

Sales-Admn-202 Mock Exam - Valid Sales-Admn-202 Exam Camp Pdf



P.S. Free & New Sales-Admn-202 dumps are available on Google Drive shared by ExamCost: https://drive.google.com/open?id=1TOvRSqfLp7WyhG7sX9_T3hV6UOnRXrHw

After you purchase our Sales-Admn-202 exam guide is you can download the test bank you have bought immediately. You only need 20-30 hours to learn and prepare for the exam, because it is enough for you to grasp all content of our study materials, and the passing rate is very high and about 98%-100%. Our laTest Sales-Admn-202 Quiz torrent provides 3 versions and you can choose the most suitable one for you to learn. All in all, there are many merits of our Sales-Admn-202 quiz prep.

Salesforce Sales-Admn-202 questions are available in PDF format. Our Salesforce Sales-Admn-202 PDF is embedded with questions relevant to the actual exam content only. Salesforce Sales-Admn-202 PDF is printable and portable, so you can learn with ease and share it on multiple devices. You can use this Salesforce Sales-Admn-202 PDF on your mobile and tablet anywhere, anytime, without the internet and installation process.

>> Sales-Admn-202 Mock Exam <<

Valid Sales-Admn-202 Exam Camp Pdf - Dumps Sales-Admn-202 Discount

Any ambiguous points may cause trouble to exam candidates. So clarity of our Sales-Admn-202 training materials make us irreplaceable including all necessary information to convey the message in details to the readers. All necessary elements are included in our Sales-Admn-202 practice materials. Effective Sales-Admn-202 exam simulation can help increase your possibility of winning by establishing solid bond with you, help you gain more self-confidence and more success.

Salesforce Certified CPQ Administrator Sample Questions (Q95-Q100):

NEW QUESTION # 95

Universal Containers wants to notify its users when approval is required to discourage users from discounting while in the Quote Line Editor.

Which type of Product Rule should be used to meet this requirement?

- A. Alert
- B. Filter
- C. Selection
- D. Validation

Answer: A

Explanation:

Requirement:

* Notify users in the Quote Line Editor when approval is required to discourage excessive discounting.

Solution:

* Use a Product Rule with Alert Action to display a notification or message in the Quote Line Editor when a user exceeds predefined discount thresholds.

Why Other Options Are Incorrect:

- * A: Validation Rules prevent actions but do not notify users.
- * B: Filter Rules are used for restricting product selection, not notifications.
- * D: Selection Rules govern product compatibility and are irrelevant here.

Salesforce CPQ Reference:

* Alert actions in Product Rules are outlined in CPQ Product Rule Configuration

NEW QUESTION # 96

Cloud Kicks (CK) uses Salesforce CPQ to streamline its sales process for customers, partners, and distributors. As part of CK's implementation, sales reps are able to specify a Partner Discount within the Quote Line Editor.

Sales reps are reporting the Quote and Quote Lines' prices fail to recalculate automatically after a value is entered or changed in the Partner Discount field. The reps must press the Save or Quick Save button manually to trigger the calculation instead. How can the consultant ensure the real-time calculation is triggered in response to field changes within the Quote Line Editor?

- A. Ensure the ApplyPartnerDiscountfirst__c field value is set to 1.
- B. Enable the Calculate Immediately field on the Pricing and Calculation tab.
- C. Ensure the ChannelDiscountsOffUst__c field value is set to 1.
- D. Enable the Partner Discount in the Calculating Fields field set

Answer: B

Explanation:

Real-Time Calculation:

* The Calculate Immediately field in CPQ ensures that pricing calculations occur automatically when changes are made in the Quote Line Editor without requiring manual saving.

Field Behavior:

* Enabling this field configures CPQ to detect changes to the Partner Discount or other relevant fields and trigger real-time recalculations.

Salesforce CPQ Reference:

* Configuration settings for real-time pricing calculations are documented in the Pricing and Calculation Package Settings .

NEW QUESTION # 97

Universal Containers (UC) sells licenses set up as subscription Products. A UC sales rep has closed an Opportunity associated to a Quote with a Subscription Term of 36 months. The sales rep and a customer have agreed to a Quantity of 100 licenses for the term of the Contract.

The customer wants to decrease the license count to 80 licenses after the first year. After the second year, the Contract will be amended again to increase the license count to 120 licenses.

After the sales rep amends the Contract to incorporate these changes, what are the respective Quantities of:

*The original Subscription

*The first amended Subscription

*The second amended Subscription

- A. 80, 0, 40
- B. 100, -20, 40
- C. 100, 80, 120
- D. 120, -20, 40

Answer: C

Explanation:

Scenario Breakdown:

- * The original subscription starts with 100 licenses.
- * After the first year, the count decreases to 80 licenses.
- * After the second year, the count increases to 120 licenses.

Quantity Adjustments:

- * Original Subscription: The initial agreement is for 100 licenses over 36 months.
- * First Amendment: Reduces the quantity to 80 licenses for the remaining term after the first year.
- * Second Amendment: Increases the quantity to 120 licenses after the second year.

Validation:

- * Salesforce CPQ keeps track of subscription adjustments through the Contract object.
- * Amendments reflect updated quantities while preserving the history of original and amended subscriptions.

NEW QUESTION # 98

Universal Containers has three different range discount schedules. All three have a reference to Product A through the objects shown below. Product A is an option in a bundle and has a list price of \$100.

