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Salesforce Certified Industries CPQ Developer Sample Questions (Q88-Q93):

NEW QUESTION # 88
Context rules frameworks uses a single interface for all of its operations.

- A. True
- B. False

Answer: B

Explanation:
* B. False: The context rules framework in Salesforce Industries CPQ does not use a single interface for all of its operations. Instead, it utilizes multiple interfaces and tools within the Salesforce platform to manage various aspects of context rules, such as creation, application, and monitoring. This is designed to provide flexibility and specialized functionality tailored to different stages of the context rule lifecycle.

NEW QUESTION # 89
A product does not need a baseprice to:
Note: This question displayed answer options in random order when taking this Test.

- A. Have rules associated with it
- B. Indicate the type of price it is
- C. Show up as a pricing variable
- D. Appear in the cart

Answer: D

Explanation:
In Salesforce Industries CPQ, a product does not necessarily require a base price to appear in the cart. The CPQ system allows products to be added to the cart even if they do not have an explicitly defined base price; this is useful in scenarios where products are priced dynamically based on configurations, usage, or through custom pricing methods that are applied during the sales process. This functionality supports more flexible pricing strategies and complex product offerings.

NEW QUESTION # 90
What is the minimum amount of space that you should allocate for theCPQPartition?
Note: This question displayed answer options in random order when taking this Test.

- A. 100 MB
- B. 0MB, since you can disable the CPQPartition.
- C. 1GB
- D. 10 MB

Answer: C

Explanation:
For the CPQ Partition in Salesforce CPQ, it is recommended to allocate a minimum of 1GB of space. The CPQ Partition is an important component that handles data processing and storage needs specific to CPQ functionalities. Allocating at least 1GB ensures that there is sufficient space to manage the configuration data, price calculations, and other process-intensive operations that are typical within CPQ workflows. This allocation helps in maintaining performance levels and ensuring that the CPQ system can handle the volume of data typically processed during quoting and pricing calculations efficiently.

NEW QUESTION # 91
A developer selects a smart thermostat from an account's list of assets and dicks Change to Order. While reviewing the order in the Cart, the developer notices the price of the existing asset in the Change order does not match the price that was displayed in the Service Asset Management view.
What is the reason for this discrepancy?

- A. One-time charges are zeroed out on Change orders.
- B. The asset was originally priced for a different user.
- C. asset has a status ofDisconnect in Change orders.
- D. The product's price has changed.

Answer: D

Explanation:
A discrepancy in the price of an existing asset in a Change order, compared to what was displayed in the Service Asset Management view, can be caused if the product's price has changed since the asset was first recorded or last updated. In CPQ systems, product prices can fluctuate based on new pricing strategies, updates in pricing data, or changes in market conditions, which might not be reflected in the asset management view until a change order is initiated.

NEW QUESTION # 92
To ignore the base price of a child product in apromotion and change it to a different price, what would you use?
Note: This question displayed answer options in random order when taking this Test.

- A. An override
- B. An adjustment
- C. A price list entry
- D. A rule

Answer: A

Explanation:
To change the base price of a child product in a promotion to a different price, you would use an "override".
Overrides allow you to set a specific price for a product within a promotion, disregarding its listed base price.
This functionality is essential for promotions where special pricing is a key aspect of the sales strategy, providing flexibility to offer promotional pricing that may differ significantly from the standard pricing.

NEW QUESTION # 93

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