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## SAP Certified Associate - Managing SAP S/4HANA Cloud Private Edition Projects Sample Questions (Q42-Q47):

### NEW QUESTION # 42

When doing a new implementation on premise or private cloud, which system is recommended to demonstrate standard functionality in the Explore phase?

- A. Trial
- B. Sandbox
- C. Starter
- D. Development

**Answer: B**

### NEW QUESTION # 43

Which organizational change management activity is usually performed in which SAP Activate phase? Note: There are 2 correct answers to this question.

- A. The change assessment is usually conducted in the prepare phase.
- B. The user adoption analysis is usually conducted in the run phase.
- C. The business readiness assessment is usually conducted in the discover phase.
- D. The change plan is usually developed in the explore phase.

**Answer: B,D**

#### NEW QUESTION # 44

Which of the following are responsibilities of the SAP Project Manager during the Explore phase of an S/4HANA Cloud Private Edition implementation? Note: There are 3 correct answers to this question.

- A. Develop detailed technical specifications for custom development
- B. Conduct fit-to-standard workshops
- C. Establish the Solution Standardization Board
- D. Develop a detailed technical architecture design
- E. Monitor completion of the Business Driven Configuration Questionnaire

**Answer: B,C,E**

#### NEW QUESTION # 45

In which workshop do you validate SAP standard functionality and collect delta requirements?

- A. Solution design
- B. Fit-to-gap
- C. Fit-to-standard
- D. Solution assessment

**Answer: C**

Explanation:

Step 1 - Understanding the question

The question asks which workshop is used to validate SAP standard functionality and collect delta requirements during an SAP S/4HANA Cloud, Private Edition project.

This is a key activity in the SAP Activate methodology, particularly within the Explore phase.

In SAP Activate, the Explore phase is where the customer and implementation team come together to review the SAP standard (best practice) processes, confirm what fits the business, and identify what additional ("delta") requirements are needed.

Step 2 - Evaluate each option

Option A: Fit-to-gap

This term is not used in SAP Activate for SAP S/4HANA Cloud projects.

Older SAP implementation methods (like ASAP) used the term "fit-gap," but in SAP Activate, it was replaced with Fit-to-Standard, because SAP promotes the adoption of standard processes rather than heavy customization.

Result: Incorrect.

Option B: Solution assessment

This term generally refers to an initial evaluation of the customer's current system and business needs, usually done before the project starts (for example, during the Discover phase).

It is not the workshop where SAP standard processes are validated or where delta requirements are formally captured.

Result: Incorrect.

Option C: Solution design

The Solution Design workshop typically happens after Fit-to-Standard sessions, when teams design how the final solution will look based on confirmed requirements.

It is a design activity, not the stage where standard functionality is validated.

Result: Incorrect.

Option D: Fit-to-standard

This is the correct answer.

The Fit-to-Standard workshop is a central activity in the Explore phase of the SAP Activate methodology.

Its purpose is to:

\* Demonstrate SAP Best Practice business processes in the system (usually through a preconfigured environment).

\* Validate that the standard functionality meets the customer's business needs.

- \* Identify delta requirements- only where the standard process does not meet a critical business requirement.
- \* Document these delta requirements for review, prioritization, and potential configuration or enhancement in later phases.

Step 3 - Step-by-step explanation of how it works

- \* Preparation- Before the workshop, the project team loads SAP Best Practices into the sandbox or quality system and prepares demo scripts for each process area (e.g., Finance, Procurement, Sales).
- \* Execution- During the workshop:
  - \* The implementation team walks through SAP standard processes using live demonstrations in the system.
  - \* The business users and process owners review these processes.
  - \* Together, they confirm which processes can be adopted "as-is."
- \* Validation- For each process:
  - \* If the SAP Best Practice meets the business requirement # it is marked as Fit.
  - \* If not # it is marked as Delta.
- \* Documentation- The delta requirements are captured in a requirements management tool (such as SAP Cloud ALM or Solution Manager) with clear details for further design or configuration in later project phases.
- \* Outcome- The result is a list of:
  - \* Standard processes to be adopted.
  - \* Delta requirements that may need extensions, configurations, or integrations.

Step 4 - Practical Examples

Example 1:

In a Procurement Fit-to-Standard workshop, SAP demonstrates the purchase requisition and purchase order process.

- \* The customer confirms that the standard workflow matches their approval process (Fit).
- \* However, they request an additional approval level for high-value orders (Delta). This delta is documented for later configuration.

Example 2:

In a Finance Fit-to-Standard workshop, SAP shows the standard Accounts Payable process.

- \* The customer agrees to adopt SAP's three-way match for invoices (Fit).
- \* They need a specific report for tax authority submission (Delta). This delta is captured for later design.

Step 5 - Final Answer

The correct answer is D. Fit-to-standard, because it is the workshop in which SAP standard processes are validated and delta requirements are identified and documented during the Explore phase of SAP Activate.

#### NEW QUESTION # 46

Which of the following tools are considered enablers for digital transformation? Note: There are 3 correct answers to this question.

- A. SAP Signavio Process Navigator
- B. SAP Activate Community
- C. Software Logistics Toolset
- D. SAP Product Availability Matrix
- E. SAP Roadmap Viewer

Answer: A,B,E

#### NEW QUESTION # 47

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