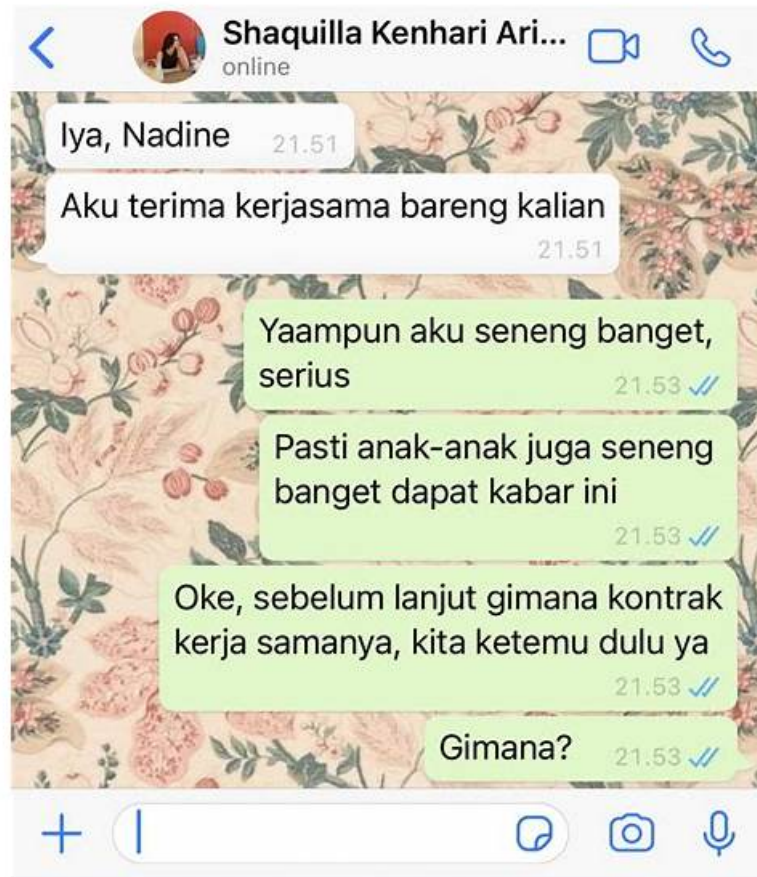


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SAP C_BCSCX_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 2	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 3	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.

SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Emarsys
- **B. SAP Customer Data**
- C. SAP Sales Cloud Version 2
- D. SAP Commerce Cloud

Answer: B

NEW QUESTION # 12

Your customer is looking for a solution that can be used on a mobile device to execute a guided selling process. Which SAP Customer Experience solution would you recommend?

- A. SAP Emarsys
- B. SAP Commerce Cloud
- C. SAP Customer Data Platform
- **D. SAP Sales Cloud Version 2**

Answer: D

NEW QUESTION # 13

What is SAP Customer Data Cloud designed to do?

- A. Connect information from a single source.
- **B. Manage customer identities, consent, and preferences.**

- C. Provide multiple views of the customer.
- D. Execute end-to-end loyalty campaigns.

Answer: B

NEW QUESTION # 14

Which of the following are some of the benefits of using SAP Business Technology Platform with SAP Customer Experience?

Note: There are 3 correct answers to this question.

- A. Business process analysis is available out-of-the-box.
- B. SAP Integration Suite is available to integrate applications.
- C. AI capabilities empower sales & marketing analysts to accelerate decisions.
- D. SAP Cloud ALM tools and accelerators can be used to help jumpstart a customer implementation.
- E. SAP Build can be used to create custom apps.

Answer: B,C,E

NEW QUESTION # 15

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- A. It provides permanent awareness of customer expectations.
- B. It enables organizations to deliver personalized customer engagement data.
- C. It provides permanent transparent and personalized data related to maintenance plants.
- D. It provides seamless connectivity to teams with the correct information at the right time.
- E. It enables processing of accounting data.

Answer: A,B,D

NEW QUESTION # 16

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