Discount Schedule Name	Tiers				Object Reference
	Name	Lower	Upper	Amt	
Bronze Hardware Maintenance Discount	1-10	1	11	5%	Product Option
	11-20	11	20	10%	
	21+	21	-	20%	
Silver Hardware Maintenance Discount	Name	Lower	Upper	Amt	Product
	1-10	1	11	8%	
	11-20	11	21	12%	
Gold Hardware Maintenance Discount	Name	Lower	Upper	Amt	Product
	1-10	1	11	10%	
	11-20	11	21	15%	
	21+	21	-	25%	

Given this scenario, what should the Net Total Price of Product A be if the user enters a Quantity of 15 on a quote where contracted pricing is applicable?

- A. \$1,275.00
- B. \$1,320.00
- C. \$1,350.00
- D. \$1,125.00

Answer: A

Explanation:

Scenario Breakdown:

- * Product A has a base list price of \$100.
- * A quantity of 15 is entered on the quote.
- * Gold Hardware Maintenance Discount applies because contracted pricing is enabled.
- * Discount for the quantity range (11-20) is 15% (as shown in the table).

Net Price Calculation:

- * List Price = \$100
- * Discount = 15%
- * Quantity = 15
- * Net Total Price = $\$100 \times 15 \times (1 - 0.15) = \$1,275$.

Justification for Selected Discount: According to Salesforce CPQ guidelines, when contracted pricing applies, it takes precedence over other Discount Schedules. The Gold Discount Schedule is therefore applied.

Testing and Validation: Test the configuration using a sample quote to ensure the correct schedule is applied and the net total price matches the expected value.

NEW QUESTION # 99

Universal Containers (UC) has rolled out a new product, Warranty, priced as 10% of all the hardware products on the Quote. After implementing, UC realizes that the price is calculating a percentage of the prices before discounts have been applied, whereas UC actually wants it to reflect the discounted prices.

Which field should UC update to ensure the pricing is correct to meet the requirement?

- A. Update Percent of Total Category on the hardware products to Hardware.
- B. Update Percent of Total (%) on the hardware products to 10.
- **C. Update Percent of Total Base on Warranty to Net Price.**
- D. Update Percent of Total Target on Warranty to Standard Warranty.

Answer: C

Explanation:

Requirement Overview:

* Warranty pricing should be based on the discounted prices of hardware products.

Solution Details:

* The Percent of Total Base field determines the pricing basis for Percent of Total Products.

* To ensure the price reflects discounted values, set the Percent of Total Base to Net Price.

Steps to Configure:

* Navigate to the Warranty Product record.

* Update the Percent of Total Base field to Net Price.

* Save and test the configuration by adding hardware products and the Warranty to a Quote.

Validation:

* The Warranty price should now calculate as 10% of the discounted prices of hardware products.

NEW QUESTION # 100

.....

It is a virtual certainty that our Sales-Admn-202 actual exam is high efficient with passing rate up to 98 percent and so on. We made it by persistence, patient and enthusiastic as well as responsibility. Moreover, about some tricky problems of Sales-Admn-202 Exam Materials you do not to be anxious and choose to take a detour, our experts left notes for your reference. So our Sales-Admn-202 practice materials are beyond the contrivance of all of you.

Valid Sales-Admn-202 Exam Camp Pdf: <https://www.examcost.com/Sales-Admn-202-practice-exam.html>

There is no secret for Salesforce Valid Sales-Admn-202 Exam Camp Pdf exam certificate, Be a positive competitor with Valid Sales-Admn-202 Exam Camp Pdf - Salesforce Certified CPQ Administrator vce torrent, In short, it just like you're studying the real exam questions when you learn the Valid Sales-Admn-202 Exam Camp Pdf - Salesforce Certified CPQ Administrator exam dump or you will definitely pass the exam if you have mastered all the knowledge in Valid Sales-Admn-202 Exam Camp Pdf - Salesforce Certified CPQ Administrator exam torrent, So, don't miss practicing the Sales-Admn-202 mock exams and score yourself honestly.

Moreover, the Salesforce Sales-Admn-202 product of ExamCost is available at an affordable price, At the same time, Our Salesforce Certified CPQ Administrator latest vce torrent can assist you learn quickly.

There is no secret for Salesforce exam certificate, Be Valid Sales-Admn-202 Exam Camp Pdf a positive competitor with Salesforce Certified CPQ Administrator vce torrent, In short, it just like you're studying the real exam questions when you learn the Salesforce Certified CPQ Administrator exam dump Sales-Admn-202 or you will definitely pass the exam if you have mastered all the knowledge in Salesforce Certified CPQ Administrator exam torrent.

2026 Sales-Admn-202: Salesforce Certified CPQ Administrator –Professional Mock Exam

So, don't miss practicing the Sales-Admn-202 mock exams and score yourself honestly, offers 24/7 customer service to Sales-Admn-202 dumps users.

- BTW, DOWNLOAD part of ExamCost Sales-Admin-202 dumps from Cloud Storage: https://drive.google.com/open?id=1TOvRSqfLp7WyhG7sX9_T3hV6UOnRXrHw

BTW, DOWNLOAD part of ExamCost Sales-Admin-202 dumps from Cloud Storage: https://drive.google.com/open?id=1TOvRSqfLp7WyhG7sX9_T3hV6UOnRXrHw