

# 2026 AP-203 Test Dates Free PDF | Valid Exam AP-203 Collection Pdf: Communications Cloud Accredited Professional



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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q68-Q73):

### NEW QUESTION # 68

Universal containers (UC) is a communication service provider using communication cloud. UC gathered the following from their sales agent about their current legacy system quoting and order capture flows

- \* They often need to refer back to their documents for routine customer requests
- \* They are able to handle the majority of customer request themselves despite of current challenges
- \* Routine customer requests require many clicks and they want the new system to focus user experience.

One of the common MACD transactions is to increase the quality of the assets What approach should a consultant recommend for designing the quoting and order capture flow in communication cloud to alleviate the agents' feedback while minimizing implementation efforts?

- A. Leverage the CPQ cart for all cases minimize the implementation effort
- B. Leverage omni scripts for all used cases to minimize the training efforts for the sales agents.
- C. Build a custom CPQ Cart using FlexCards and LWC to align to the legacy systems UI
- D. Leverage guided selling OmniScripts for common use cases and the CPQ cart for other use cases.

**Answer: D**

#### NEW QUESTION # 69

Universal containers (UC) provides internet service and recently purchased Industries order Management (OM) licenses for their B2B use cases. They have the following requirements:

\* Product must be grouped during decomposition in order to send products to the billing system based on location

\* After grouping the ordered items based on location, send the respective codes to same billing system for each location Which three steps should a consultant take when designing a solution for these requirement?

- A. Create a decomposition for each service so that it has its own Fulfillment Request and create a Callout task for each of them
- B. Use the CPQ multisite feature and group the service locations and create orders for each group
- C. Split the order into multiple order and group order items based on the service location
- D. After splitting the order create one fulfillment request for each location by creating Orchestration scenarios for each other items

**Answer: D**

#### NEW QUESTION # 70

Exclusive VPN corporation wants to automate their offering of complete B2B services and realizes that their order can be very large and will from time to time violate Order Management's Document size limits. Which two techniques can a consultant use to migrate the risk of large order hitting governor limits?

- A. Ensure platform Events mode is enabled for Order Management
- B. Asynchronously submit the order to Order Management to allow decomposition and orchestration to happen separately.
- C. Split Line Items in the same order before submitting the order and request an increase to order size limits
- D. User enterprise sales model capabilities to ensure orders are split by site prior to submission to order management.

**Answer: A,D**

#### NEW QUESTION # 71

ABC telecom offer advanced B2B connectivity products to companies with multiple service quotes in different regions based quotes and 1000 line items per quote.

Which application suits supports this scnerio?

- A. Multiple subscription management
- B. Advertising sales management
- C. Subscriber lifecycle management
- D. Enterprise sales management

**Answer: D**

#### NEW QUESTION # 72

United Telecom has initiated high speed offerings on communication cloud after upgrading its network. Which out of the box MACD process should UT consider when upgrade existing assets to high speed offers for interested customer.

- A. Change of Plan
- B. Apply Promotion
- C. Disconnect and New order
- D. Modify Order

Answer: A

## NEW QUESTION # 73

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