

What happens if a language is deleted from Experience Builder?

- **A. The content is no longer visible but is not deleted**
- B. The content is deleted
- C. The content moves to the recycle bin
- D. The content is no longer visible and it is deleted

Answer: A

Explanation:

If a language is deleted from Experience Builder, C. The content is no longer visible but is not deleted. This means that while the content associated with that language will not be displayed in the Experience Builder or the storefront, it remains in the system. This allows for the possibility of re-adding the language at a later time and restoring the visibility of the content without having to recreate it.

NEW QUESTION # 74

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